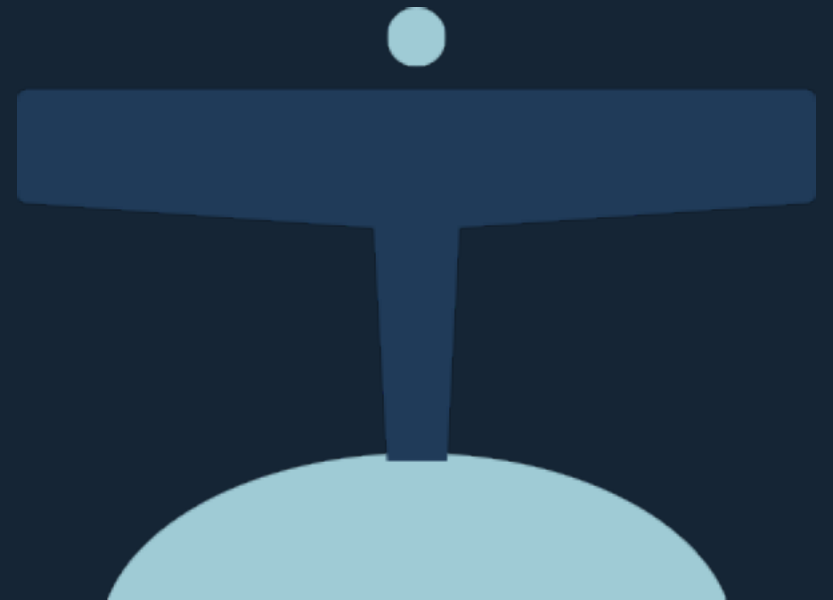


SERIÖS
GROUP

About Seriös Group



Who are we?



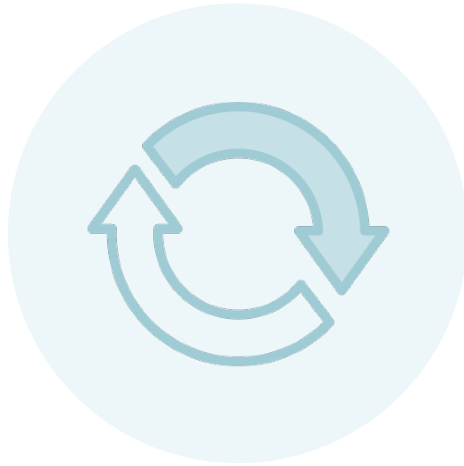
We are experts in data solutions,
specialising in systems and data
integration, data analytics, test & QA

Who are we?



We help organisations take control of their data, delivering rapid value without compromise

Expertise



**Systems and Data
Integration**



**Data
Analytics**



Test & QA

Our Mission

Striving for Innovation & Excellence in the data and test solutions domain

Our mission is to ensure our clients receive the full value and confidence they deserve from their technology investments, and to be widely acknowledged as the market leader in our field. With an unwavering commitment to delivering high quality data and test solutions that not only meet but surpass expectations, we aim to set the benchmark for excellence and innovation in the industry.

Our Vision

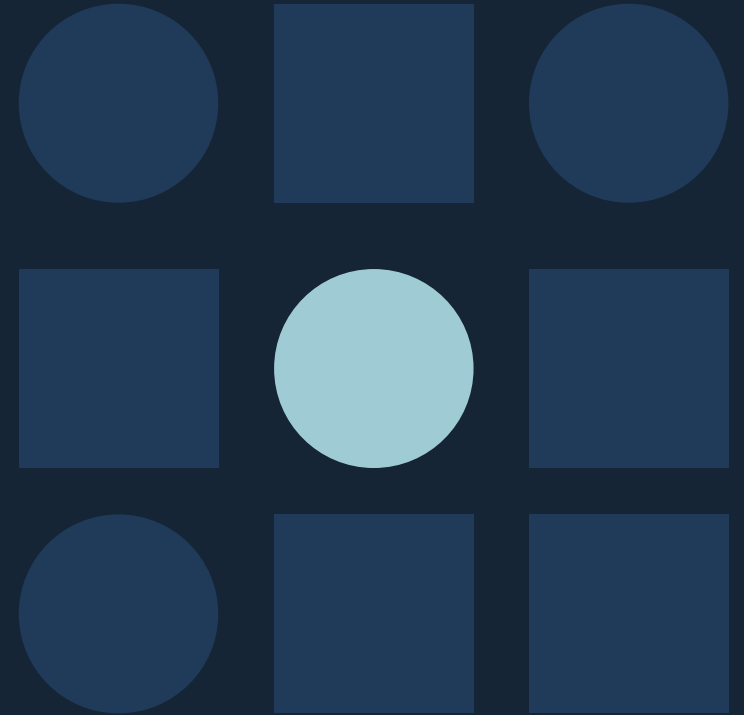
Natural extension to our client's team, achieving shared success through collaboration, innovation and excellence.

To pioneer a future where our clients seamlessly integrate us as an intrinsic part of their team, engaging in collaborative partnerships that leverage our data and test solutions and expertise. Our vision is to cultivate a landscape where our standards of excellence and innovation set the benchmark for others, building a culture of high-performance and shared success.

Our Values

1. **Simplicity:** We believe in simplifying complex solutions, making technology accessible and easy to integrate for our clients.
2. **Excellence:** We are committed to upholding the highest standards of excellence in every aspect of our services and operations.
3. **Reliability:** We prioritise reliability, ensuring consistent and dependable delivery of solutions that our clients can trust.
4. **Innovation:** We foster a culture of innovation, continuously exploring new ideas and technologies to drive advancements in our field.
5. **Openness:** We value openness and transparency, fostering open communication and honest collaboration with our clients and partners.
6. **Synergy:** We believe in the power of synergy, working collaboratively with our clients to co-create tailored solutions that drive mutual success and growth.

