



**ZERO**  
**P L U S**

Pricing Document:

G Cloud 14

April 2024

# Pricing Information

---

## General Pricing Information

No sector-specific pricing applies. The quoted pricing information for this service applies equally across all client sectors.

All pricing information is quoted in pounds sterling (GBP) and prices are exclusive of VAT at the applicable rate (unless otherwise stated).

## Resource-based Pricing (Time & Materials)

Resource-based pricing is defined in the SFIA Rate Card for this service.

The SFIA Rate Card (available as a separate attachment, downloadable from the service web page) lists the options of day rates applicable to this service, for each SFIA grade, with the bold figure showing a typical average for a London based service delivery before any discounts are applied.

Buyers and suppliers will explore the relevant rates in clarification questions permitted as part of the buying process and agree as part of a Call-Off Contract.

## Fixed Price Service Charge

Where applicable, services can be provided on a fixed price basis. For example, using an assumed number of resources at the agreed SFIA rate, with an agreed set of deliverables.

This approach enables accurate spend control and forecasting for customers and can be negotiated during the purchasing stage.

## Volume / Combination Discounts

All prices are quoted without volume or combination discounts. Discounts may apply where the volume or work combination is appropriate but will be subject to negotiation and agreement during the purchasing stage.

## Pricing for Combined Services

If a client wishes to purchase several discrete G- Cloud services as a single package, the total price will be the combination of the individual service line prices.

## Education Discounts

Additional discounts may apply to educational institutions across all charging models and will be negotiated during the purchasing stage.



# ZERO PLUS

## Contact Information

Address:

4<sup>th</sup> Floor, Silverstream House  
45 Fitzroy Street  
London  
W1T 6EB

Telephone:

0204 538 8450

Email:

[Enquiries@zero-plus.co.uk](mailto:Enquiries@zero-plus.co.uk)