

Pricing Framework

By default, Cloud-Dog's GCloud 14 Support Services are priced based on price per person per day.

Skills For the Information Age (SFIA) Rate Card

SFIA Grade	Strategy & Architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
1. Follow	£295	£295	£295	£295	£295	£295
2. Assist	£395	£395	£395	£395	£395	£395
3. Apply	£595	£595	£595	£595	£595	£595
4. Enable	£795	£795	£795	£795	£795	£795
5. Ensure/ Advise	£995	£995	£995	£995	£995	£995
6. Initiate/ Influence	£1,195	£1,195	£1,195	£1,195	£1,195	£1,195
7. Set Strategy, Inspire, Mobilise	£1,400	£1,400	£1,400	£1,400	£1,400	£1,400

Further details of Cloud-Dog Solutions pricing are contained in the GCloud 14 SFIA rate card document.

Volume Discounts

By default, Cloud-Dog offers volume-based discounts based on the engagement period per person as defined in the Schedule of Work. The below table describes the standard volume discounting available.

Duration	Discount
Less than 149 days	0%
Between 150 and 249 days	2%
More than 250 days	5%

Standard definitions

- Consultant's working day: 8 hours exclusive of travel and lunch. Professional working day exclusive of travel and breaks. Travel times in excess of 1 hour may be charged at 50% of the day rate or as agreed.
- Working week: Monday to Friday excluding national holidays.
- Office hours: 9:00am to 5:00pm Monday to Friday, UK Time.
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25. Where the Consultant has to travel in excess of 30 miles travel expenses to be agreed. All expenses payable at department's standard T&S rates.
- Professional indemnity insurance: Included in day rate.
- Minimum Order Quantity: 1 Day, Discounts Available on volume orders...

IT Enabled Change

Security
Sourcing
Service Transformation

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