Industry & System Domain Expertise



Industry Sectors

We are agnostic of industry sector with key emphasis being on our skills and expertise working with ERP, CRM and Operational systems from an integration, analytics, test and QA perspective. Here are some examples of industries we are involved with:



Real Estate
and Facilities
Management



Telecoms



Technology



Financial
Services



Automotive

A selection of our clients...

RAILPEN

Lycetts

GSMA™

P&G

bede®

iam property

sage

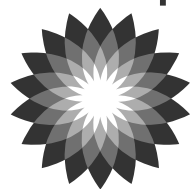

INTEGRAL

 HSBC

intel®




Prince's Trust

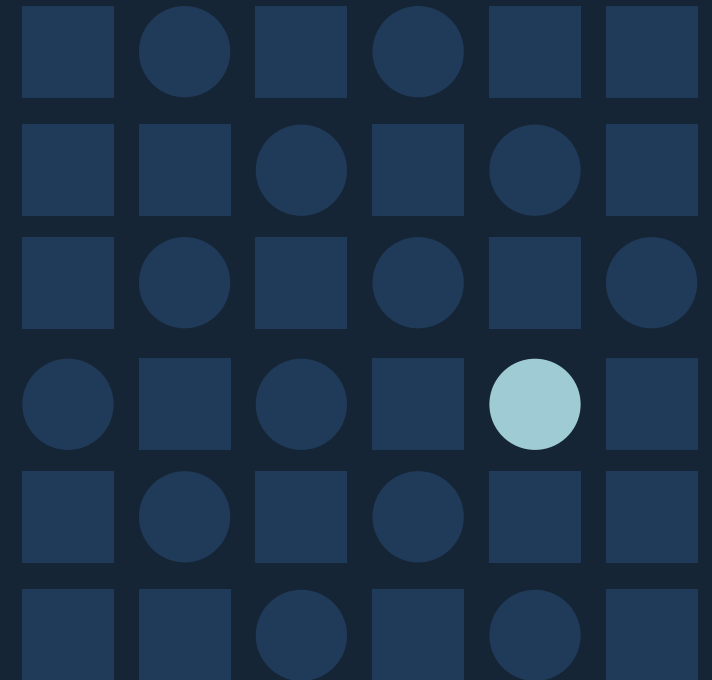
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DeLaRue

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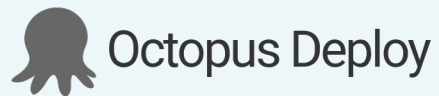

NEDBANK

Technology expertise

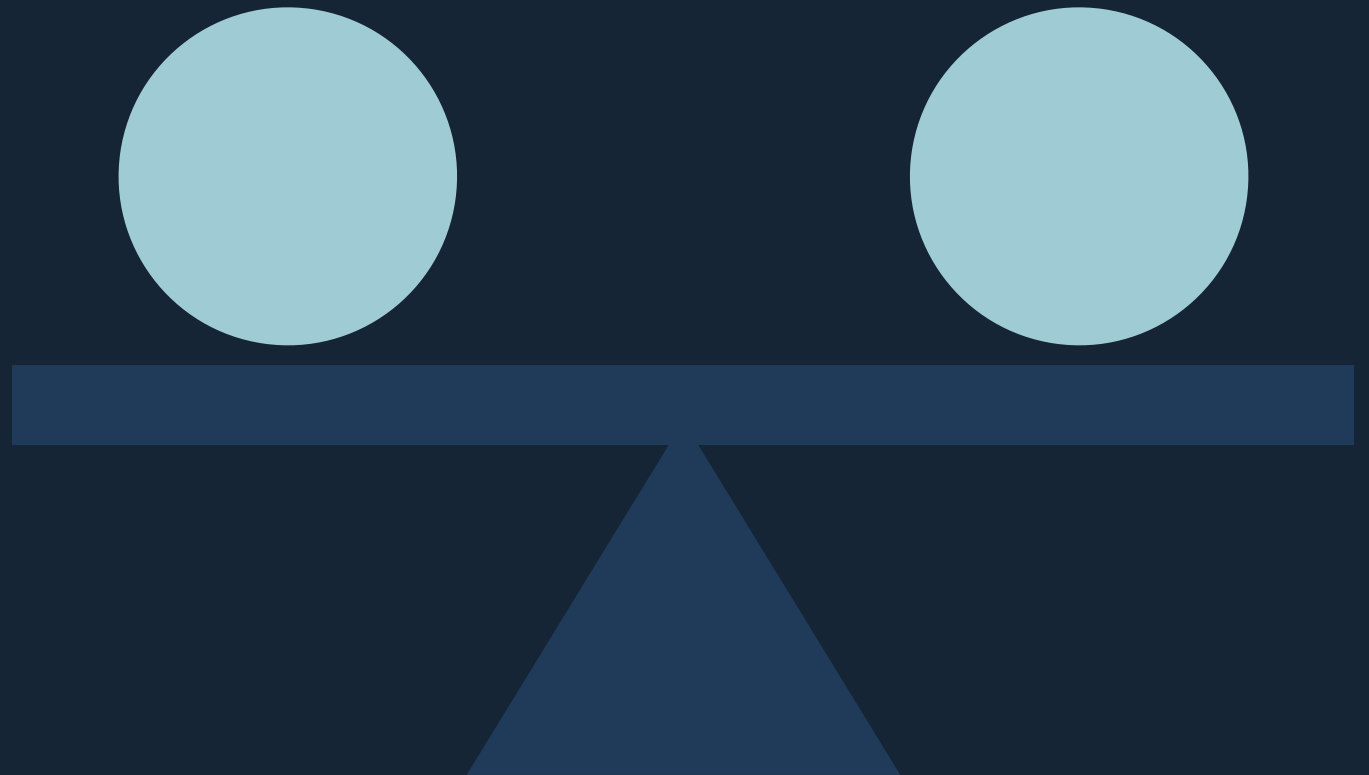


Technology expertise

Our solutions are technology agnostic, but here are some of the technologies we work with...

