

# Skills For the Information Age (SFIA) Definitions and rate card

## Standard rate card

	Strategy & architecture	Change & transformation	Development & implementation	Delivery & operation	People & skills	Relationships & engagement
1. Follow	£600	£600	£600	£600	£600	£600
2. Assist	£750	£750	£750	£750	£750	£750
3. Apply	£850	£850	£850	£850	£850	£850
4. Enable	£900	£900	£900	£900	£900	£900
5. Ensure, advise	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000
6. Initiate, influence	£1,250	£1,250	£1,250	£1,250	£1,250	£1,250
7. Set strategy, inspire, mobilise	£1,600	£1,600	£1,600	£1,600	£1,600	£1,600

## Standards for consultancy day rate cards

- **Consultant's working day:** 7.5 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:30pm Monday to Friday
- **Travel & Expenses:** Excluded
- **Professional indemnity insurance:** included in day rate