

HM3 CONSULTING PRICING DOCUMENT G CLOUD 14

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Abbreviations

The following abbreviations are used in this document.

Abbreviation	Meaning
нм3	HM3 Consulting Limited
Ltd	Limited Company



1. Pricing

1.1 Pricing Overview

Our intent has been to present our pricing arrangements transparently and we have therefore presented a rate card which reflects the delivery of services. Our fees are presented in accordance with SFIA categories applicable to experience levels and categories of service for which we have published our day-rates. Please see the HM3 Consulting SFIA Rate Card for more information.

In addition to standard day-rate traditional models we are happy to adopt service-based models which offer additional value and incentives where services are paid for based on the outcomes that they achieve. Pricing for service-based models will be provided on a case-by-case basis.

1.2 Education pricing

We do not offer any separate pricing for the Education Sector.

1.3 Discounts

Any discounts will be discussed on an individual basis.