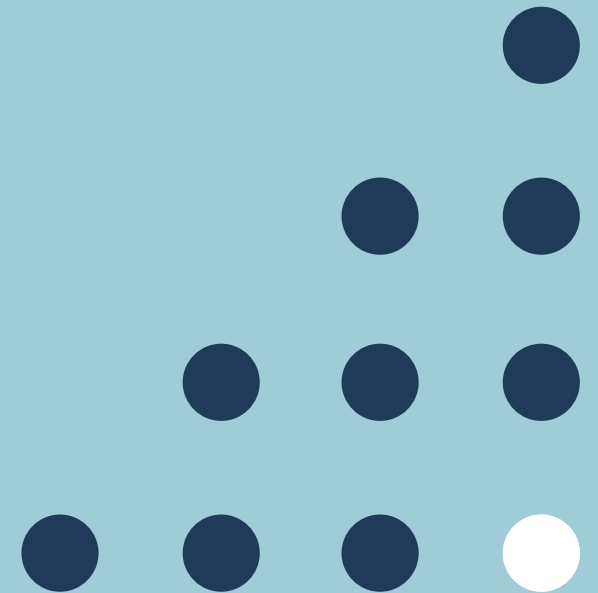


Services



Data Solutions as a Service DSaaS

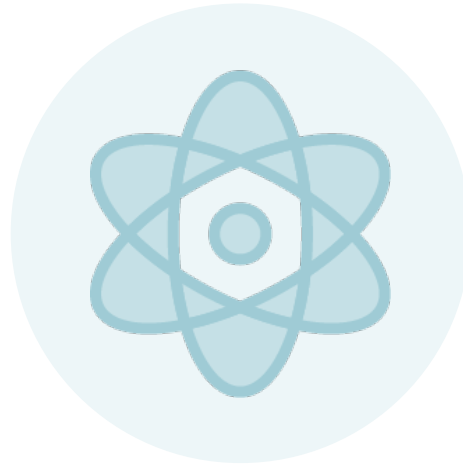
We deliver unified data platforms and data solutions by applying innovation to industry-standard methodologies and processes



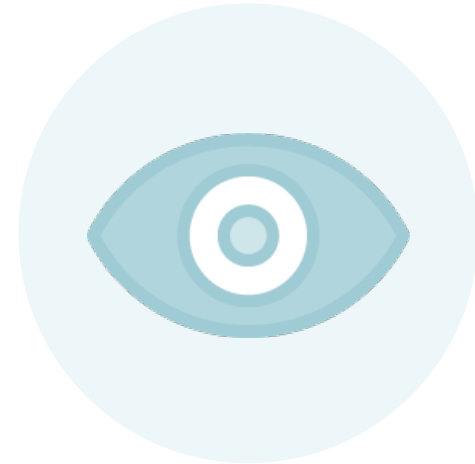
Data Skills



**Data & Solution
Architecture**



**Data Engineering &
Data Science**

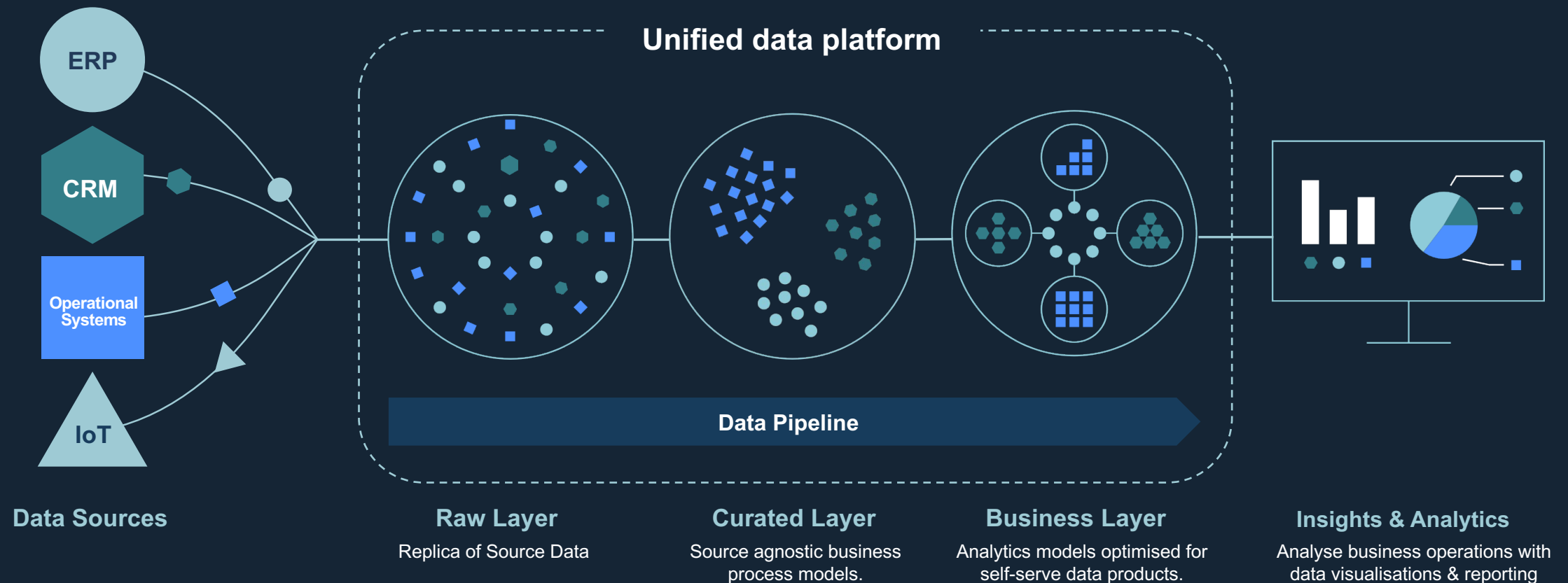


**Insights Analysis &
Data Visualisation**

What do we deliver in DSaaS

We are experts at integrating ERP, CRM and Operational data into a unified data platform and providing insights and analytics.

