

# G-Cloud Pricing Document

G-Cloud 13

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## 1. G-Cloud Pricing Document

### a. Pricing Methodologies

We use following pricing mechanisms

- Fixed priced contracts
- Fee-based service contracts
- Time and materials

Concept Analytics is committed to help clients find the best value for money, we are not limited to above mentioned pricing mechanisms and happy to develop new pricing mechanisms based on client's requirements.

The pricing approach to be used will be agreed with the client in advance as part of initial engagement. The consulting services may be contracted on a fixed price or time and materials basis. If time and materials charges method is used for a service, it shall be based on the applicable SFIA rate card.

### b. SFIA Rate Card

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£650	£400	£385	£385	£500	£650
2. Assist	£750	£650	£550	£500	£600	£650
3. Apply	£850	£750	£650	£650	£700	£850
4. Enable	£1000	£850	£750	£750	£850	£850
5. Ensure/Advise	£1200	£1000	£950	£950	£1000	£1100
6. Initiate/Influence	£1400	£1300	£1200	£1200	£1100	£1300
7. Set Strategy/Inspire	£1600	£1500	£1400	£1400	£1200	£1500