

Business Change and Transformation

G-CLOUD 14 - SERVICE DEFINITION

Who we are

Halochrome came together through our experience of the challenges associated with truly embedding business change, culture and the associated processes required to be successful, especially in enterprise-level portfolios and programmes.

We help clients by using our knowledge and experience, together with our professional and adaptable methodology, to ensure that their business change strategy flows from C-suite level to team delivery, enabling a benefits led, business change driven culture.



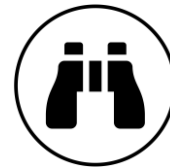
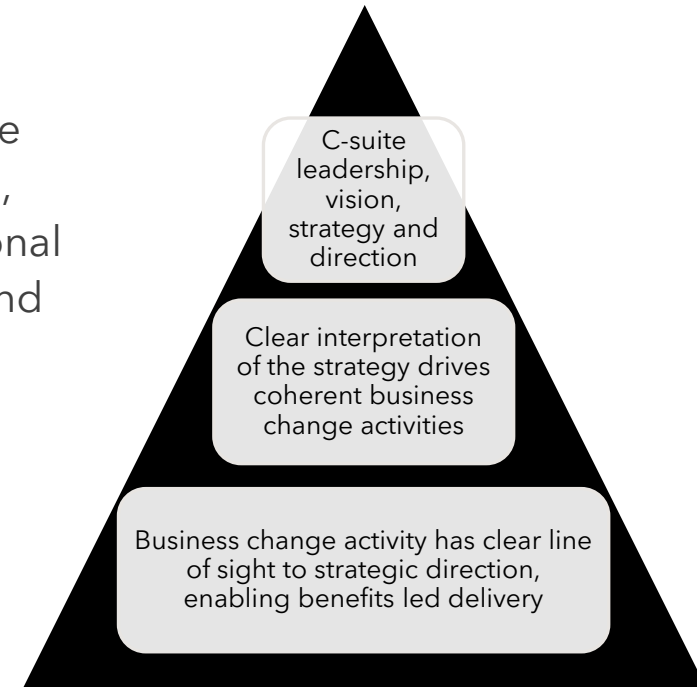
What we do

At Halochrome we help to solve our clients' most complex business change issues.

We are passionate in providing a solution to the most common and challenging change and transformational shifts.

Our method

Supporting the translation of C-suite vision and direction, through organisational layers, to delivery and the realisation of business benefits.



STRATEGICALLY ALIGNED



BUSINESS CHANGE PROFESSIONALS



QUALITY ASSURED

Features

- Halochrome provides business change professionals to support your transformation
- Suitably qualified and experienced change management professionals
- Business change in complex environments, from enterprise to project
- Stakeholder engagement analysis, planning and management
- Change management in agile, hybrid or waterfall methodologies
- Vision, strategy and planning for change
- Change readiness and impact assessments
- Support to training needs analysis and training delivery
- Transitioning new technologies into operations

Benefits

- Embedding new ways of working and making change stick
- Enabling a benefits led, business change driven culture
- Aiding C-suite intent for change or transformation translate to delivery
- A clear methodology for linking change activity to benefits realisation
- Increasing efficiency in the use of business change resources
- Embedding and clearly communicating a business change or transformation strategy
- Greater organisational resilience to change
- Reduced risk of incoherent change strategies failing to derive benefits

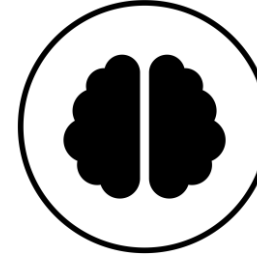
Onboarding



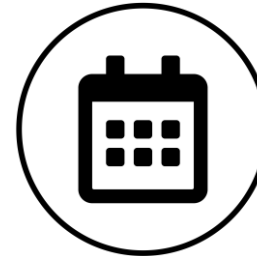
We will ensure that your requirements are fully understood, and that we agree with you not just the resource and experience level required, but also what will be the right 'cultural fit' for the specific work package in question



Agreeing the resource profile required with the customer and then seeing those resources protected for the length of the assignment



We want to be open and transparent with the skills profiles of individuals. We want you to be confident that the resources assigned have the correct experience, knowledge and are true business change professionals



Ensuring the full scope of the task is understood. Working with you to agree deliverables, quality measures but also to gain an understanding of any other nuances, limitations or constraints to ensure we are confident in exceeding your expectations





APPROACH



Commitment to the client

Excellence through innovation and contemporary ideas

Clearly and emphatically communicate

Honest appraisals at all times

Reach back to Halochrome expertise

Upskill

Empower

Review

Discuss balance of change vs transformation

Tailored approach

Agree resource profile

Ensure an appropriate strategy, plan and vision are in place to guide through the change journey

Onboarding

Mobilise

Constant review of the agreed plan in response to data and feedback

Benefits realisation underpinned by data

Manage change to support delivery of, and implementation of outcomes

Our unique approach and methodology to deliver a benefits led, business change driven culture

**UNDERSTAND
AND INFORM**

**AGREE A SHARED
VISION, PLAN
AND STRATEGY**

**RESOURCE
MOBILISATION**

DELIVER

TRANSITION



Additional Information

Customer responsibilities

- Provision of client IT, accounts and permissions if this is deemed necessary
- We will work with each customer to agree any other dependencies that exist at the start of the work

Ordering and Invoicing

- Invoicing is based on the submission of evidence against agreed deliverables. This may be fixed price against defined outputs or T&M



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