



Change-IT Public Sector Limited, “Change-CaaS solution(s)”. G-Cloud Pricing Document

G-Cloud 13

AN INTRODUCTION TO OUR G-CLOUD PRICING

Contact

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Introduction

Within Change-IT Public Sector, we have over 25 years’ experience working specifically with Public Sector Clients including – Local Government, Central Government, NHS and Blue Light Services.

Our experience of Tender / Portal driven Solution offerings means that we understand the cultures and drivers of Public Sector bodies and we therefore offer a choice of Delivery, Solutions-based Services through our “Professional Services” arm by adopting our unique “Change-CaaS solution”. This can be badged as SoW, Outcome based services, Consultancy models or Work Package agreements – highly specialised, specific, and different to standard Contingent based models.



"CHANGE-CAAS" SOLUTION(S) SERVICE

The range of pricing quoted at the time of publishing this document is:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |



CHANGE-CaaS
"Capability as a Service"

Our "Change-CaaS" solution(s) model provides an autonomous, bespoke method for our Clients to elicit specific, agile, Outcome based Services therefore reducing the need and uncertainty around contingent based offerings. It is an entirely "needs based" / "Service based" product working under a generic Statement of Work Pricing mechanism.

"Change-CaaS" can be adopted to provide a complete suite of managed service products, and as the Service supplier, it is our responsibility to select, mobilise, manage, and deliver our services against an agreed scope.

The flexible Service model is extremely agile and can be structured to meet your requirements, whilst delivering scalable services which are delivered through a structured initial engagement process whilst interpreting and including high levels of compliance and governance, set against agreed action points, quality controls and measurement criteria with payment processed on achieving road-mapped service deliverables.

Further details of the overall service can be found within the [Service Definition Document](#) attached to each individual service separately.



TRANSFORMATION AS A SERVICE (TRAAS)

At the time of publishing this document:

| Price from | Price to |
|-------------|--------------|
| £300 | £1500 |

This covers Services such as, but not limited to, those Defined below

- Change Management
- Transition Management
- Transformation management
- Audit and Compliance Management
- Operations Management
- Infrastructure Management
- Solutions Management
- IT Management
- Service Management
- Service Delivery Management

PROGRAMME MANAGEMENT AND PROJECT MANAGEMENT AS A SERVICE (PROGMAAS)

At the time of publishing this document:

| Price from | Price to |
|-------------|--------------|
| £300 | £1500 |

This covers Services such as, but not limited to, those Defined below

- Programme Management
- Senior Project Management
- Project Management
- Portfolio Management



- Change Management
- Transition Management
- Operations Management
- Project Office Management
- Release Management
- Configuration Management
- Audit and Compliance Management
- Infrastructure Management
- Solutions Management
- IT Management
- Service Management
- Service Delivery Management

PROGRAMME MANAGEMENT OFFICE AS A SERVICE (PMOAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- Programme Office Management
- Project Office Management
- Project Support Management
- Programme Plan Management
- Project Plan Management
- Programme Co-ordination
- Project Co-ordination
- Risk and Issue Management
- Audit and Compliance Management
- Infrastructure Management
- Solutions Management
- IT Management
- Service Management
- Service Delivery Management



ANALYSIS AS A SERVICE (ANAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- Business Architecture
- Senor Business Analysis
- Business Analysis
- Programme Management
- Senior Project Management
- Project Management
- Portfolio Management
- Change Management
- Transition Management
- Project Office Management
- Release Management
- Audit and Compliance Management
- Infrastructure Management
- Solutions Management
- IT Management
- Service Management
- Service Delivery Management
- UX and UI Development
- UR Expertise



ARCHITECTURE AS A SERVICE (ARCAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- Enterprise Architecture
- Solutions Architecture
- Technical Architecture
- Infrastructure Architecture
- Information Architecture
- Data Architecture
- UX and UI Development
- UR Expertise

DESIGN & DEVELOPMENT SERVICE (DEVAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- IS Management
- IS Development
- Programming
- Designing
- Web Development
- Software Development
- Graphics Designing
- Technical Authoring
- Testing



- Development Management
- Business Intelligence Analysis
- Front end Development
- Back end Development
- UX and UI Development
- UR Expertise

TESTING, TEST MANAGEMENT, TEST STRATEGY SERVICE (TESTAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- Programme Test Management
- Test Management
- Test Lead
- Test Automation
- Test Analysis
- Performance Testing
- Regression Testing
- Systems Testing
- Technical Testing
- Software Testing
- Test Assurance
- Quality Assurance
- Defect Management
- QA Testing



DATA AS A SERVICE (DATAAS)

