



# fruition consulting

GCLOUD SERVICE  
PORTFOLIO



# ABOUT US



**Fruition Consulting are leading the provision of project-driven, outcome based solutions across Software and Cloud engineering.**

We partner with our customers to solve their business and technology challenges. Utilising our tried and tested project management and performance model, we have naturally evolved to provide project services with the efficiency, compliance, assurance and governance your critical activities require.



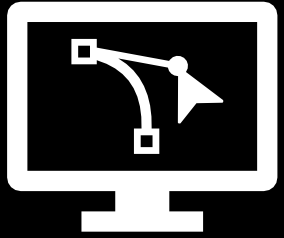
# OUR SERVICES

Fruition IT provides a wide range of Cloud transformation, consulting and support services to suit any business or project need.

- Transition and Migration
- Testing and Training
- Ongoing Support
- Discovery and Planning
- Cloud Health Check

We operate agnostically to any underlying technology, ensuring objectives are met with an unbiased view.





## FEATURES AND BENEFITS

- Identify and mitigate issues and potential risks around delivery
- Deliver cloud solutions more efficiently
- Incorporated and proven compliance and governance processes
- Recommendations and training in delivery method enhancements
- Derisk and assure cloud solution delivery

# AGILE CLOUD PROJECT DELIVERY

Fruition Consulting provide tailored cloud project management services to assist in delivering cloud solutions throughout the full project life cycle. We provide end-to-end support, starting with strategy, initiation, project, and programme planning, through to mobilisation and delivery. We also provide governance model definition and delivery management.

Our wide-ranging portfolio of PMO, Project and Programme management services incorporate robust reporting and governance including full RAID management, alongside delivery healthy checks and comprehensive account management/project MI.

We work with you to remove the risks associated with Cloud Project Delivery helping your teams to overcome change resistance and embrace new technology, while managing your organisation's project without facing disruption or losing efficiency.



## FEATURES AND BENEFITS

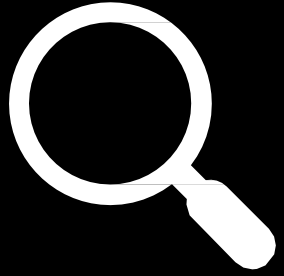
- Technology Agnostic service
- Builds in Architectural best practice
- Delivers clear roadmap
- Enhances solution suitability, performance, flexibility, scalability, and security
- Proven expertise in government culture and ways of working

# ARCHITECTURE FOR CLOUD

Fruition Consulting provide a range of architecture services to deliver innovative Cloud solutions. This includes Enterprise Architecture, Solutions Architecture, Data Architecture, Platform Architecture, Application Architecture. We will design solutions and roadmap aligned to defined business goals using the most appropriate frameworks and processes.

Our flexible, tailored Architecture solution will assess the best possible methods, frameworks and approaches to suit your exact business needs – with flexible engagement lengths/scoping available from initial discovery and recommendation, to Enterprise level full architecture services.

We utilise a Target Operating Model, accompanied by detailed prototyping and proof of concepts to determine the optimum technology for your ideal future state.



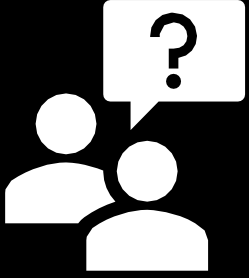
## FEATURES AND BENEFITS

- Leverage speed-to-market via our consultant network
- Payment by deliverable/performance structures available
- Proven expertise in government culture and ways of working
- Deploy or migrate new solutions seamlessly
- Reduce and mitigate risk with dedicated performance management

# BUSINESS ANALYSIS FOR CLOUD SERVICES

Fruition Consulting provide expert Business Analysis, enabling the transition from traditional to cloud based services and the further development of cloud solutions. We deliver Business Analysis services using multiple (usually Agile) techniques and methodologies providing detailed analysis of business requirements, processes, tools, technology, and justifications for change.

Our Technology Agnostic service includes comprehensive governance and compliance tools and processes ideally suited to the Public Sector, as well as providing functional specifications for a wide selection of vendor and software choices to suit your requirements.



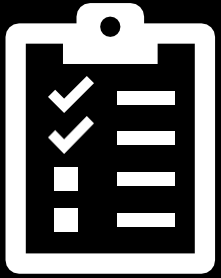
## FEATURES AND BENEFITS

- Strategic and operational Cloud technology experts
- Identify and mitigate issues and potential risks
- Best-in-class industry expertise
- Incorporated and proven compliance and governance processes
- Recommendations on new technology and defences
- Expert validation of your or your partners' proposals

# CLOUD TECHNICAL CONSULTANCY

We provide end-to-end Cloud Consultancy services specialising in the design, set-up and implementation of cloud transformation activities. Our Agile driven Consultancy services are delivered by industry leading experts to define and implement cloud transformation to audit, plan and advise on all aspects of Cloud technology adoption covering tools, people and processes all aligned to business goals.

