Globant ▶

SAP

SAP
STUDIO

Our SAP Studio: Accelerating value for enterprise-wide reinvention

Globant has **20+ years** of experience developing complex SAP projects and delivering end-to-end business process transformation. Our robust Studio model delivers in-depth support across key sectors and digital technologies.
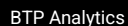
+900 Projects Implemented	**+2200** SAP Globers	**+75%** S/4HANA certifications	**+68%** Of Globant Customers run SAP

Tech Stack

SAP S/4 HANA · POWERING SAP BTP · SAP Fiori · SIGNAVIO · SAP Analytics Cloud · SAP Data Warehouse Cloud

SAP Customer Experience · BTP Analytics · navigate · RISE WITH SAP · GROW WITH SAP · SAP Cloud ALM

Partnerships

Tricentis · Azure · Syniti · aws PARTNER · SAP Global Partner · SAP Partner

Google Premier Partner · MuleSoft · Expert Business Technology Platform

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Local Delivery Capability (13)

USA -UK -Spain -Belgium - India - Brazil -Mexico -Colombia - Argentina -Chile -Perú - Romania - Singapore

Rise with SAP Globant Labs

Global Center of excellence including Private Demo & Cloud TDD Demo for expertise and innovations

BTP & Testing Automation

Fostering reinvention with our digital DNA to extend, integrate and enable Digital Transformation Automated Testing Management

Global projects

Global multicountry rollouts and hundreds of successful projects with complex fiscal & regulatory requirements.

S/4HANA

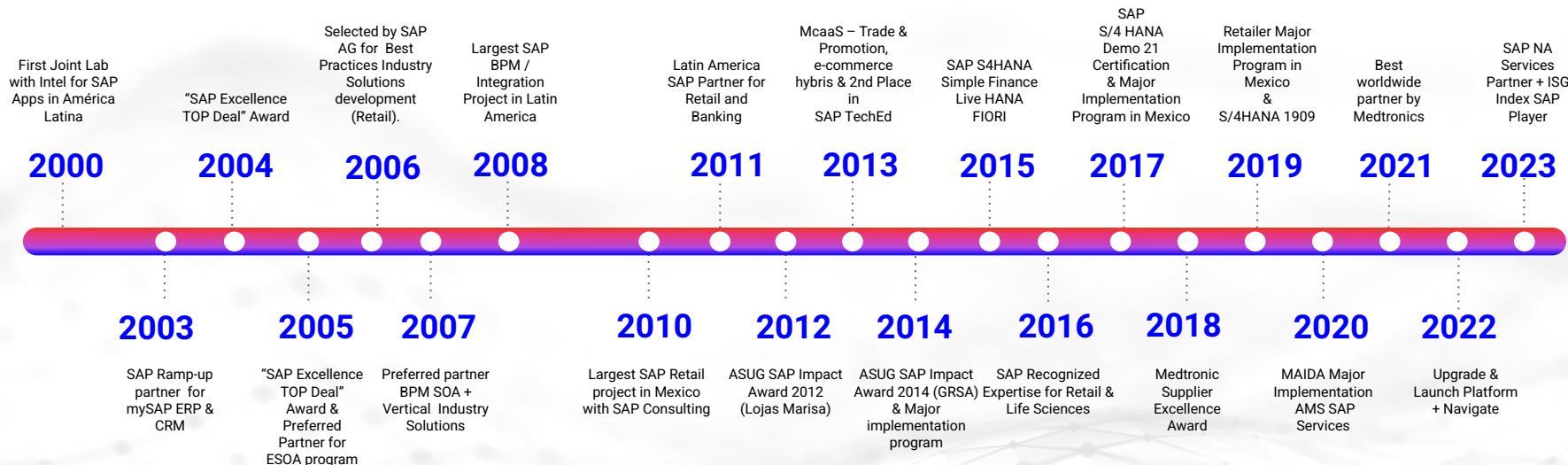Successful S/4 migrations & implementations

