



May 2024

G-CLOUD 14 PRICING DOCUMENT

FRAMEWORK REFERENCE: RM1557.14

PRICING OVERVIEW

PIVOTL Limited services are priced on rate tables based on the SFIA definitions and rate card. This includes training services and post implementation support.

Our rate structure is based on pricing for engineers and consultants providing services to our customers in an onshore model or nearshore model. We provide our customers with a flexible pool of resources that can scale quickly to meet their needs.

We are keen to talk to you to establish the best model of delivery to meet your specific requirements.

Talk to us -

Sacha Rook
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22 Wycombe End
Beaconsfield
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HP9 1NB



SKILLS FOR THE INFORMATION AGE (SFIA) DEFINITIONS AND RATE CARD

Standard rate card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£500	£500	£500	£500	£500	£500
2. Assist	£700	£700	£700	£700	£700	£700
3. Apply	£850	£850	£850	£850	£850	£850
4. Enable	£950	£950	£950	£950	£950	£950
5. Ensure or advise	£1050	£1050	£1050	£1050	£1050	£1050
6. Initiate or influence	£1350	£1350	£1350	£1350	£1350	£1350
7. Set strategy or inspire	£1600	£1600	£1600	£1600	£1600	£1600

Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

Price Increase and Enterprise Style Deals:

- Enterprise style deals and time limited discounts may be available.
- Individual prices may increase during the contract as per CCS guidelines.

OUR SERVICE LEVELS ARE DEFINED AS FOLLOWS:



Service Level	Days	Hours	Rate Multiplier	Comments
Service Level 1	Monday - Friday	09:00 - 17:00	X 1.0	Excludes National Holidays
Service Level 2	Monday - Friday	17:00 - 00:00	X 1.5	Excludes National Holidays
Service Level 3	Monday - Friday	00:00 - 09:00	X 2.0	Excludes National Holidays
Service Level 4	Saturday	All Day	X 2.0	
Service Level 5	Sunday & National Holidays	All Day	X 3.0	

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CONTACT DETAILS

Contact for this service:

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