Our aim is to increase data quality and establish provenance for the truth of the data so consumers access a secure foundation of trusted data products for self-service.



How do we deliver? - Our products



The diagram consists of three light blue circles arranged horizontally. Each circle contains a product name in a large, dark blue, sans-serif font. Below each circle is a descriptive phrase in a smaller, dark blue, sans-serif font. The first circle is labeled 'BESPOKE' and describes 'Fully tailored data solutions and reviews'. The second circle is labeled 'PARTNERSHIP' and describes 'Access to our skills & expertise on-demand'. The third circle is labeled 'SERIÖS ONE LAUNCHPAD' and describes 'Data Platform Accelerator'. The text 'SERIÖS ONE' is split across two lines within the circle.

BESPOKE

Fully tailored data
solutions and reviews

PARTNERSHIP

Access to our skills &
expertise on-demand

SERIÖS ONE
LAUNCHPAD

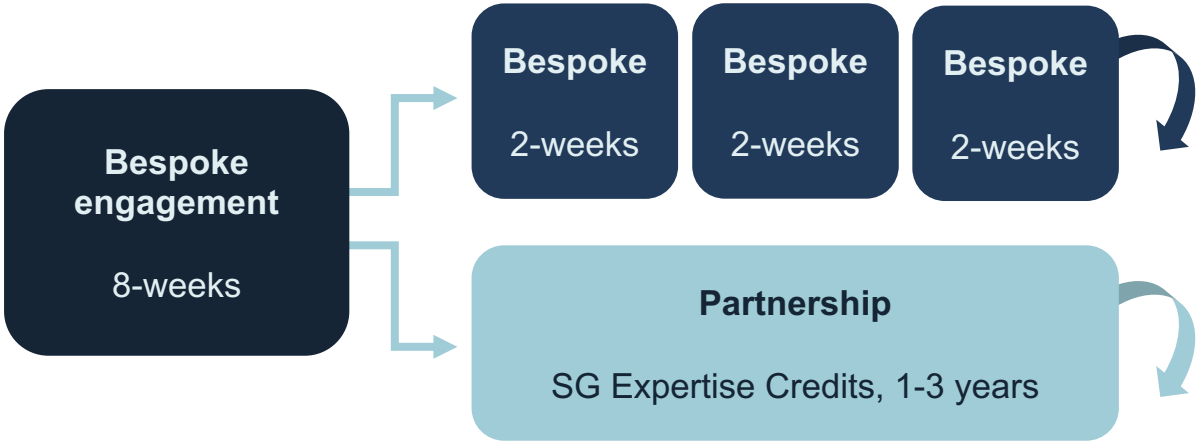
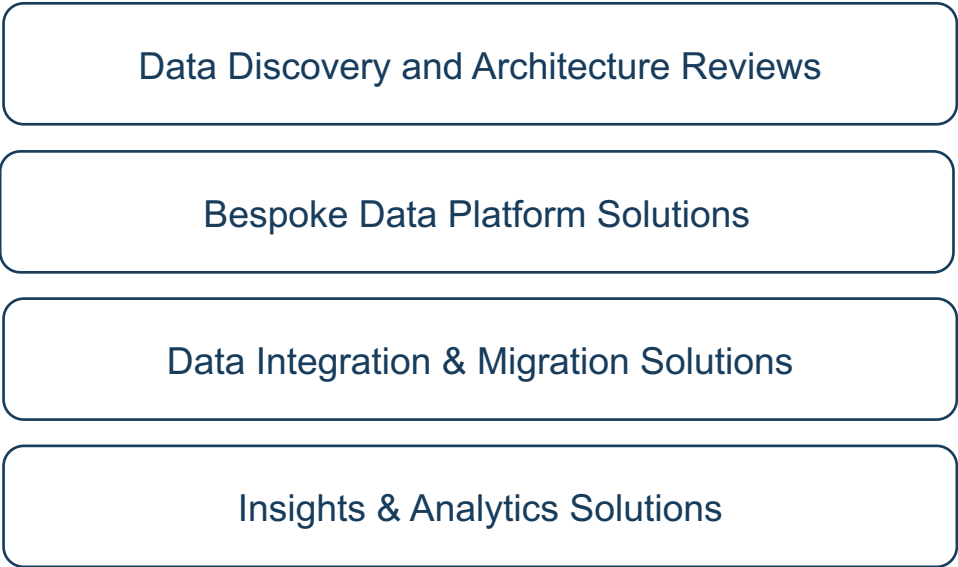
Data Platform
Accelerator



Fully tailored data solutions and reviews

Our bespoke data services are fully customised solutions that provide tailored data-solutions as well as data discovery and architecture reviews. These services are designed to address specific business needs and requirements.

Typically our bespoke offering commences with an 8-week engagement, and then continues into iterative 2-week bespoke deliveries and / or a long term partnership engagement.



PARTNERSHIP

Access to our Skills & Expertise on-demand

We offer one, two and three year partnership engagements where you can leverage our skills and expertise in Data Solution Architecture & Engineering or Insights & Analytics on-demand. Partnerships can be used to develop new solution capability, to support existing solutions or for ad-hoc advice, guidance and consulting. Seriös Group partnership engagements will help build internal capability and deliver faster. We're with you every step of the way.