2x Best Worldwide Partner

Awarded by Medtronic for successful SAP global transformational projects

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SAP
STUDIO MILESTONE

Year	Milestone
2000	First Joint Lab with Intel for SAP Apps in América Latina
2003	SAP Ramp-up partner for mySAP ERP & CRM
2004	"SAP Excellence TOP Deal" Award
2005	"SAP Excellence TOP Deal" Award & Preferred Partner for ESOA program
2006	Selected by SAP AG for Best Practices Industry Solutions development (Retail).
2007	Preferred partner BPM SOA + Vertical Industry Solutions
2008	Largest SAP BPM / Integration Project in Latin America
2010	Largest SAP Retail project in Mexico with SAP Consulting
2011	Latin America SAP Partner for Retail and Banking
2012	ASUG SAP Impact Award 2012 (Lojas Marisa)
2013	McaaS – Trade & Promotion, e-commerce hybris & 2nd Place in SAP TechEd
2014	ASUG SAP Impact Award 2014 (GRSA) & Major implementation program
2015	SAP S4HANA Simple Finance Live HANA FIORI
2016	SAP Recognized Expertise for Retail & Life Sciences
2017	SAP S/4 HANA Demo 21 Certification & Major Implementation Program in Mexico
2018	Medtronic Supplier Excellence Award
2019	Retailer Major Implementation Program in Mexico & S/4HANA 1909
2020	MAIDA Major Implementation AMS SAP Services
2021	Best worldwide partner by Medtronics
2022	Upgrade & Launch Platform + Navigate
2023	SAP NA Services Partner + ISG Index SAP Player

SAP Partner · ASUG USUARIOS SAP ARGENTINA · BOLIVIA · URUGUAY · Impact Awards · SAP S/4 HANA · SAP BW/4HANA · SAP® Recognized Expertise in Life Sciences · SAP® Recognized Expertise in Retail

SAP
STUDIO SQUADRONS

SAP Studio is organized around **Squads of Competency** that build and foster knowledge and best practice exchange to enable our solution value offerings for **S/4HANA.**

S/4HANA Autonomous Solutions	Program Management	Cx Customer Experience	Analytics & Data	Technology
RISE with SAP	Execution Methodology	Cx Commerce	BTP / Analytics	BTP Factory & Automation
Record to Report (FI)	Accelerators / Tools	Cx Sales	SAP Analytics Cloud	Integrations / 3rd Party API
Order to Cash (SD, TM, EWM)	Customer Success	Cx Service	Data Science	GRC/Security
Plan to Produce (PP, QM, MM, EWM)	Org Change Mgmt	Cx Data Cloud	Planning & Consolidation	Cloud Solutions & Basis
Procure to Pay (MM, TM, EWM)	Transformation Governance		Data Intelligence	SAP / Tricentis Testing Autom.
Demand to Produce			Embedded Analytics BI/BW4/DWC	Globant Platforms
Master Data Governance				Data Migration

+2200 Globers SAP

Near-Shore and Offshore to the world

EMEA	**12%**
LATAM	**52%**
North America	**26%**
APAC	**10%**

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SAP
DIFFERENTIATORS

| Trusted Advisor	Business Vision	Phasing Approach	Change Management	Globant Studio Model	Reinventing SAP Projects
Consultative and Trusted Advisor Approach	**Aligning the Project to Business Objectives**	**Targeting business efficiencies and aligning phasing to Business goals**	**Nearshore/Offshore model** with top-notch talent, competitive rates and convenient time zones	**Reinvention Studios to revolutionize and reinvent** specific industries	**Reinventing projects and services with our own accelerators powered by AI**
Services to drive return on investment for clients via revenue growth, operating effectiveness, and intelligent design	Focus on solutions to enable the next phase of growth & scale	Focusing on ROI business areas	Cultural Hacking Studio's Change Management practices provides the best practices of communication, training.	Digital Studios that focus on developing business models and technical capabilities on the latest technologies and trends to help you digitally transform your business	Integration with other technologies and developing the best UX for each process.
Supporting Customers achieve Best Practices in Big Global projects and initiatives	Assess and identify opportunity for value creation	Embedding systems new processes into the Business			Know the best of SAP and other technologies worlds and provide tailor-made developments
	Customer Centric Focus	Business Processes transformation approach including process mining & process intelligent tools		E2E journeys, leveraging synergies with other studios.	
	Vertical expertise in different industries as Life Sciences, CPG, MF, Retail and Natural Resources.				

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SAP
Seek Reinvention with SAP Studio using S/4HANA and RISE

#SAPbyGlobant accompaniment at every step of the transformation allows the cloud journey to be easily enabled with S/4HANA & RISE to ensure continuous and sustainable value.

