

NIAXO

innovation to insight



The NIAOXO
Secure
Platform for
Analytics

Visit: niaxo.co

GCloud 14 Lots 2 and 3

Skills Framework for the Information Age (SFIA 8)

Rates Card

NIAXO Ltd
V1.0 Final
dated 03 Apr 24

Firm Day Rates

- Day Rates applies to any contract agreed under GCloud 14.
- Day Rates are exclusive of VAT.
- Day rates are the maximum that we would charge for the grade of consultant offered.
- Our minimum charge period is half a day.
- We apply a single “grade rate” to ease planning by clients.

| | Strategy & architecture | Change and transformation | Development and implementation | Delivery and operation | People and skills | Relationships and engagement |
|-------------------------|-------------------------|---------------------------|--------------------------------|------------------------|-------------------|------------------------------|
| 1. Follow | | | £400 | | | |
| 2. Assist | | £615 | £615 | | £615 | |
| 3. Apply | £765 | £765 | £765 | £765 | £765 | £765 |
| 4. Enable | £875 | £875 | £875 | £875 | £875 | £875 |
| 5. Ensure/Advise | £995 | £995 | £995 | £995 | £995 | £995 |
| 6. Initiate/Influence | £1,350 | £1,350 | £1,350 | £1,350 | £1,350 | £1,350 |
| 7. Set Strategy/Inspire | £1,900 | £1,900 | £1,900 | £1,900 | £1,900 | £1,900 |

SFIA 8 - Standard Grade Responsibilities

NIAXO use the standard SFIA 8 grade responsibilities which can be found here <https://sfia-online.org/en/sfia-8/sfia-views/full-framework-view?path=/glance>

Fixed Price or T&M

NIAXO will work on a Fixed Price or Time and Materials (T&M) basis subject to whether a Lot 2 - Cloud Software or Lot 3 - Cloud Support contract is being supported, where such is the most appropriate or directed approach. For Lot 2 projects the SFIA rates card will apply for additional resources in support over and above the initial delivery, setup and basic configuration of SPA. These resources might include:

- Business and Technical Business Analysts
- Cloud Engineers
- Data Scientists
- Data Modellers
- Data Privacy and Protection specialists
- Elastic and CKAN specialists
- Governance and Data Quality specialists
- Infrastructure as Code Engineers
- Knowledge and Information Management specialists
- Security Specialists
- Service Management specialists

On some projects within a Managed Service where risks and outcomes are clearly defined for both parties, we may provide a Fixed Price which shall be agreed with the client when a contract, Work Package (WP) / Task Order (TO) / Statement of Work (SoW) is agreed.

Offering a Fixed Price carries risk for both the client and the supplier, NIA XO may apply risk contingency as an amount or percentage if risks are significant and cannot be mitigated with the client prior to starting work.

Within a Fixed Price it may be appropriate to develop and agree a Limit of Liability for expenses for work away from a stated site, which is agreed with the client.

Discounts

As stated, the day rates stated are the maximum NIA XO may charge for a consultant and may apply for short engagements.

At NIA XO's discretion and or for long duration, high resource volume or price programmes or projects, WPs / TOs / SoWs discounted day rates or total price may be offered which may apply to contracts with all Public Sector bodies.

On, Near and Off Shore and Security Clearances

NIA XO rates are for On-Shore resources. NIA XO may in some circumstances where quality can be guaranteed, offer Near Shore rates where we may agree to use a Near Shore (European) partner. NIA XO does not, unless in exceptional circumstances, Off-Shore.

NIA XO can provide multiple Security Checked (SC) and some Developed Vetting (DV) resources and is assessing needs to gain Facility Security Clearance (FSC).

Managed Service – Lot 3

As technology projects progress the need for different resource skills and capabilities change. NIA XO can provide depth in analysis, design, development, delivery, migration of SPA and its ecosystem of Apps/tools to or from public and private clouds platforms, implementation and

service management from multi skilled and multi-disciplinary BPSS, Security Checked (SC) as required resources, up to DV.

In many cases provision of a Managed Service would be the most efficient approach for provision, with skills and capability changes actively planned for and managed and performance assessed. Applying a Managed Service Approach generally attracts discounts and or annual rebates.

In addition to normal Agile ceremonies and management, NIAXO applies a performance management regime to longer projects with active regular engagement with the client at varying levels, up to and including C level.

If you wish to find out more about NIAXO Secure Platform for Analytics or other services offered including SPA Ecosystem NIAXO provided and developed “Apps” and applications including Elastic, Qlik sense, QuickSight and CKAN please contact

gcloud@niaxo.co