

Place Based Directory of Services

Pricing Model

The solution allows local administration – for the client to manage set-up and configuration of local user accounts.

The standard cost model is £32,000 for a solution that covers either an Integrated Care System level, a local council level or at a different health footprint (an acute trust or Primary Care Network geography for example). The cost is subject to the number of user licenses specified against each of the modules below.

Module	User Licenses	Incremental costs for more licensed users
Place-Based DoS User Interface	<ul style="list-style-type: none"> Unlimited licenses for local providers to enter their own information 	
Place-Based DoS Assurance licenses	<ul style="list-style-type: none"> Unlimited licenses for assurers 	
Aggregator / OR Transformer – that allows aggregation and de-duplication	<ul style="list-style-type: none"> For use by local place administrators only. A maximum of 4 place administrators. 	
Links Generator	<ul style="list-style-type: none"> For use by local place administrators only. A maximum of 4 place administrators. The license allows a limitless number of links to be created. 	
Reporting	<ul style="list-style-type: none"> Standard reporting available – accessible to Place Administrators 5 additional reports can be requested during set up / implementation 	<ul style="list-style-type: none"> Additional local reports can be specified, charged at cost – usually about £1000 for a new report depending on complexity.
Front-line Professional Service Finder Licenses	<ul style="list-style-type: none"> Unlimited use for simple access / use 100 licenses for accounts to be used by individual frontline workers in partners / teams as specified. These accounts provide greater levels of functionality – that allow searches, favourites, sharing and direct email contact with the assurance teams. 	<ul style="list-style-type: none"> Additional licenses are charged at £500 per annum per 100 licenses.
Citizen Service Finder	<ul style="list-style-type: none"> A single Citizen Service Finder set up is included within the PBDOS charge. This is 	The focus of Digital CoProduction PBDOS is to encourage the

	<p>a simple Internet search tool, that will be branded as requested.</p> <ul style="list-style-type: none"> • Other branded Citizen Service Finders can also be set up (so for stand-alone trusts or councils, GP Practices or even VCFSE providers for example – depending on where citizens are most likely to want to access local service information), but are charged additionally. These are subject to additional fees. • The Citizen Service Finder does not allow Citizens to register an account. These are subject to additional license fees. Accounts allow citizens to hold favourites, to share information. It also enables targeted updates directly from local charities (subject to personal permissions being enabled). 	<p>adoption of the Open referral UK Data Standard. We encourage that the information is re-used into other software. However, where a customer wants to use the additional functionality, then the fees are.</p> <ul style="list-style-type: none"> • Additional branded citizen solutions can be licensed at a cost of £2,000 per annum for each one • Citizen accounts are charged on a population model – based on the population of the Geography of the client. The licence cost is 1.5p (£0.015) per head of population.
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Options

- Implementation Support

The client can request further implementation support which is priced using the SFIA model given below.

- Transformation coding

Any changes to the transformation codings will be quoted at £600 per day. It is unlikely to be any more than 3 days.

Invoicing

The client will be invoiced up front on a quarterly basis. The subscription is for a minimum of 12 months, but the current prices can be fixed over longer-term contract periods. After the first 12 months, ongoing licensing can be renewed quarterly and is subject to annual RPI increase in charges.

The SFIA rate card is copied below for information.

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow		350				350
2. Assist		425				425
3. Apply		500				500
4. Enable	600	600	600	600	600	600
5. Ensure/Advise	750	750	750	750	750	750
6. Initiate/Influence	900	900	900	900	900	900
7. Set Strategy/Inspire	1200	1200	1200	1200	1200	1200

Standards for Consultancy Day Rate cards

Consultant's Working Day:	8 hours exclusive of travel and lunch
Working Week:	Monday to Friday excluding national holidays
Office Hours:	09:00 – 18:00 Monday to Friday
Travel, subsistence & mileage:	Agreed at contract

Mileage: As above
Professional Indemnity Insurance: Included in day rate
Day rates exclude VAT

Level Definitions

	Autonomy	Influence	Complexity	Business Skills
1 Follow	Works under close supervision. Uses little discretion. Is expected to seek guidance in expected situations.	Interacts with immediate colleagues.	Performs routine activities in a structured environment. Requires assistance in resolving unexpected problems.	<p>Uses basic information systems and technology functions, applications, and processes. Demonstrates an organised approach to work. Learns new skills and applies newly acquired knowledge. Has basic oral & written communication skills.</p> <p>Contributes to identifying own development opportunities.</p>
2 Assist	<p>Works under routine supervision.</p> <p>Uses minor discretion in resolving problems or enquiries. Works without frequent reference to others.</p>	Interacts with and may influence immediate colleagues. May have some external contact with customers and suppliers. May have more influence in own domain.	Performs a range of varied work activities in a variety of structured environments.	<p>Understands and uses appropriate methods, tools and applications.</p> <p>Demonstrates a rational and organised approach to work. Is aware of health and safety issues. Identifies and negotiates own development opportunities. Has sufficient communication skills for effective dialogue with colleagues. Is able to work in a team. Is able to plan, schedule and monitor own work</p>