Transforming your old SAP tools into a true transformational platform, leveraging expertise with other Studios, and moving from the reactive back-office tools towards an Intelligent and Predictive solution.
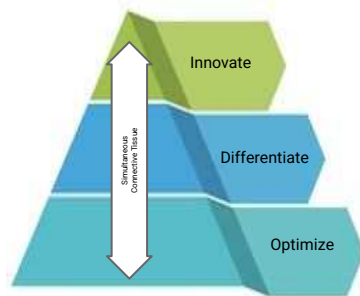
Gartner Pace Layered Architecture
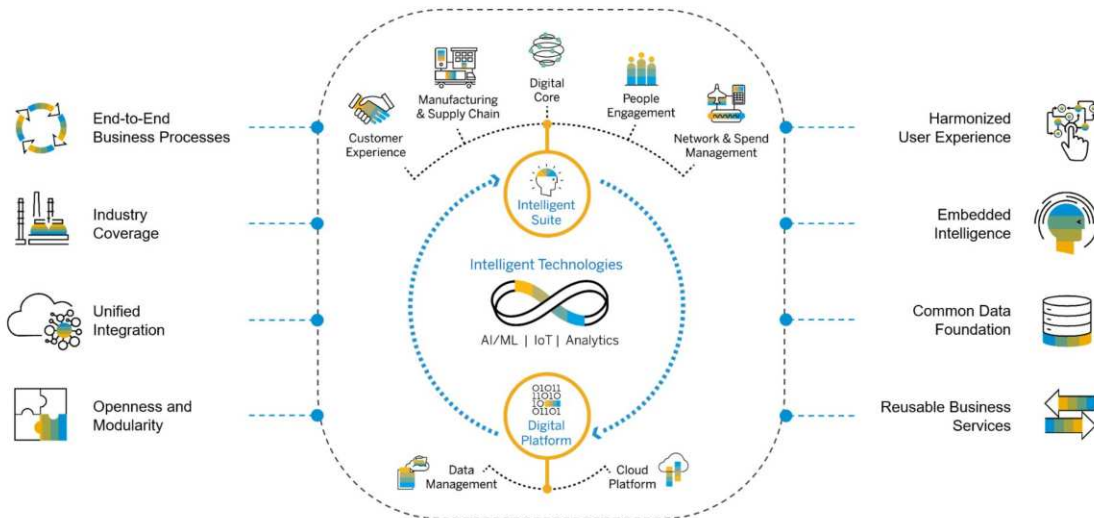
SAP
Designing the Optimal Roadmap for S/4HANA and RISE

Develop the optimal journey for each enterprise, with the best scenarios, packages, and accelerators to evolve SAP to S/4HANA + Cloud

Design Optimal Roadmap SAP S/4HANA & RISE

Review current SAP status, platforms, and infrastructure, plans, and ongoing projects	Review Business and IT Objectives and Costs	Create alternatives and potential packages and flex components	Co-create Scenarios	Design Optimal Roadmap

- SAP Landscape review
- Integration Model
- Security & Compliance Requirements
- BW/ Reporting & Analytics
- Infrastructure Inventory

- Operating Model
- Financial Data
- In-flight Programs / Projects review
- Executive Perspective (Interviews)
- 360° analysis: other applications, tools and repositories

- Brown, Blue, Greenfield strategies
- Approach and accelerators for Data Migration
- Approach for multi-country, multi-company roll-out

- Z approach
- Integration Approach
- Analytics

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SAP

Designing the Optimal Roadmap for S/4HANA and RISE

With our accelerators, frameworks and pre-packed content ready to use, we can reduce up to 30% of development effort and reduce Time-To-Market, using Pro Code, Low Code, No-Code tools, boilerplates, POCs and Base products.

This combined with the vast knowledge of our development team in many business areas, leads us in a fast, proactive and quality product delivery.

Globant is a digital native organization with a great capacity for innovation

Studios by Globant

Multiple expertises, called Studios, are combined with the SAP Studio to enable these technologies in processes integrated with S/4HANA and other.

POWERING SAP BTP

Globant is part of the BTP Adoption program, creating solution packages that use BTP services to apply them to specific use cases and complex projects.

GeneXus for SAP Systems

Accelerate innovation: GeneXus is the fastest way to develop custom native applications using Machine Learning, integrated with SAP S/4 Hana and running on SAP BTP.
Extend (S/4) > Leverage (Hana DB) > Deploy (BTP) > Enjoy (Fiori UX) > Integrate (Machine Learning)

Pre-Packaged & Accelerators to leverage BTP digital services

- Take more and better advantage of your SAP Business applications
- Leave behind manual processes and make the most of your SAP BTP platform with Globant resources and knowledge.
- Discover the potential of one of the best development platforms designed to empower your business areas.

