



**Marlowe Consulting**  
**SFIA rate card for G-Cloud 14**

Strictly Confidential

March 2024

Our services are priced by a common set of rates tables, based on the ‘Skills for the Information Age (SFIA) Definitions & Rate Card, as shown below. This gives day rates for consultants of different levels of experience undertaking different types of roles in different types of projects. Further details can be provided if required, but we would normally expect to agree what level of supporting resource(s) were required for a given project with a client, which will enable us to determine what rate(s) are appropriate.

	Business change strategy	Business change delivery	Change communications	Assurance	Training
1. Follow	n/a	n/a	n/a	n/a	n/a
2. Assist	£900.00	£900.00	£900.00	£900.00	£900.00
3. Apply	£1,100.00	£1,100.00	£1,100.00	£1,100.00	£1,100.00
4. Enable	£1,325.00	£1,325.00	£1,325.00	£1,325.00	£1,325.00
5. Ensure or Advise	£1,575.00	£1,575.00	£1,575.00	£1,575.00	£1,575.00
6. Initiate or influence	£1,900.00	£1,900.00	£1,900.00	£1,900.00	£1,900.00
7. Set Strategy or inspire	£2,150.00	£2,150.00	£2,150.00	£2,150.00	£2,150.00

## SFIA Rate Card

### Consultant’s Working day

7.5 hours exclusive of travel and lunch.

### Working Week

Monday to Friday excluding national holidays.

### Office Hours

09:00 – 17:00 Monday to Friday

### Travel and subsistence

Where possible we complete work virtually. Travel is covered within the M25 and is charged at cost outside the M25.

### Mileage

As above

### Professional Indemnity

Included in day rate

# Helping organisations embrace and deliver change