				within short time horizons. Absorbs technical information when it is presented systematically and applies it effectively.
3 Apply	Works under general supervision. Uses discretion in identifying and resolving complex problems and assignments. Usually receives specific instructions and has work reviewed at frequent milestones. Determines when issues should be escalated to a higher level.	Interacts with and influences department/project team members. May have working level contact with customers and suppliers. In predictable and structured areas may supervise others. Makes decisions which may impact on the work assigned to individuals or phases of projects.	Performs a broad range of work, sometimes complex and non-routine, in a variety of environments.	Understands and uses appropriate methods, tools and applications. Demonstrates an analytical and systematic approach to problem solving. Takes the initiative in identifying and negotiating appropriate development opportunities. Demonstrates effective communication skills. Contributes fully to the work of teams. Plans, schedules and monitors own work (and that of others where applicable) competently within limited deadlines and according to relevant legislation and procedures. Absorbs and applies technical information. Works to required standards. Understands and uses appropriate methods, tools and applications. Appreciates the wider field of information systems, and how own role relates to other roles and to the business of the employer or client.
4 Enable	Works under general direction within a clear framework of accountability.	Influences team and specialist peers internally. Influences customers at account	Performs a broad range of complex technical or professional work	Selects appropriately from applicable standards, methods, tools and applications. Demonstrates an analytical and systematic approach to problem solving. Communicates fluently orally and in writing,

	Exercises substantial personal responsibility and autonomy. Plans own work to meet given objectives and processes.	<p>level and suppliers. Has some responsibility for the work of others and for the allocation of resources. Participates in external activities related to own specialism.</p> <p>Makes decisions which influence the success of projects and team objectives.</p>	activities, in a variety of contexts.	<p>and can present complex technical information to both technical and non-technical audiences. Facilitates collaboration between stakeholders who share common objectives.</p> <p>Plans, schedules and monitors work to meet time and quality targets and in accordance with relevant legislation and procedures. Rapidly absorbs new technical information and applies it effectively. Has a good appreciation of the wider field of information systems, their use in relevant employment areas and how they relate to the business activities of the employer or client. Maintains an awareness of developing technologies and their application and takes some responsibility for personal development.</p>
5 Ensure / Advise	Works under broad direction. Is fully accountable for own technical work and/or project/ supervisory responsibilities. Receives assignments in the form of objectives.	Influences organisation, customers, suppliers and peers within industry on the contribution of own specialism. Has significant responsibility for the work of others and for the allocation of resources. Makes decisions which impact	<p>Performs a challenging range and variety of complex technical or professional work activities.</p> <p>Undertakes work which requires the application of</p>	<p>Advises on the available standards, methods, tools and applications relevant to own specialism and can make correct choices from alternatives. Analyses, diagnoses, designs, plans, execute and evaluates work to time, cost and quality targets. Communicates effectively, formally and informally, with colleagues, subordinates and customers. Demonstrates leadership.</p>

	Establishes own milestones and team objectives, and delegates responsibilities. Work is often self-initiated.	on the success of assigned projects i.e. results, deadlines and budget. Develops business relationships with customers.	fundamental principles in a wide and often unpredictable range of contexts. Understands the relationship between own specialism and wider customer/organisational requirements.	Facilitates collaboration between stakeholders who have diverse objectives. Understands the relevance of own area of responsibility/ specialism to the employing organisation. Takes customer requirements into account when making proposals. Takes initiative to keep skills up to date. Mentors more junior colleagues. Maintains an awareness of developments in the industry. Analyses requirements and advises on scope and options for operational improvement. Demonstrates creativity and innovation in applying solutions for the benefit of the customer.
6 Initiate / Influence	Has defined authority and responsibility for a significant area of work, including technical, financial and quality aspects. Establishes organisational objectives and delegates responsibilities. Is accountable for actions and decisions taken by self and subordinates.	Influences policy formation on the contribution of own specialism to business objectives. Influences a significant part of own organisation and influences customers/suppliers and industry at senior management level. Makes decisions which impact the work of employing organisations,	Performs highly complex work activities covering technical, financial and quality aspects. Contributes to the formulation of IT strategy. Creatively applies a wide range of technical and/or management principles.	Absorbs complex technical information and communicates effectively at all levels to both technical and non-technical audiences. Assesses and evaluates risk. Understands the implications of new technologies. Demonstrates clear leadership and the ability to influence and persuade. Has a broad understanding of all aspects of IT and deep understanding of own specialism(s). Understands and communicates the role and impact of IT in the employing organisation and promotes compliance with relevant legislation. Takes the initiative to keep both own and subordinates' skills up to date and to

		<p>achievement of organisational objectives and financial performance.</p> <p>Develops high-level relationships with customers, suppliers and industry leaders.</p>		<p>maintain an awareness of developments in the IT industry.</p>
7 Set Strategy / Inspire	<p>Has authority and responsibility for all aspects of a significant area of work, including policy formation and application. Is fully accountable for actions taken and decisions made, both by self and subordinates</p>	<p>Makes decisions critical to organisational success. Influences developments within the IT industry at the highest levels. Advances the knowledge and/or exploitation of IT within one or more organisations.</p> <p>Develops long-term strategic relationships with customers and industry leaders.</p>	<p>Leads on the formulation and application of strategy. Applies the highest level of management and leadership skills. Has a deep understanding of the IT industry and the implications of emerging technologies for the wider business environment.</p>	<p>Has a full range of strategic management and leadership skills.</p> <p>Understands, explains and presents complex technical ideas to both technical and non-technical audiences at all levels up to the highest in a persuasive and convincing manner. Has a broad and deep IT knowledge coupled with equivalent knowledge of the activities of those businesses and other organisations that use and exploit IT.</p> <p>Communicates the potential impact of emerging technologies on organisations and individuals and analyses the risks of using or not using such technologies. Assesses the impact of legislation, and actively promotes compliance. Takes the initiative to keep both own and subordinates' skills up to date</p>

				and to maintain an awareness of developments in IT in own area(s) of expertise.
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