G-CLOUD 14

CoStratify Service Definition Document
Technical Change

CONTENTS

CoStratify

ABOUT US

An ethical, client led, technology transformation boutique consultancy.

20+
Associates

£1m
Turnover,

100+
Projects over
5 years

1000+
Stakeholders
met with

- Manchester based

- Formed in early 2019

- Strong ethical consulting mantra

- Aligned to healthcare, local government, housing and charity sectors

- Resource pool of former CIO's, CTO's, Chief Executives and Transformation Directors

- Unique but proven methodology

- People led but with an asset consulting approach

OUR MISSION & VALUES

Our mission and values shapes everything we do, and we live and breath these daily.

Integrity is at the heart of this which means being transparent, engaging without a sales agenda and always being on our clients side.

We're also here to **enable others**. Not just our internal employees and associates but our partners and clients too.

Finally, we pride ourselves on the **quality** of the **outcomes** we create for clients, not just the outputs we provide or the people we put in place.

We believe there are **8 critical success factors** that we must achieve as part of any project:

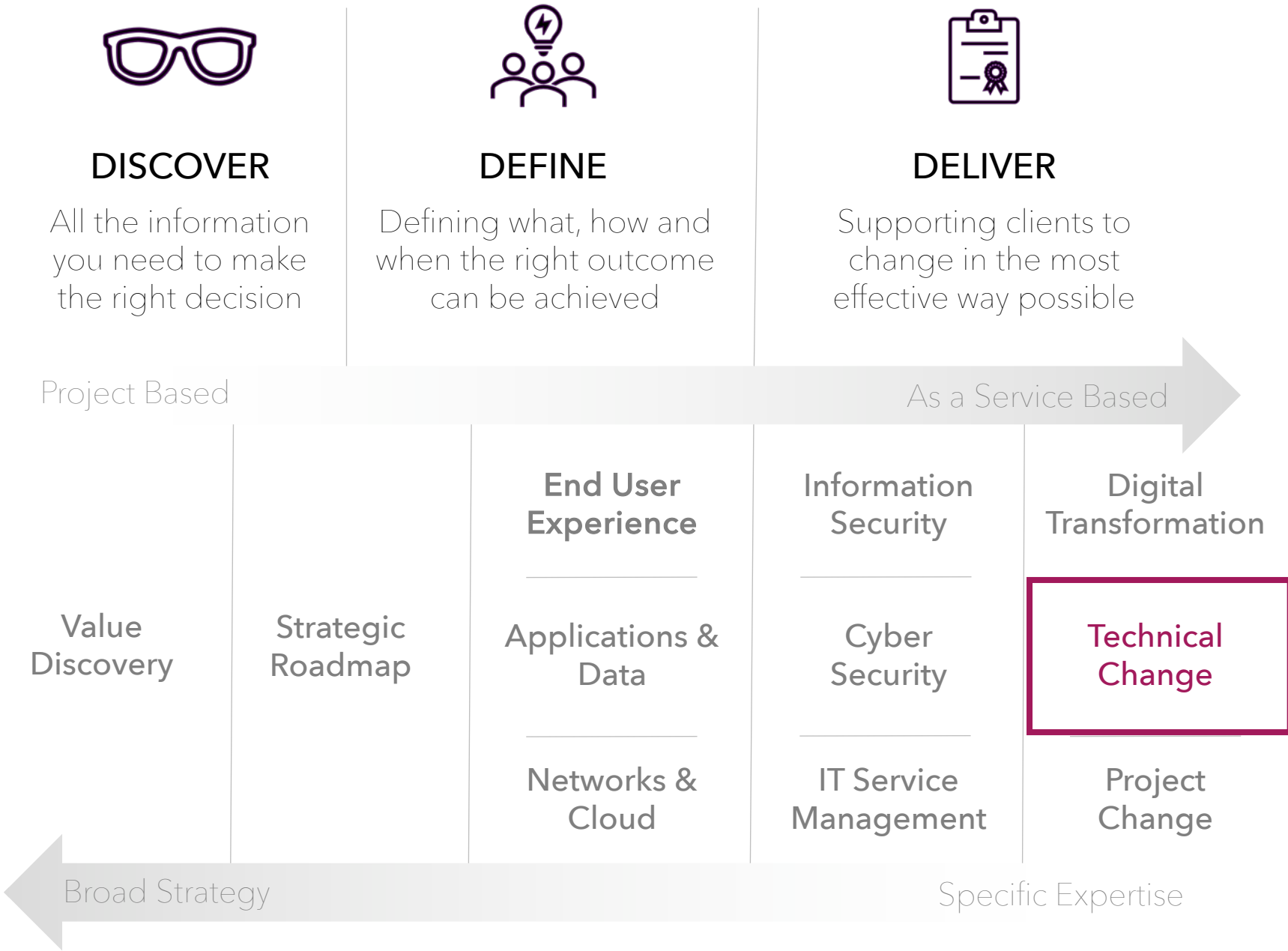|	
Find the root cause	Reduce change risk
Seek change allies	Align outcomes
Identify quality solutions	Remove blockers
Communicate complexity	Enable efficiency