- Fiori Elements Dashboards and accelerators
- Transactional applications with Fiori Freestyle & others Non-SAP techs
- Integration with IDPs, user propagation, roles, profiles

Globant

SAP

Transformational AMS in SAP Studio

Globant has **+25 years** of experience developing complex SAP services and delivering end-to-end business process transformation.

Leverage our **LATAM, EMEA and India Delivery Centers** capabilities

Global Footprint

Canada

United States

Mexico

Colombia

Peru

Brazil

Uruguay

Chile

Argentina

UK
Spain
Luxembourg
France
Belarus
Romania

India

○ Offices
● SAP Shared Services TDCs

SAP Tech

SAP S/4 HANA
POWERING SAP BTP
SAP Fiori
SAP ECC
SAP Analytics Cloud
SAP Data Warehouse Cloud
SAP Customer Experience

Some Shared Services Clients

DIRECTV
MetroGAS
mercado libre
PEPSICO
Globant
ABeam Consulting

#SAPTransformationalAMS brings best practices in agile frameworks, enterprise-wide integration capabilities, and cutting-edge technology expertise.

+ **300 Globers delivering services**
+ **100 Cities**
+ **54,000 end users supported**

Lines of Services Transformational AMS
● Service Desk
● Incident Management
● Problem Management
● Change Management
● Release Management
● Minor Enhancements & Projects
● Value Optimization
● Factory
● Monitoring & Cloud Infrastructure

Committed to Transformational AMS Value Model
● From Value Preservation to Value Creation

Globant

SAP
CASE STUDIES

Globant Type Manufacturing

Rollout of a Global Manufacturing Template

→ The project was carried out in collaboration with Bearing Point Europe who led the implementation of the template in Americas and Asia.

→ The template was for 4 ContiTech plants in Mexico and 3 in the Us.

→ SAP Modules involved in the roll out: SD, MM-IM, MM-PUR, CO, PP.

→ Globant also led the carve out of Conti Power Train division in Brazil.

→ Around 12 Globers working for 24 months, 2 plants every 8 months.

→ Globant's Pod worked in coordination with a central team responsible for the template update and synchronization between all on going projects.

Top Healthcare and Pharma Company

Process transformation/ Process Intelligence Programs

→ Inventory Reconciliation

→ Global upgrades/migrations

→ Product Allocation Load

→ Agreement Verification

→ Marketing Product Information

Medical Device Organization

Support to ensure smooth integration and transitions to execute its M&A strategy

→ Mergers, Acquisitions & Divestitures support to manage the transitions.

→ Creation of Strategic Shared Services Center for the Americas

→ Major Supply Chain Transformation Projects

→ Fiscal & Legal Regulations.

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SAP
CASE STUDIES

Medical Equipment Company

S4/HANA Implementation

In this project we are implementing various SAP processes and products that include STP, RTR, MTD, FTP, OTC, HTR and Analytics

→ 8 weeks - initial discovery
→ Production plants, 3 DCs, 20 local offices in US, CA, EMEA, APAC
→ End-to-end design for manufacturing, distribution, marketing and finance processes
→ Definition of Reports and Analytical Models
→ Integration with other systems
→ Focus on standard S4 HANA functionality
→ A and B exploration workshops for SAP S4 HANA and Analytics were presented
→ Team: 30 functional people, 10 data managers, 5 technicians, 5 in analytics and 4 in business hacking
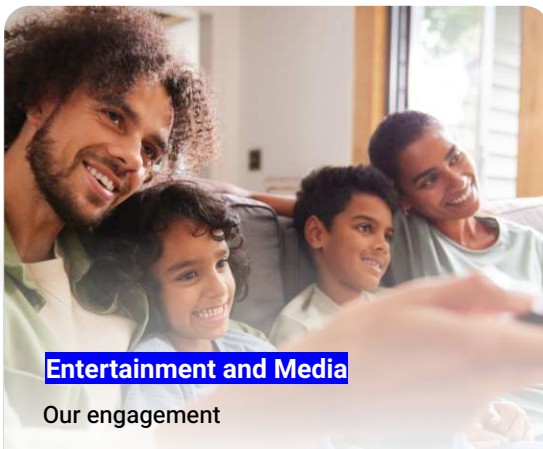
Entertainment and Media