At the time of publishing this document:

| Price from | Price to |
|-------------|---------------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- Data Science
- Data Analysis
- Data Architecture
- Data Engineering
- Database Developing
- Database Administration (DBA)
- Statistician
- Business Analysis (Data)
- Report Writing
- Data Analytics Management
- Tableau/ QlikView/ Power BI Specialisation
- BI development
- Big Data Engineering
- Insight Analysis
- ETL development
- Predictive modelling/ Machine Learning
- Econometrician



CLOUD ASSESSMENT, CLOUD TRANSITION, CLOUD MIGRATION, CLOUD IMPLEMENTATION SERVICE (CLOUDAAS)

At the time of publishing this document:

| Price from | Price to |
|-------------|---------------|
| £300 | £1,500 |

This covers Services such as, but not limited to, those Defined below

- Cloud Assessment, Strategy, Migration
- Integration & Implementation Specialism
- Security Specialism
- Integration Specialism (applications, system, data, etc.)
- Data, System, Application Migration
- Architecture (Enterprise, Solution, Data, Information, Security, Network, Infrastructure, etc.)
- Database development, administration, integration

SECURITY SERVICE (SECAAS)

At the time of publishing this document:

| Price from | Price to |
|-------------|---------------|
| £300 | £1,500 |

This covers Services such as, but not limited to those Defined below

- CISO
- Cyber Security
- Remote working consultancy
- Security Architecture
- Information Security
- Network Security Consultancy
- SOC Analysis
- Penetration Testing
- CISSP
- Information Security Analysis



TRAINING AS A SERVICE (TRAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to those Defined below

- Management Training
- Systems Training
- Project training
- Training Delivery
- Digital optimisation Training
- User Adoption
- ERP, CRM Training
- Training Consultancy

GOVERNMENT DIGITAL SERVICE (GDS) (GOVAAS)

At the time of publishing this document:

| Price from | Price to |
|------------|----------|
| £300 | £1,500 |

This covers Services such as, but not limited to those Defined below

- Business Case Consulting
- Programme Management
- Consultant Coaching
- Infrastructure Specialism
- User Research Specialism
- Development Specialism
- Service Specialism



STANDARD PRICING INFORMATION

- The pricing information provided in this document for the various services available applies equally across all client sectors. It is not subject to change depending on sector Industry and is therefore uniform in its coverage
- All pricing information is quoted in pounds sterling (GBP) and prices are exclusive of (unless otherwise stated).
- If a client wishes to purchase several available G-Cloud services as a single package, the total price will be the combination of the individual service prices.
- Discounts may apply where the volume or work combination is appropriate but will be subject to negotiation and agreement during the purchasing stage. Quoted prices within this document are not incorporating such potential discounts

RESOURCE-BASED PRICING / RESOURCE-CONSULTANCY AGREEMENTS

- Resource-based pricing is defined in the SFIA Rate Card for this service.
- The SFIA Rate Card (available as a separate attachment) lists the range of day rates applicable to this service.
- Please note that the prices quoted on the SFIA Rate Card represent the maximum rate charged for each skill/responsibility level.



STANDARD WORKING PRACTICE:

ON-BOARDING AND OFF-BOARDING

There are no specific on-boarding or off-boarding costs for standard engagements.

Requests by the buyer outside a standard engagement will be considered and, if necessary, will result in recovery of costs incurred because of directly fulfilling the specific request.

STARTING POINT AND PAYMENT

Commencement of a Service will involve discussion of requirement and scope of work, agreement of deliverables and timescales, completion of a Call Off contract, and submission of a Purchase Order. Only then will a mutually accepted start date be agreed and work with commence thereafter.

Invoicing will typically be based on monthly deliverables, submission of timesheets, and any expenses for the consultants providing the service. Payment terms are 30 days and standard practice is to invoice monthly.

CLIENT RESPONSIBILITIES

For any given agreed Service, the key input of the customer as well as agreed deliverable will be agreed before commencement of the work. This may require direct service agreement(s) with key internal Stakeholders or management. The customer acknowledges that all deliverable must be agreed at the start of the Service.

TRAVEL AND SUBSISTENCE

Included in day rate for customer's main site.

Payable at department's standard T&S rates beyond main site where applicable.



MILEAGE

Included in day rate for customer's main site.

Payable at department's standard T&S rates beyond main site where applicable.

PROFESSIONAL INDEMNITY INSURANCE

Included in day rate.

ADDITIONAL EXPENSES

In addition to the charges stated above the client will reimburse the reasonable expenses of any Consultancy resource providing G-Cloud services that are incurred in the performance of those services not covered by the statements above.

CONSULTANT'S WORKING DAY

Professional Working Day, typically 09:00 to 17:30 with 1 hour for lunch.

WORKING WEEK

Monday to Friday excluding national holidays

OFFICE HOURS

08:00 – 20:00 Monday to Friday – out of hours service available

TERMINATION / CESSATION OF SERVICE

No additional termination terms required save those agreed before Commencement of the Service in accordance with the Framework Agreement and Call Off contract.