OUR SERVICES

We specialise in enterprise wide value discovery but we know what it takes to deliver true digital transformation.

This is why we have an interconnected set of services ranging from broad discovery, through to specific expertise and guidance services that help navigate the challenges of delivery.

These services also vary between projects and as-a- service offerings. For more information see our GCloud services.

DISCOVER
All the information you need to make the right decision

DEFINE
Defining what, how and when the right outcome can be achieved

DELIVER
Supporting clients to change in the most effective way possible

Project Based → As a Service Based

Value Discovery	Strategic Roadmap	End User Experience	Information Security	Digital Transformation
		Applications & Data	Cyber Security	Technical Change
		Networks & Cloud	IT Service Management	Project Change

Broad Strategy ← → Specific Expertise

TECHNICAL CHANGE

SERVICE OVERVIEW:

Transforming services in complex IT landscapes where there are large amounts of legacy technologies, high numbers of daily incidents and a considerable backlog of change projects is tricky. Being able to operate strategically in this situation is even more difficult, having to react to events of the day or demands of customers just to keep on top of the service. Success in this area is usually at the expense of transformation, particularly when making strategic decisions about technology adoption, which only adds to the long term problem of moving away from inflexible, non business aligned technology solutions. Our technical change offering therefore, keeps transformations on track by thinking strategically about change and acting as a virtual CTO.

Some of the typical activities provided from the technical change service are:

- Monthly or quarterly architecture steering group and technical design authority sessions.

- Support services for CDIO and CIO roles releasing pressure and enabling thinking time.

- Programme and project management integration with strategic architecture function.

- Project and solution compliance reviews against principles, digital and technology strategies.

- Maintenance of technical standards, architecture meta models and repositories.

TECHNICAL CHANGE

FEATURES:

- Reduce the pressure on CDIO / CIO in the delivery of programmes and management of the IT service.

- Improve internal skills and capabilities to continually manage the technology portfolio.

- Introduce agility and flexibility to the strategic implementation of initiatives, quickly enabling changing priorities and objectives.

- Led by previous senior leaders in similar organisations who have held, C-Suite positions.

- Continually align the IT service to what good looks like through strategically aligning capability to best practice as well as organisation aims and objectives.

BENEFITS:

- Reduced complexity, effort, and costs of changing, supporting and managing technology.

- De-risk change through strategic evaluation and impact analysis of initiatives.

- Increase value to the organisation from existing technology investments.

- Quickly understand and make business cases to justify requests for new funding streams or staking claims on available additional budget.

- Reduce the long term cost of technology change by changing strategically and using resources wisely and transferring skills and knowledge to the team.

ENGAGEMENT APPROACH

- Dedicated account manager from your very first contact through to the end of your project.

- Weekly updates and reporting throughout your project, aligned to your internal reporting cycles.

- Escalation and project change process clearly defined, with feedback incredibly important to us.

- Projects managed by PRINCE II qualified and experienced project managers.

- Projects are delivered by experienced individuals, working to a robust and repeatable process that is proven in the market.

- We provide the option to augment your existing teams, closely collaborating in the delivery of the overall project, should you require this.

"CoStratify are professional, responsive, flexible, and extremely knowledgeable and provided One Manchester Housing with a holistic view of our IT systems, infrastructure, and approach to programme management."

Nicole Kershaw - CEO
One Manchester Housing

NHS

York and Scarborough Teaching Hospitals
NHS Foundation Trust

"Whatever your think your level of IT maturity is, if you want independent and vendor agnostic experts to come in an assess where you are now; and based on where you are, where you need to be and how to get there, these are the guys to help you."

Dylan Roberts - CDIO
**York & Scarborough Teaching Hospitals
NHS Foundation Trust**