

NIAXO

innovation to insight



The NIA XO
Secure
Platform for
Analytics

Visit: niaxo.co

GCloud Lot 3 Cloud Support Pricing Document

NIAXO Ltd
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Introduction

This document discusses NIA XO approach to pricing and discounts, which may be offered to all GCloud users. NIA XO provides a separate SFIA Rates Card which provides the maximum rate per day for additional activities where day rate pricing is required as part of a Managed Service. This may include tuning NIA XO Secure Platform for Analytics (SPA), if contracted for, to client needs and providing training as may be required. This additional support may include NIA XO Academy which provides training related to our products and services that is CPD Accredited, or support from NIA XO labs for innovation and experimentation.

Discounts

At NIA XO's discretion and for long duration, high volume or price programmes or projects, WPs / TOs / SoWs discounted day rates or total price may be offered which may apply to contracts with all GCloud buyers.

Additional Managed Service

As technology projects progress the need for different skills and capabilities changes. NIA XO can provide depth in analysis, design, development, delivery, implementation and service management from multi skilled and multi-disciplinary resources. In many cases provision of a Managed Service would be the most efficient approach for provision, with skills and capability changes actively planned for and managed and performance assessed.

Applying a Managed Service Approach generally attracts discounts.

Pricing

The pricing stated is for the base element of the NIA XO Secure Platform for Analytics (SPA), as per Lot 2, with an SFIA rate card for additional managed services under Lot 3, with or without the deployment of the SPA. Prices and rates are stated as a maximum for the basic Data Science environment, if contracted for, plus additional support to inform client planning purposes, against which NIA XO may discount in various circumstances.

Prices are stated exclusive of VAT.

The pricing stated here refers to the deployment of the NIA XO SPA if the Lot 3 Cloud Support capability is deployed with the SPA, if not, then only the SFIA/ Firm Day Rates below applies.

and includes initial setup and upskilling to allow basic operations, provided as a 1 hour course to the user community/user champion. Service support is limited to break/fix support determined at point of initial contract.

The capability includes:

- A CKAN catalogue
- S3 buckets for storage
- Constrained Sagemaker instance per person (compute element)
- Deployed on your contracted for cloud.

Basic maximum - £3K per annum per user. With a minimum of 10 users for 12 months (£36K) exc VAT, subject to a fair use policy.

NIAXO can host your SPA on our Cloud, if required at additional cost.

For greater numbers of users NIAXO may discount the per annum per user price.

Wider support can be provided as costed options. Options, including deployment of Elastic for detailed search capabilities, are detailed on our website www.niaxo.co and available on GCloud 14 Lot 3 Cloud Support.

Firm Day Rates

- Day Rates applies to any contract agreed under GCloud 14.
- Day Rates are exclusive of VAT.
- Day rates are the maximum that we would charge for the grade of consultant offered.
- Our minimum charge period is half a day.
- We apply a single “grade rate” to ease planning by clients.

	Strategy & architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow			£400			
2. Assist		£615	£615		£615	
3. Apply	£765	£765	£765	£765	£765	£765
4. Enable	£875	£875	£875	£875	£875	£875
5. Ensure/Advise	£995	£995	£995	£995	£995	£995
6. Initiate/Influence	£1,350	£1,350	£1,350	£1,350	£1,350	£1,350
7. Set Strategy/Inspire	£1,900	£1,900	£1,900	£1,900	£1,900	£1,900

SFIA 8 - Standard Grade Responsibilities

NIAXO use the standard SFIA 8 grade responsibilities which can be found here <https://sfia-online.org/en/sfia-8/sfia-views/full-framework-view?path=/glance>

Fixed Price or T&M

NIA XO will work on a Fixed Price or Time and Materials (T&M) basis subject to whether a Lot 2 - Cloud Software or Lot 3 - Cloud Support contract is being supported, where such is the most appropriate or directed approach. For Lot 2 projects the SFIA rates card will apply for additional resources in support over and above the initial delivery, setup and basic configuration of SPA. These resources might include:

- Business and Technical Business Analysts
- Cloud Engineers
- Data Scientists
- Data Modellers
- Data Privacy and Protection specialists
- Elastic and CKAN specialists
- Governance and Data Quality specialists
- Infrastructure as Code Engineers
- Knowledge and Information Management specialists
- Security Specialists
- Service Management specialists

On some projects within a Managed Service where risks and outcomes are clearly defined for both parties, we may provide a Fixed Price which shall be agreed with the client when a contract, Work Package (WP) / Task Order (TO) / Statement of Work (SoW) is agreed.

Offering a Fixed Price carries risk for both the client and the supplier, NIA XO may apply risk contingency as an amount or percentage if risks are significant and cannot be mitigated with the client prior to starting work.

Within a Fixed Price it may be appropriate to develop and agree a Limit of Liability for expenses for work away from a stated site, which is agreed with the client.

Discounts

As stated, the day rates stated are the maximum NIA XO may charge for a consultant and may apply for short engagements.

At NIA XO's discretion and or for long duration, high resource volume or price programmes or projects, WPs / TOs / SoWs discounted day rates or total price may be offered which may apply to contracts with all Public Sector bodies.

On, Near and Off Shore and Security Clearances

NIA XO rates are for On-Shore resources. NIA XO may in some circumstances where quality can be guaranteed, offer Near Shore rates where we may agree to use a Near Shore (European) partner. NIA XO does not, unless in exceptional circumstances, Off-Shore.

NIA XO can provide multiple Security Checked (SC) and some Developed Vetting (DV) resources and is assessing needs to gain Facility Security Clearance (FSC).

If you wish to find out more about NIA XO Secure Platform for Analytics or other services offered including SPA Ecosystem NIA XO provided and developed “Apps” and applications including Elastic, Qlik sense, QuickSight and CKAN please contact:

gcloud@niaxo.co