Data Solution Architecture & Engineering Expertise

Insights & Analytics Expertise

Ability to add Bespoke delivery for larger items

Partnership

SG Expertise Credits, 1-3 years

Bespoke

2-weeks

Bespoke

2-weeks

Bespoke

2-weeks

Partnership Remote Working in the Metaverse



Our Partnership engagements are delivered collaboratively to a remote working model.

We encourage you and your team to join us in the metaverse so we can innovate and achieve shared success together.

SERIO ONE LAUNCHPAD

Our Data Platform Accelerator

Launchpad is our data platform accelerator framework designed to expedite the development and deployment of data platforms in your infrastructure through automation and Infrastructure as Code (IaC). It offers pre-built components, templates, and best practices for data ingestion, storage, processing, and analysis.

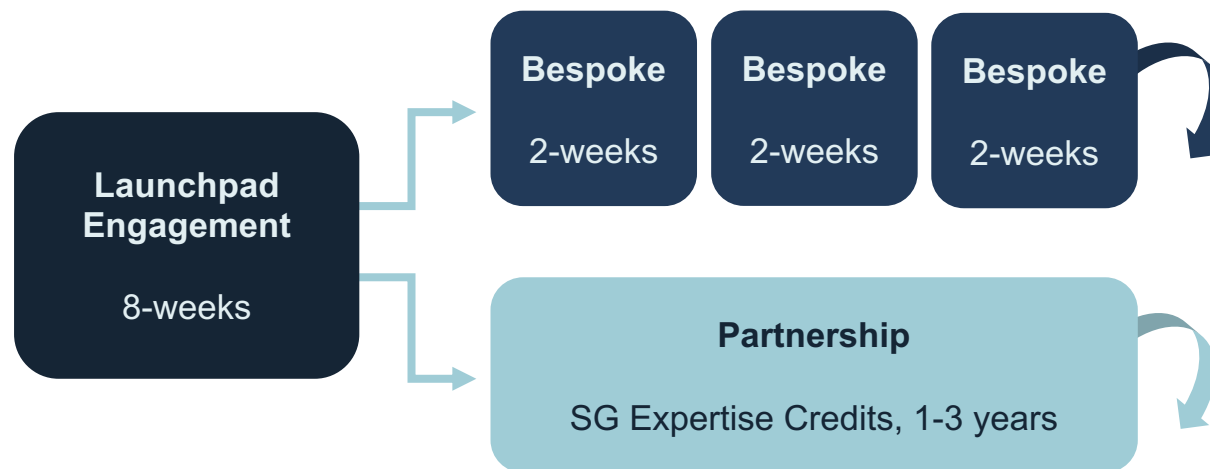


Our Launchpad offering typically starts with an 8-week engagement where we will deliver the platform and at least two priority use cases end to end. We will then continue into iterative 2-week bespoke deliveries and / or a long term partnership engagement.

