



Our Pricing

deploy12 offers several pricing options including fixed price, service-based and time and materials.

Fixed Price

The total price can be a fixed amount and the price covers all costs associated with the completion of the project as detailed in the agreement. It includes all in scope services and deliverables. Expenses (recharges and disbursements) can also be included by agreement. Any additional services requested by the client that fall outside the scope of the agreement would be subject to additional charges as mutually agreed upon in writing by both parties.

Service-Based

The pricing for the services and deliverables in scope of the agreement would be typically billed as a monthly service charge. The total amount due under the full agreement is calculated based on the quantity of services and deliverables provided and the dates on which the service and deliverables would be delivered, multiplied by the agreed-upon rate. Expenses (recharges and disbursements) can also be included by agreement. Any changes to the scope of services or deliverables requested by the client may result in adjustments to the billing rate or schedule as mutually agreed upon in writing by both parties.

Time and Materials

The pricing for the services and deliverables in scope of the agreement would be billed based on deploy12's daily rate for all required and agreed roles. Expenses (recharges and disbursements) would also be included. The total amount due under the full agreement is calculated based on the days worked by each of the agreed roles, multiplied by the agreed rate for each role. Any changes to the scope of services requested by the client may result in adjustments to the billing rate or schedule as mutually agreed upon in writing by both parties.

General

The Payment Terms can vary as outlined in the Master Service Agreement but are typically 28 days from date of invoice.

For full terms and conditions please refer to the Ts & Cs section which includes deploy12's typical Master Service Agreement.

Supplier Relationship Meetings

deploy12 typically conducts regular supplier relationship meetings on a monthly basis throughout the term of any agreement. The purpose of this meeting is to review deploy12's performance in delivering the services and ensure the parties are meeting their obligations under the contract. During these meetings, the Parties typically discuss the following:

Review of Contract Scope: A review of the current scope of work outlined in the agreement to ensure alignment with the ongoing business needs and objectives. Any proposed changes to the scope of work is discussed, documented, and agreed upon in writing by both Parties in accordance with the Change Control provisions of the contract.

Service Performance: A review of deploy12's performance in delivering the services as outlined in the agreement. Key performance indicators (KPIs) and service level agreements (SLAs) are typically assessed to determine if deploy12 is meeting the agreed-upon standards of performance. Any areas of concern are addressed, and corrective actions identified and implemented as necessary.

Deliverables Review: A review of the status of each of the deliverables outlined in the project plan or statement of work. deploy12 will provide updates on the progress of deliverables, including any milestones achieved and any delays encountered. The Parties then work collaboratively to address any issues or concerns related to the delivery of deliverables and ensure that timelines are met.

Action Items and Follow-Up: Action items arising from the supplier relationship meetings are documented, assigned and tracked to completion. Follow-up meetings are typically scheduled as necessary to monitor progress and ensure that action items are addressed in a timely manner.

Contract Compliance: The Parties also ensure that all activities conducted under the agreements are aligned to the agreed terms and conditions, as well as with applicable laws, regulations, and industry standards.

Documentation: Each meeting has minutes recorded and filed for the duration of the contract term. The minutes include a summary of discussions, decisions made, action items identified, and any other relevant information pertaining to the supplier relationship.

Finally, deploy12 works collaboratively and in good faith to address any issues or concerns that may arise and to ensure the successful delivery of all services and deliverables.

The deploy12 Standard Rate Card

Role	Client Rate ex VAT
Principal Consultant	£2,000
Managing Consultant	£1,740
Programme Director	£1,540
Security Architect	£1,070
Enterprise Architect	£1200
Programme Manager	£1140
Solution Architect/ Solution Designer	£1,070
Data Architect	£1,070
Practice Lead	£1,070
Data Migration Lead	£1,040
Service Architect	£1,000
Programme Lead/ Senior Project Manager	£970
Portfolio PMO Manager Head of PMO	£900
Lead Business Analyst	£870
Business Change Lead	£1,000
Senior Communications Manager	£840
Programme Planner	£800
Project Manager	£800
PMO Manager	£770
QA/ Test Manager, QA/ Test Lead	£740
Senior Business Analyst	£740
Business Analyst	£670
Senior PMO Analyst	£640
Data Analyst	£740
Senior QA/ Test Engineer	£700
QA/ Test Engineer	£640
PMO Analyst/ Planner	£570
Junior Project Manager	£500
Junior Test Engineer	£340
Junior PMO Analyst / Junior Project Planner	£300
Project Junior	£200

The deploy12 SFIA Rate Card (GBP £)

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow		200				
2. Assist		500				
3. Apply	740	740	740	740	740	740
4. Enable	1,070	1,070	1,070	1,070	1,070	1,070
5. Ensure or advise	1,250	1,250	1,250	1,250	1,250	1,250
6. Initiate or influence	1,740	1,740	1,740	1,740	1,740	1,740
7. Set strategy or inspire	2,000	2,000	2,000	2,000	2,000	2,000