[UNCLASSIFIED]

SERVICEKEY G-CLOUD 14 PRICING DOCUMENT

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Service Pricing

ServiceKey cloud services typically range in price depending on the specific needs and scope of the customer project. This will typically include initial consultation, project discovery, development of a cloud strategy, and providing recommendations. For larger projects, fixed-rate pricing may be offered, with costs varying depending on the complexity and scale of the project.

The price of ServiceKey cloud consultancy services will depend on the expertise and experience of the ServiceKey consultants, the level of service required, and the duration of the project. Fixed prices, per day, are represented in the table below:

| Role | Price per Day |
|---------------|---------------|
| Follow | £500 |
| Apply | £550 |
| Assist | £600 |
| Enable | £700 |
| Ensure/Advise | £850 |
| Initiate | £1000 |
| Influence | £1250 |

ServiceKey Pricing: SFIA Rate Card

Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

Software Pricing

ServiceKey work with our cloud marketplace partners to provide the best quality of service at affordable prices. Software licensing can typically be categorised per user or license for a given month or annual commitment. ServiceKey can typically provide discounted pricing for longer commitment periods, in collaboration with put partners.

During initial consultation, for larger solutions and projects, we may be required to charge appropriate day rates to support the development of the solution architecture, deployment of the service and ongoing support to the user. The total required resource days will be agreed with the customer and charged as seen in the SFIA day rate card above.

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Invoicing Process

ServiceKey operate with a monthly invoice process, arrears based on the total number of days worked in the specified calendar month. Our invoices will be required to be paid within 30 days.

For more information please consult the "ServiceKey Standard Terms" document supplied.