Fully scalable IaC Data Platform in your chosen technology stack

Initial Priority Use Case to get you started

Two routes to continue your journey, Bespoke / Partnership



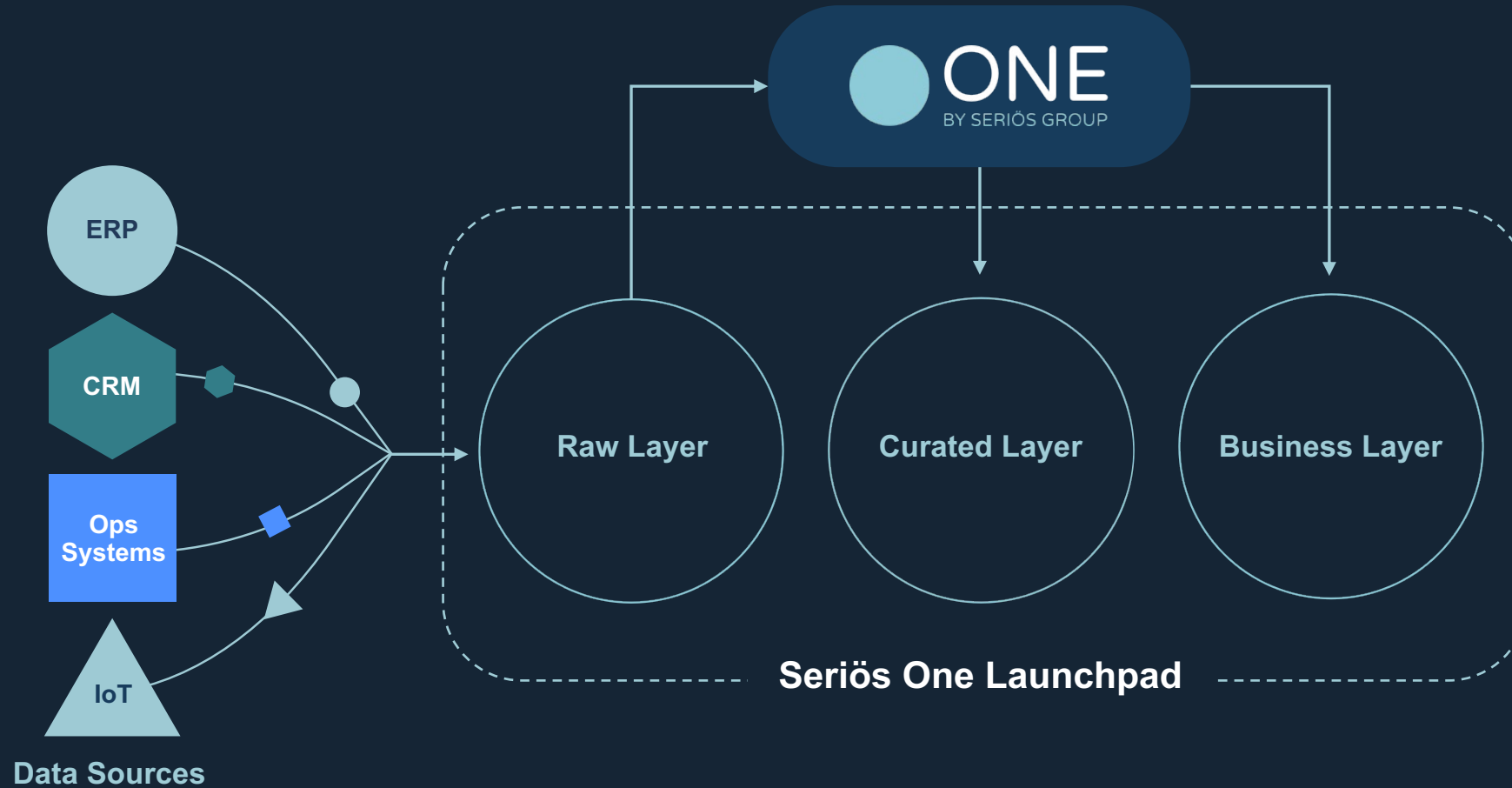
Seriös One

Unify your business and unlock the full potential of your data

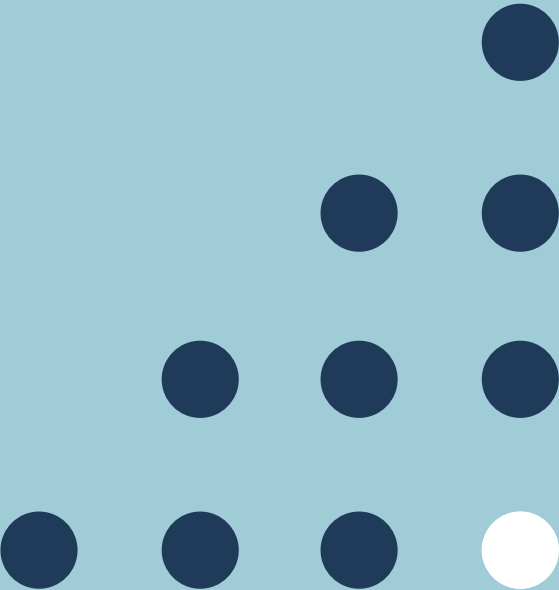


Seriös One Data Transformation as a Service (DTaaS)

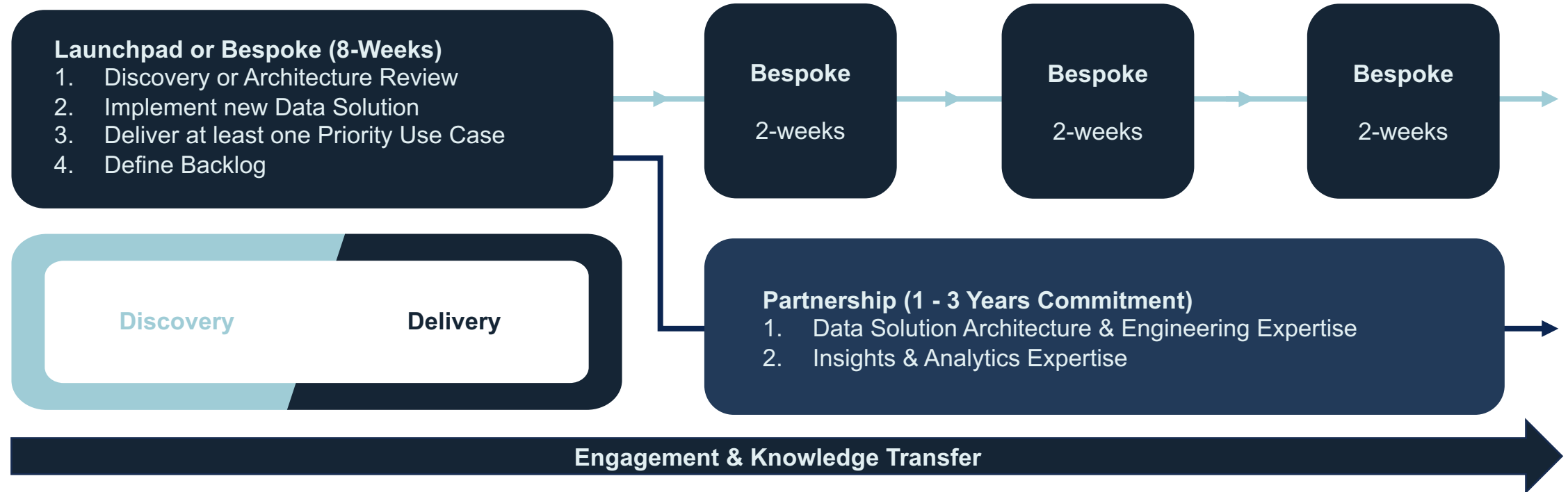
Leverage the data processing power of Seriös One whilst keeping your data in your Infrastructure with a hybrid Seriös One and Launchpad solution.



Engagement Journey



Typical Onboarding & Engagement Journey



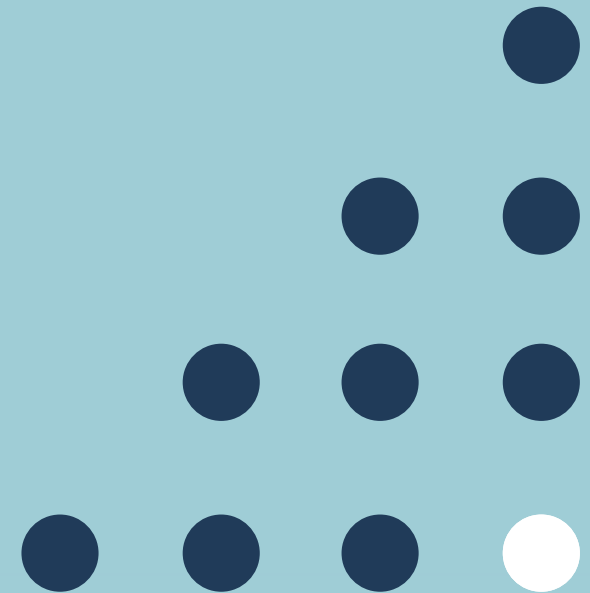
Typically we engage for an initial 8-week period through Launchpad or Bespoke product offerings and perform a blend of discovery and delivery of at least one priority use case whilst building your backlog definition.

