



# SIENA

Partnership

G-Cloud 14 Supplier

## Digital Transformation Health Check Rate Card



# Pricing and Skills For The Information Age (SFIA) Rate Card

	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operations	People & Skills	Relationships & Engagement	<b>Pricing information:</b>  <b>Consultant's working day</b> 8 hours exclusive of travel and lunch <b>Working week</b> Monday to Friday excluding national holidays <b>Office hours</b> 9.00am to 5.00pm Monday to Friday <b>Professional indemnity insurance</b> Included in day rate <b>Unit-based pricing</b> <ul style="list-style-type: none"><li>Unit is defined as a person.</li><li>Final price for each service line will be calculated based on individual customer requirements and the number of units required to deliver the Cloud service based on those requirements, captured in the Statement of Work.</li></ul> <i>* All pricing information is quoted in pounds sterling (GBP) and prices are exclusive of VAT at the applicable rate (unless otherwise stated).</i> <b>Pricing for Combined Services</b> <i>* If a client wishes to purchase several discrete G-Cloud services as a single package, the total price will be the combination of the individual service line prices. Volume / Combination Discounts</i> <ul style="list-style-type: none"><li>All prices are quoted without volume or combination discounts.</li><li>Discounts may apply where the volume or work combination is appropriate but will be subject to negotiation and agreement during the purchasing stage.</li></ul>
<b>7. Set strategy or Inspire</b>	£1250	£1300	£1250	£1100	£1000	£1000	
<b>6. Initiate or influence</b>	£1000	£1000	£895	£895	£900	£900	
<b>5. Ensure or Advise</b>	£850	£850	£750	750	£700	£750	
<b>4. Enable</b>	£700	£695	£695	£600	£600	£600	
<b>3. Apply</b>	£600	£495	£495	£500	£500	£500	
<b>2. Assist</b>	£500	£375	£375	£400	£400	£450	
<b>1. Follow</b>	£350	£325	£325	£350	£350	£325	