

# Subscription options

Some team members might use tools more than others, and staff can come and go. Instead of per-person license fees, you can purchase a single organisation-wide license which includes all the hours your team needs.

How a subscription works

- Pay upfront for an organisational package
- No limit on user numbers you control who has access
- Live analytics make it easy to track how much you're using
- No hidden fees. Unlimited templates and support included as standard.

All subscriptions come with everything you need, including:

#### Unlimited custom templates

- Sector leading templates, custom built for you, for your exact workflows.
- Expert template design and amendment simply contact our team via your admin dashboard to design, build or change a template.
- Magic Notes use cases including Case Reviews, Supervisions, Care Assessments,
- Magic Reports use cases including EHCPs, DoLS Assessments, Children and Families Assessments, Best Interests Assessments, IPS/SEQF Vocational Profiling Assessments, Form F and more

#### Bespoke, hands on support

- Unlimited tailored training sessions for your teams including group, training 1:1 support and e-learning
- A bespoke train-the-trainer programme and manager enablement sessions
- Hands on support fast support via email (average response time <2h) and live chat
- Video and text based user guides.

#### A true partnership

- Dedicated project and delivery manager who will create and manage a project plan
  with monthly steering calls to drive progress, and is a single point of contact
  throughout our partnership.
- Detailed reporting identification of success metrics, capture required evaluation data and report against progress.
- Community invites to dedicated forums for practitioners, project managers and senior leaders to connect and share learnings.

## 1. Combined Magic Notes and Magic Reports

Every license tier includes access to both Magic Notes and Reports, with unlimited users, templates and support included as standard. The flexible package allows customers to use Magic Notes and Reports usage hours interchangeably. Reports are charged as one hour of recording.

Simply add up the number of hours you expect to record and the number of reports you expect to build to choose a tier. Beam will help customers to estimate the right usage tier, and live analytics make it easy for customers to track usage. Upgrade your tier at any time by paying the difference - no extra fees.

Tier	Hours/ Reports	Discount	Annual fee
1	Up to 6,000	0%	£30,000
2	Up to 12,000	15%	£51,000
3	Up to 25,000	30%	£87,500
4	Up to 50,000	45%	£137,500
5	Up to 100,000	55%	£225,000
6	Up to 150,000	65%	£262,500
7	Up to 200,000	70%	£300,000

## 2. Magic Notes only

Every license tier includes access to Magic Notes only, with unlimited users, templates and support included as standard. Magic Notes are charged at hours of recording and transcription.

Select a tier based on your annual expected usage based on the number of hours you expect to record. Beam will help customers to estimate the right usage tier, and live analytics make it easy for customers to track usage. Customers can upgrade their tier at any time by paying the difference - no extra fees.

Tier	Hours included	Discount	Annual fee
1	Up to 6,000	0%	£30,000

2	Up to 12,000	20%	£48,000
3	Up to 25,000	40%	£75,000
4	Up to 50,000	55%	£112,500
5	Up to 100,000	65%	£175,000
6	Up to 150,000	70%	£225,000

Customers can add a Magic Reports bundle onto their subscription at any time (see option 1 below).

## Volume discounts:

Any contract over 2+ years qualifies for a 5% discount.



Magic Reports can be purchased in combination with a Magic Note subscription (see option 2 above), or as a stand-alone product.

Create high quality reports in minutes; combining documents, recordings and notes to quickly generate a draft report. Fully customised templates designed for frontline and statutory reports.

## 1. Cost with a Magic Notes subscription

Customers with an existing Magic Notes subscription can purchase a one-off bundle of Reports to use in addition to your Magic Notes bundle of hours.

Package	Cost per report
<100	£9
100 - 500	£7
>500	£5

## 2. Cost without a Magic Notes subscription

Customers without an existing Magic Notes subscription can purchase Magic Reports as a one-off standalone product.

#### How it works:

- Annual fee + flexible bundles of Reports
- Pay upfront for a bundle of Reports to suit the needs of your team, from 100 10,000+ Reports.

Platform fee	£10,000 p.a.
Report fee	£10 per Report

# Volume discounts:

Any contract over 2+ years qualifies for a 5% discount.

# Pilot options

#### 1. Test & Learn Pilot and Evaluation

A comprehensive 12-week pilot for a small group of testers to trial Magic Notes and/or Magic Reports, with hands-on project management and a detailed evaluation of impact, completed to your specifications.

Price: £30,000

- 2 bespoke templates custom built for you, for your exact workflows;
- Project management dedicated delivery manager to project manager and drive the pilot, co-ordinate training, deliver bespoke reporting and evaluation;
- Tailored training hands-on support and training, including 1:1, small group and in person support as agreed;
- User feedback sessions completed with testing group throughout the pilot to gather product and usage feedback;
- Bespoke, detailed evaluation quantitative and qualitative evaluation completed against your key performance indicators, with detailed written report and presentation of results to project team;
- Unlimited usage for testing group no cap on usage during testing period, for 20-40 users:
- Guided setup hands-on support to complete necessary governance including DPIA, infosec reviews and any business case modelling requirements;
- All hosting costs included no hidden or additional fees;
- Customer support fast, friendly support via live chat, email and 1:1 video call.

### 2. Multiple Pilot Discount

For organisations looking to pilot Magic Notes and/or Magic Reports in multiple directorates (for example Adult Social Care, Children's Social Care, Housing) discounts are available where multiple pilots are purchased together:

• Two pilots: £40,000 (£20,000 per pilot, 33% discount)

• Three pilots: £45,000 (£15,000 per pilot, 50% discount)