



G-Cloud 14 New Scaler SFIA Rate Card Pricing Document

New Scaler Limited
Registered in England and Wales
Company number: 08187585

Executive Summary

New Scaler, founded in 2012, is a cloud consulting business with over a decade of experience offering cloud solutions to small, medium, and enterprise-sized enterprises.

Collectively the team has a wealth of expertise consulting to corporations such as **Microsoft, HSBC, and Home Office**, therefore we are well positioned to engage as a vCIO (Virtual Chief Information Officer) for SMBs and trusted partners for Enterprise customers.

PRODUCTS



Cloud computing solutions

Data intelligence using AI

Cyber AI

IoT Security

Vertical Cloud Solutions

24x7 Security Operation

Center (SOC)

Managed Service Provider

(MSP)

SFIA Rate Card Pricing Document

SFIA Consultancy Day Rate Card

The prices below represent variable cost professional services, these apply across all our G-Cloud 14 Cloud Support services.

SFIA Framework for the Information Age Rate Card	Focus of Skills	Apprentice	Trainee	Associate	Sr. Associate	Consultant	Manager	Principal
Strategy and Architecture	Technology Lifecycle Strategist - Strategy, Advice	£350	£400	£550	£650	£850	£900	£1,050
	Database Lifecycle Strategist - Strategy, Advice, Guidance	£350	£400	£550	£650	£850	£900	£1,050
Business Change	Technology lifecycle Project Manager	£350	£400	£550	£650	£850	£900	£1,050
	Business & Process Analysis	£350	£400	£550	£650	£850	£900	£1,050
Solution Development & Implementation	Application Development and Migration	£350	£400	£550	£650	£850	£900	£1,050
	Testing	£350	£400	£550	£650	£850	£900	£1,050
Service Management	Service Strategy, Design, Transition & Management	£350	£400	£550	£650	£850	£900	£1,050
	Application / Solution Management	£350	£400	£550	£650	£850	£900	£1,050
Procurement & Management Support	Procurement	£350	£400	£550	£650	£850	£900	£1,050
Client Interface	Account Management	£350	£400	£550	£650	£850	£900	£1,050

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Price

Our pricing models, approaches and terms can be tailored to your needs. Please inquire.

Flexible Engagement Models

Please inquire about our pricing models, approaches and terms which can be tailored to your needs.

Standards for Day Rate Cards

As a technology company, we have extensive experience in the public sector, challenging and implementing new technologies, as well as a proven track record of supporting new ways of working and service models.

- **Consultant's Working Day:** 8 hours exclusive of lunch and travel.
- **Working Week:** Monday to Friday, on all Business Days.
- **Consultancy Day Rates:** exclude VAT prevailing at the time.
- **Office Hours:** 09:00 to 18:00 Monday to Friday.
- **Travel and Subsistence:** is payable at department's standard T&S rates.
- **Mileage:** As above.
- **Professional Indemnity Insurance:** included in day rate.

In addition to the previously mentioned discounts, New Scaler Limited is willing to provide the following additional reductions:

Prompt Payment: An additional 0.25% discount is available to customers who pay within 30 days of receiving a fully authorised invoice and who authorise it within 14 days of receipt. This discount is applied to the final invoice.

Advance Payments: The following discounts are available for payments made in advance:

An additional 2% off the final invoice will be given to customers who pay at least 25% of their annual service costs (excluding VAT) in advance of their service's initiation.

A 4% discount is given to customers who pay 25% to 50% of the total balance in advance, regardless of the full or applicable discount rates.

Full or applicable discounted rates can be slashed by 7% for payments of 50% to 100% in advance.

Refunds & Returns: If a customer has paid in advance for any service, the pro-rated balance of any projects that cost less (based on recorded time) will be fully refunded to the customer.



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