We work with you to remove the risks associated with changing business technologies, helping your teams to overcome change resistance and embrace new technology for cloud transformations, while managing your organisation's transition without facing disruption or losing efficiency.



## FEATURES AND BENEFITS

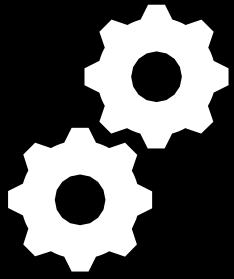
- Reduce risk of downtime and service failure with proactive testing
- Automated testing processes significantly more efficient than manual
- Best in class testing tools and methodologies
- Knowledge and Tool transfer to Business as Usual teams

# CLOUD TESTING SERVICE

We work collaboratively with our clients to create bespoke testing plans for your Cloud Infrastructure incorporating people, processes and technology. Our thorough and defined approach utilizes an array of specialist expertise to identify weaknesses in your existing Cloud Technologies and operating methodologies – before providing best-in-class recommendation and consultancy on how to reach your ideal Cloud state.

Performance and automation testing of digital applications and technologies is conducted by industry experts across a wide range of disciplines and software, while remaining completely technology and tooling agnostic across mobile, desktop and web applications,





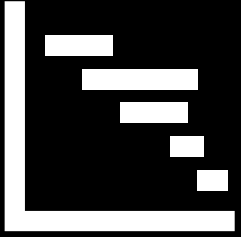
## FEATURES AND BENEFITS

- Delivers robust software solutions faster
- Engages industry leading Software Engineering experts
- Implement strong Agile and DevOps cultures
- Increase quality and performance of applications
- Accelerate feature development

# SOFTWARE ENGINEERING AS A SERVICE

Our passion for technology and software drives a fierce commitment to implementing and extending engineering best practice across all project areas. By deploying high-calibre pop-up squads and embedding industry-leading expertise into ongoing programmes, we equip organisations with mission-critical assets – sought-after skills, enhanced operational capability and innovative approaches.

We offer capable full-stack software engineering services across all Cloud platforms (inc. AWS, Azure, GCP), delivering effective, cost-efficient software development from teams have deep rooted expertise in Web, Mobile Development and Backend Development.



## FEATURES AND BENEFITS

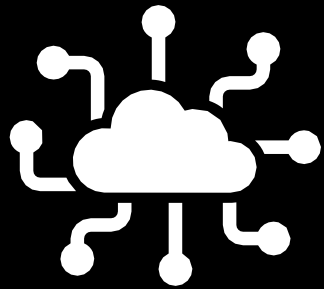
- Leverage modern platform tooling
- Reduce time and cost of environment builds
- Enable faster deployments through automation
- Platform assurance through robust monitoring and reporting
- Scale your infrastructure more quickly
- Faster ROI

# DEVOPS AND PLATFORM ENGINEERING

We provide services in cloud platform adoption, build and deployments, ensuring that infrastructure is secure, performant, scalable and auditable. We automate platform build and software delivery with a unified toolset, embedding a DevOps culture and repeatable processes.

Our industry-leading DevOps and Cloud Consultancy and Engineering solutions can inform the Design of your infrastructure platforms, providing efficient Automation of build and deployment processes and CI/CD activities.

The service incorporates training on DevOps tooling and methods alongside effective monitoring and logging to increase efficiencies and collaboration through both team and technology collaboration.



## FEATURES AND BENEFITS

- De-risk technology transformation activities
- Maximise adoption and ROI of cloud-based solutions
- Increase change delivery velocity
- Payment by deliverable/performance structures available
- Proven expertise in government culture and ways of working

# TECHNOLOGY TRANSFORMATION

Fruition Consulting provide industry leading expertise to both enable and maximise the benefits of your cloud-based technology transformation. We deploy the best tools, technology, Agile delivery methods and personnel to de-risk and drive value into your projects.

Through the effective use of tools and controls, we are able to ensure robust governance and compliance in your Cloud infrastructure so that risks and issues can be identified, assessed and mitigated. All of this is supported by detailed communication of potential mitigation and RAID reporting.

Our tailored transformation roadmaps are informed by specialist expertise and proven delivery of successful transformation activities within the public sector.

# HOW WE WORK

## PERFORMANCE

- Service Levels and Performance are tied to clearly defined quality milestones
- Monitored and managed by a dedicated Service Delivery Manager/Engagement Manager
- Performance maintained via easily manageable tools

## SUPPORT

- Robust onboarding/training in your businesses' processes and preferred methods of working
- Online, Call and Email Support, driven by dedicated Engagement Manager
- Full handover and documentation library ongoing usage and training.

## PROCESS

- Flexible iteration on clearly defined baseline objectives and overall milestones//tollgates
- Automatic invoicing and reporting on monthly basis
- Clearly defined escalation pathways and ownership from Day One



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