



Gov UK – Pricing Document

Xantra Group Limited

1. Pricing Document

Xantra Group as a service provider and having presence in UK and India, have flexible engagement plan and delivery model for our services.

All Rates mentioned in this document are exclusive of VAT and any other applicable tax. Our Various Pricing model are shown below:-

- **Time & Material**

Xantra Group will provide skilled team on the basis of the engagement type. In this the scope and Project specifications are not predefined so we have standard rates defined and invoice would be generated based on time/ duration that is required.

We have our standard rates for both Onsite and Offshore Rates defined which are exclusive of VAT and any other applicable tax. Our Blended rates vary from GBP 210 – GBP 1200 per person per day.

- **Fixed Price**

Xantra Group will provide fixed price on the basis of the engagement type. In this the Project specifications, scope and deliverables are already predefined and thus based on that SOW is signed. Invoices are raised based on Payment milestones agreed and prices are exclusive of VAT and any other applicable tax. In case of there any change in the scope then through Change management Process, that is taken up separately.

- **Managed Service**

Xantra Group is responsible for end- end delivery engagement. Our Managed services are based on ITIL based framework. Service Process and service window is defined and based upon agreed SLA, we share our pricing model. This can be charged on monthly basis or annual and based on No. of Year the contract the discounts are defined.

• Standard UK On-Shore Rate Card

	Strategy and Architecture	Business Change	Solution Development and Initiation	Service Management	Procurement and Management Support	Client Interface
1. Follow	£300	£300	£300	£300	£300	£300
2. Assist	£465	£465	£465	£459	£465	£465
3. Apply	£575	£575	£575	£565	£575	£575
4. Enable	£575	£575	£500	£575	£575	£575
5. Ensure or advise	£850	£850	£880	£780	£880	£850
6. Initiate or influence	£1100	£1100	£880	£880	£880	£1100
7. Set strategy or inspire	£1250	£1250	£1000	£1000	£1000	£1250

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileages, subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

Standard Off-Shore Rate Card

	Strategy and Architecture	Business Change	Solution Development and Initiation	Service Management	Procurement and Management Support	Client Interface
1. Follow	£200	£200	£200	£200	£200	£200
2. Assist	£365	£365	£365	£359	£365	£365
3. Apply	£475	£475	£475	£465	£475	£475
4. Enable	£575	£575	£500	£575	£575	£575
5. Ensure or advise	£550	£550	£580	£680	£580	£550
6. Initiate or influence	£650	£650	£580	£580	£580	£650
7. Set strategy or inspire	£750	£750	£650	£650	£650	£750

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileages, subsistence: Delivery to take place via offshore location/remote
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

Disclaimer : All the rates are subject to final agreement and negotiation with Client