We can then continue to add iterative value to your organisation or solution every 2-weeks through bespoke delivery or engage on a long term partnership.

Whichever option you choose, we will take your team with us on the journey, ensuring upskill and knowledge transfer.

Test as a Service (TaaS)

Our Test as a Service delivers specialist skills across functional and non-functional test phases with experienced test managers providing tried and tested approaches and strategies.



Test Skills



**Test Management &
Strategy**



**Functional Testing –
Manual & Automated**



**Non-Functional
Testing**

How do we deliver? - Our products



TSaaS

Fully tailored test
solutions and reviews

PARTNERSHIP

Ongoing access to our
expertise

TSaaS

Fully tailored test solutions and reviews

Our Test Solutions as a Service are fully customised solutions that provide tailored automated, performance or manual test solutions for fixed scope/test phases. We also offer Test Strategy Reviews alongside Test Management expertise to help improve a business's QA process.

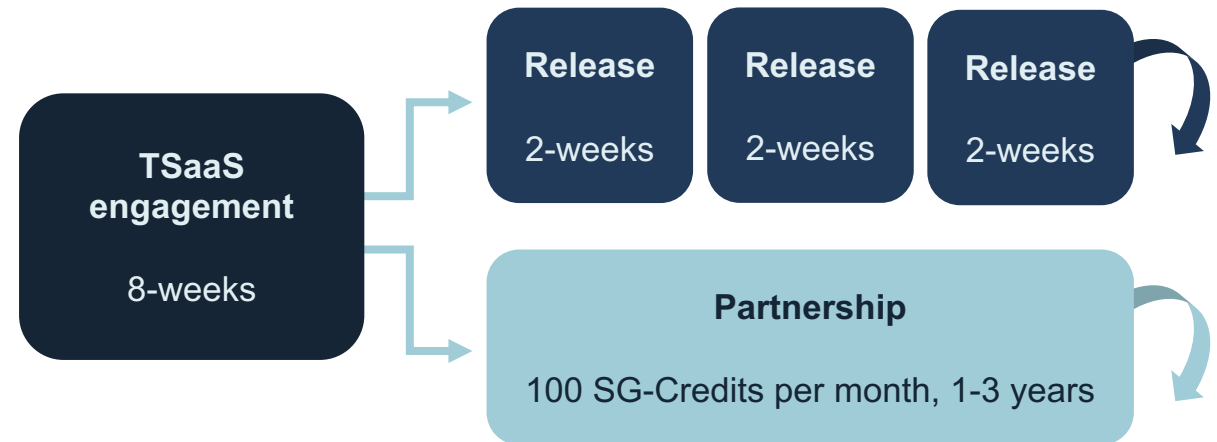


Typically, our TSaaS offering commences with an 8-week engagement, and then continues into iterative 2-weekly releases and / or a long-term partnership engagement.

Test Strategy Reviews

Functional Testing Solutions

Non-Functional Solutions



PARTNERSHIP

Ongoing support expertise, with you every step of the way

We offer one, two and three year partnership engagements. You can utilise our skills and expertise in Test Management, Automation, Performance or specific test phases to add additional capacity and capability to your development team. Partnerships can be used to leverage our Test Management capability to develop your in-house test strategy, to compliment your internal teams through a blended model or for ad-hoc test support during peak times. Seriös Group partnership engagements will help build internal capability and increase delivery speed and quality. We're with you every step of the way.

