

Onshore (UK)

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£805.54	£805.54	£805.54	£800.13	£800.13	£800.13
2. Assist	£805.54	£805.54	£805.54	£800.13	£800.13	£800.13
3. Apply	£886.72	£886.72	£886.72	£872.58	£872.58	£872.58
4. Enable	£1,039.86	£1,039.86	£1,039.86	£998.06	£998.06	£998.06
5. Ensure or advise	£1,465.42	£1,465.42	£1,465.42	£1,262.15	£1,262.15	£1,262.15
6. Initiate or influence	£2,260.63	£2,260.63	£2,260.63	£2,041.19	£2,041.19	£2,041.19
7. Set strategy or inspire	£2,567.40	£2,567.40	£2,567.40	£3,062.64	£3,062.64	£3,062.64

Nearshore (EU)

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£240.03	£240.03	£240.03	£240.03	£240.03	£240.03
2. Assist	£283.59	£283.59	£283.59	£283.59	£283.59	£283.59
3. Apply	£374.77	£374.77	£374.77	£374.77	£374.77	£374.77
4. Enable	£525.60	£525.60	£525.60	£525.60	£525.60	£525.60
5. Ensure or advise	£691.06	£691.06	£691.06	£691.06	£691.06	£691.06
6. Initiate or influence	£955.20	£955.20	£955.20	£955.20	£955.20	£955.20
7. Set strategy or inspire	£955.20	£955.20	£955.20	£955.20	£955.20	£955.20

Offshore (India)

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£80.23	£80.23	£80.23	£80.23	£80.23	£80.23
2. Assist	£107.04	£107.04	£107.04	£107.04	£107.04	£107.04
3. Apply	£170.90	£170.90	£170.90	£170.90	£170.90	£170.90
4. Enable	£253.85	£253.85	£253.85	£253.85	£253.85	£253.85
5. Ensure or advise	£367.54	£367.54	£367.54	£367.54	£367.54	£367.54
6. Initiate or influence	£561.54	£561.54	£561.54	£561.54	£561.54	£561.54
7. Set strategy or inspire	£1,161.24	£1,161.24	£1,161.24	£1,161.24	£1,161.24	£1,161.24