

# G-CLOUD 14

CoStratify Service Definition Document  
Networks & Cloud

CoStratify

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# ABOUT US

An ethical, client led, technology transformation boutique consultancy.

- Manchester based
- Formed in early 2019
- Strong ethical consulting mantra
- Aligned to healthcare, local government, housing and charity sectors
- Resource pool of former CIO's, CTO's, Chief Executives and Transformation Directors
- Unique but proven methodology
- People led but with an asset consulting approach

20+  
Associates

£1 m  
Turnover,

100+ Projects over  
5 years

1000+ Stakeholders  
met with

# OUR MISSION & VALUES

Our mission and values shapes everything we do, and we live and breath these daily.

**Integrity** is at the heart of this which means being transparent, engaging without a sales agenda and always being on our clients side.

We're also here to **enable others**. Not just our internal employees and associates but our partners and clients too.

Finally, we pride ourselves on the **quality** of the **outcomes** we create for clients, not just the outputs we provide or the people we put in place.

We believe there are **8 critical success factors** that we must achieve as part of any project:

**Find the root cause**

**Reduce change risk**

**Seek change allies**

**Align outcomes**

**Identify quality solutions**

**Remove blockers**

**Communicate complexity**

**Enable efficiency**

# OUR SERVICES

We specialise in enterprise wide value discovery but we know what it takes to deliver true digital transformation.

This is why we have an interconnected set of services ranging from broad discovery, through to specific expertise and guidance services that help navigate the challenges of delivery.

These services also vary between projects and as-a- service offerings. For more information see our GCloud services.



## DISCOVER

All the information you need to make the right decision



## DEFINE

Defining what, how and when the right outcome can be achieved



## DELIVER

Supporting clients to change in the most effective way possible

Project Based

As a Service Based

Value Discovery

Strategic Roadmap

End User Experience

Applications & Data

Networks & Cloud

Information Security

Cyber Security

IT Service Management

Digital Transformation

Technical Change

Project Change

Broad Strategy

Specific Expertise

# NETWORKS & CLOUD

## SERVICE OVERVIEW:

Reliable and secure connectivity to both internal and external applications, data and information are often the backbone of a strong and operational IT function. Underpinning this is often the unsung hero of IT, the infrastructure platform on which applications and data are hosted. Transforming networks and infrastructure services can be tricky, navigating change strategies for dependent applications, continually keeping up to date with new technologies and enabling the right level of flexibility in the organisation without blowing the budget. We cut through all of this, through our strategic networks and cloud migration roadmaps, providing the evidence to make the right infrastructure decision.

Some of the typical activities provided from the networks & cloud service are:

- Infrastructure lifecycle assessment, forming a strategic migration plan to public cloud services.
- Public cloud cost estimation and on-premise comparison.
- Review and redesign of existing network capability to enable organisation efficiency and flexibility.
- Public Cloud landing zone setup, migration support services and early life cloud administration.

# NETWORKS & CLOUD

## FEATURES:

- Independent understanding of the easiest path to public cloud and the risks and issues likely faced.
- Full review of WAN, LAN, Wi-Fi and network support capabilities against the needs of the organisation.
- Experienced CISCO certified and cloud vendor certified architects.
- Security, business continuity and operational support focus throughout to ensure successful adoption.
- Operating model reviewed based on new skillsets required from public cloud adoption.

## BENEFITS:

- Cheaper, more effective and efficient delivery of communications across the organisation from a closer aligned network capability.
- Flexible, efficient and revenue based delivery of infrastructure services with cost avoidance as part of refresh through public cloud.

# ENGAGEMENT APPROACH

- Dedicated account manager from your very first contact through to the end of your project.
- Weekly updates and reporting throughout your project, aligned to your internal reporting cycles.
- Escalation and project change process clearly defined, with feedback incredibly important to us.
- Projects managed by PRINCE II qualified and experienced project managers.
- Projects are delivered by experienced individuals, working to a robust and repeatable process that is proven in the market.
- We provide the option to augment your existing teams, closely collaborating in the delivery of the overall project, should you require this.



"CoStratify are professional, responsive, flexible, and extremely knowledgeable and provided One Manchester Housing with a holistic view of our IT systems, infrastructure, and approach to programme management."

Nicole Kershaw - CEO  
**One Manchester Housing**





# York and Scarborough Teaching Hospitals NHS Foundation Trust

"Whatever you think your level of IT maturity is, if you want independent and vendor agnostic experts to come in and assess where you are now; and based on where you are, where you need to be and how to get there, these are the guys to help you."



Dylan Roberts - CDIO  
York & Scarborough Teaching Hospitals  
NHS Foundation Trust



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