Our engagement

→ Application Management Services - ERP (Regional SAP AMS, FIrst multicountry system upgrade, AMS extended to field inventory control.
→ Multi country roll-outs
→ Field inventory management + CRM Integration
→ Process Optimization
→ Multiple Regions
→ 18+ years transforming and supporting Business Processes and Enterprise Applications

Industrial Automation Company

SAP E - Commerce B2B

→ Globant was a strategy partner and worked in the development of web services to enable the software portal integration with the company distributors systems. This integrations allow distributor to place quotes and orders in the portal to provide a better experiences to their customers around the world. Integrations were made both synchronous and asynchronous based on need to ensure good performance and response times.

Globant Overview
TIMELINE

2010
1000+

2015
5000+

2021
25000+

2024
29000+

Globant
Today

2003
Founded

2006
Signed
Google

2009
Studios
launched

2014
Globant IPOs
with
our signature
trading
symbol GLOB

2016
SOP
Launched

2017
Worldwide Leader of
Digital Strategy
Consulting Services by
IDC MarketScape report

2019
BeKind
Launched

2021
Crossed 1B in
revenue
Achieved carbon
neutrality

2022
FiFA Partnership
LaLigaTech Joint
Venture

2023
Recognized by IDC
as leader in AI
Services
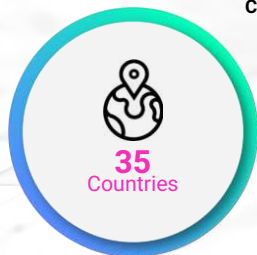
About Globant

OUR GLOBAL FOOTPRINT

Strong global presence with great talent to deliver digital and cognitive transformations.

Multiple time zones enable us to **deliver agile services** to our customers and global partners.

We benefit from cultural similarities and a strong history of **innovation**.

We have access to a very large **pool of highly skilled professionals.**

58
Offices & Delivery centres

36
Cities

35
Countries

Canada

United States

Mexico

Costa Rica

Colombia

Ecuador

Peru

Chile

Brazil

Uruguay

Argentina

Morocco

Denmark

Germany

Luxembourg

Poland

UK

Belarus

France

Ukraine

Spain

Romania

Italy

Bulgaria

Moldova

Saudi Arabia

India

U.A.E.

China

Japan

Vietnam

Philippines

Singapore

Australia

About Globant

Our **Studio Networks** foster collaboration, fuel creativity, and deliver transformative results to our clients.

Reinvent

Shake up the game for businesses through deep industry and tech expertise.

Business Hacking
Sustainable Business
Sports
Media & Entertainment
Finance
Smart Payments
Airlines
Healthcare & Life Sciences
Automotive
Edtech
Gaming
Hospitality & Leisure
Retail

Create

Empower the uniqueness of your brand through remarkable experiences.

Globant Create
Product
Commerce
Design
Conversational Interfaces
Loyalty

Digital

Harness disruptive tech to put your business at the forefront.

Data & AI
Metaverse
Blockchain
Fast Code
Cloud Ops
Cybersecurity
Engineering
Digital Experience Platforms
Digital Performance
Internet of Things
Quality Engineering

Enterprise

Leverage tailored tech for streamlined operations and productivity at scale.

SAP
ServiceNow
Salesforce
Oracle
AWS
Google Cloud
Microsoft
Process Optimization
Cultural Hacking
Agile Organizations

Globant: trusted by

AEP · Unilever · PRISMA medios de pago · AMERICAN EXPRESS · BBVA · Boehringer Ingelheim · Coca-Cola

Chicago Tribune · DELL Technologies · smile DIRECT CLUB · EMBRAER · FOX · GAP

EA · IDB Inter-American Development Bank · mercado libre · Interbank · LATAM · Linked in

METROPOLITAN POLICE · NATIONAL GEOGRAPHIC · Rockwell Automation · NISSAN · Santander

Pernod Ricard · ROYAL CARIBBEAN · MACH · DANONE · OSRAM · YPF

EXPRESS · PETROBRAS · PR Newswire United Business Media · MELIÃ HOTELS & RESORTS · PUMA

UBISOFT · TRINA TURK · Bci · Walmart Argentina

THANK YOU!

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