Test Management Expertise for Blended and Non-Blended Teams

Functional and Non-Functional Expertise to Scale as Needed

Ability to add additional TSaaS solutions for larger requirements

Partnership

100 SG-Credits per month, 1-3 years

Release

2-weeks

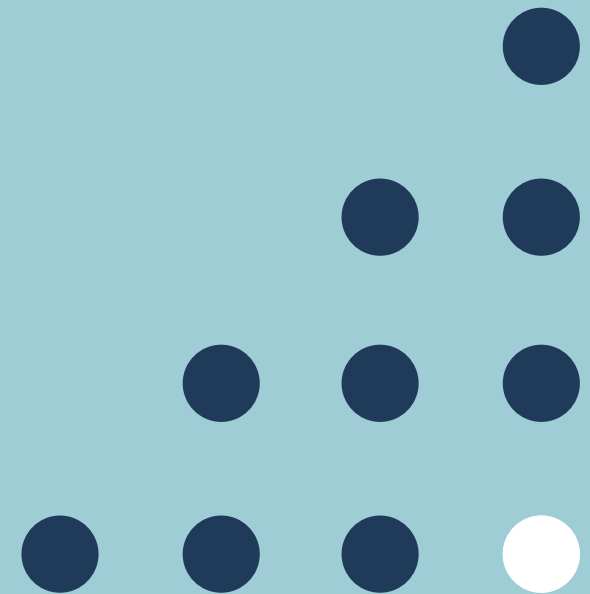
Release

2-weeks

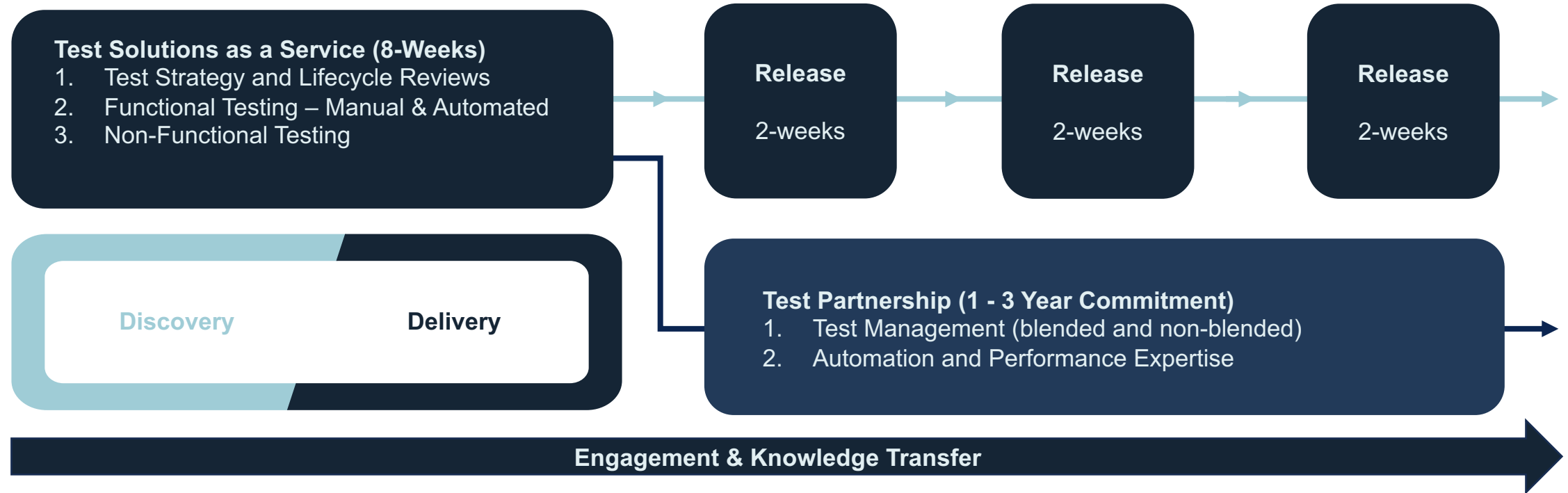
Release

2-weeks

TaaS Engagement Journey



Typical Onboarding & Engagement Journey

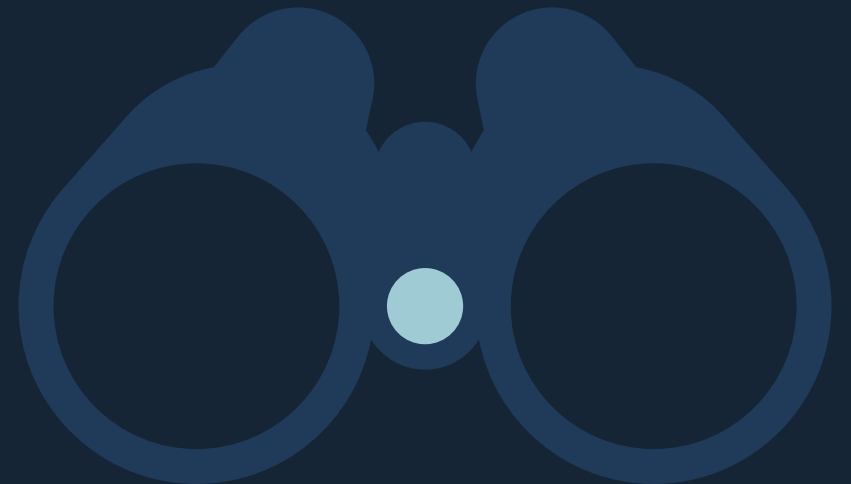


Typically, we engage for an initial 8-week period through a TSaaS product offering and perform an optional test strategy and lifecycle review followed by a blend of discovery and delivery of at least one priority use case or test phase whilst building your backlog definition.

We can then continue to add iterative value to your organisation or solution every 2-weeks or engage on a long-term partnership.

Whichever option you choose, we will take your team with us on the journey, ensuring upskill and knowledge transfer.

Seriös Group Standard Costings



Cost Per Service Line

Product	Product Type	Initial 8-Week Outcome	On-Going 2-Week Outcomes
Bespoke	Solution	£60,000*	£20,000*
	Data Platform Testing	£22,500*	£5,625*
	Review	£32,000*	
Launchpad	Data Platform	£60,000*	
TaaS	Test & QA	£45,000*	£11,250*
	Review	£25,000*	

* Ex VAT

Partnership - Expertise

Partnership Services	0% Discount		10% Discount		20% Discount	
	1-Year	Credits (PCM)	2-Year	Credits (PCM)	3-Year	Credits (PCM)
Expertise*	£120,000	100	£108,000	100	£96,000	100
Total (Ex VAT)	£120,000		£108,000		£96,000	

* Expertise covers Data Solution Architecture, Data Architecture, Data Engineering, Insights Analysis, Test & QA



Cost Per Credit:

1-Year: £100
2-Year: £90
3-Year: £80

Expertise & SG Credits

The below outlines the credit cost per day for each area of expertise, and the representative cost for additional credits should you need to purchase any. The costs align to the partnership agreement commitment period discounts.

Representative Cost For Additional Credits (Per Day)*

Expertise	SG Credits Per Day	Minimum Usage	1-Year	2-Year	3-Year
Data Solution Architecture	12	6	£1,200	£1,080	£960
Data Architecture	10	5	£1,000	£900	£800
Data Engineering / Insights Analysis	8	4	£800	£720	£640
Test & QA	5	2.5	£500	£450	£400

* Minimum purchase 1-day equivalent

Get in touch

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