

Core Services

Warner McCall Ltd

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WM WarnerMcCall

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SECTION 1 - Warner McCall Ltd's (WM) G-Cloud Services

1.1 Introduction

WM excels elsewhere across Government and the private sector: providing a unique combination of trusted, vetted and experienced management consultants, ICT and security specialists, project and programme managers. We provide cloud based delivery and security advisory services based on the standards and principles established by the Government Digital Service. Our advisory services ensure our clients achieve the best practices required in today's Digital Government.

Our team of experienced consultants successfully delivered Phase 1 of the MOD's 'Information Advantage Informative Change Campaign on behalf of Joint Warfare Strategic Command. After a successful tender process, we are now providing strategic consultancy services to deliver Phase 2, innovated, enabled and tested by Accelerators.

WM is highly experienced in, and excels at, pan-Defence and industry innovation programmes, change management programmes, Strategic Planning and Facilitation, P3M and Data Driven Decision Making (DDDM); that includes Cloud services.

WM provides a vital understanding of the best-practice methodologies and technologies to support your organisation's cloud requirements for migration to the cloud or utilisation of the cloud. WM also provide in-depth knowledge of the mission critical vulnerabilities and risks that you are exposed to, the relative priority (against tight resourcing) for tackling such issues, the means to mitigate the most pressing problems, and the methods to build greater resilience into your business.

1.2 Our Focus

- Management and technical consultancy and advisory services for Government and private sector
- High Threat, high risk, security cleared, critical capabilities, complex environments
- Innovative, Secure by Design and 'fit for purpose' advice and management for the development, delivery and deployment of capabilities that meet your organisation's business requirements and time, cost and performance requirements
- Ensuring capabilities 'land and stick' through our understanding of your Culture, Conduct and Capabilities

1.3 Our Approach

- A 'one team' partnering approach
- Vendor agnostic
- Exploitation of best-practice
- Pragmatic

1.4 Our Pedigree

- Deep and current in-depth knowledge, understanding and working within UK Defence and Government
- Current contractor support to Defence's Information Advantage Change Campaign
- In-depth knowledge, operational and leadership experience in Government security, Intelligence and defence
- Deep knowledge and experience from the delivery of Cyber Vulnerability Investigations as a Service for the Air Domain
- Threat Vulnerability and Information Security Analysis
- Open Source Intelligence programme knowledge and operational experience
- Extensive P3M delivery and experience across Government and Defence
- Extensive MSP delivery and experience across Government and defence

SECTION 2 - Service Description

2.1 Cloud Migration & Utilisation for business advantage

2.1.1 Service Description

WM Ltd provide Cloud Migration and Utilisation consultancy and support services so an organisation can maintain and improve its business advantage through the use of cloud. This service ensures that organisations fully understand their requirements, data priorities and utilisation of the cloud, in-conjunction with other capabilities, to achieve maximum benefit.

2.1.2 Features

2.1.2.1 Service features

- Requirements capture
- Requirements mapping
- requirements prioritisation for the organisation
- Support to Cloud migration within the business requirements
- Prioritisation of Cloud service requirements
- Cloud understanding to meet the Time, Cost and performance parameters
- Facilitating development of Cloud services with leadership engagement
- Maximisation of partnering and leverage of stakeholders to ensure delivery
- Organisational understanding to ensure correct application of Cloud services

2.1.2.2 Service Benefits

- Change management support to realise business benefits of Cloud services
- Maintenance of organisation's capabilities during migration
- Delivering Cloud services against organisation's Time, Cost and performance metrics
- Prioritisation of the organisation's requirements to enable efficient spending
- Implementing and embedding Cloud services with minimal disruption
- Implementing Cloud services that maintain or improve business advantage

2.1.3 Planning

WM Ltd provide consultancy planning services to ensure that an organisation's capability is 'fit for purpose' and ensures and maintains its business advantage. Through various techniques and tools, WM Ltd gather an organisation's business objectives and goals; verifying and prioritising these with senior leadership, management and stakeholders to fully understand the organisation's requirements. We then utilise this information to enable and ensure capability procurement, that 'lands and sticks', is 'fit for purpose', secure by design and developed and implemented so that it improves an organisation's business delivery and outcome. WM Ltd make sure that the new services are implemented and delivered within the overall context of the organisation's business (Conduct, Capability and Culture) so that they add to the organisation's improved delivery and become embedded in their best-practice so that a business advantage is achieved.

2.1.4 Set-Up and Migration

WM Ltd provide consultancy Cloud services based upon understanding an organisation's requirements and then assisting them to prioritise those requirements with optimal, affordable capabilities and solutions. By understanding the organisation's business needs, WM Ltd are then in the best position to provide informed and appropriate advice, based on industry best-practice and experience, to an organisation to ensure that their business needs are met, maintained and improved enabling their business advantage. WM Ltd help buyers to migrate to the cloud or between cloud services ensuring that an optimal and affordable capability is procured that fits and meets the organisation's cultural, conduct and capabilities without loss or degradation to the business.

SECTION 3 - Our Staff

WM Ltd's services are delivered by a highly professional and experienced team. All of our consultants are practised in delivering solutions in to the public and private sector and a key aspect of our ongoing development is alignment with the Governments ICT agenda.

Our Security consultants have worked across multiple government organisations including MOD, FCO, Home Office, Cabinet Office and Police.

Our Qualifications profile includes certified experts, professionals, risk advisors and practitioners; MSP, PRINCE2, CISSP, CISM, IET, IEEE and BCS Fellows, CCSP, Chartered Professionals, Chartered Engineers and Members.

WM Ltd's staff are security cleared up to and including Developed Vetting (DV).

SECTION 4 - Our Capabilities

WM Ltd provide vendor-agnostic advice and guidance and we have significant expertise in the delivery of advisory and consultancy cloud services including the security of multi-vendor solutions and the use of cloud services.

SECTION 5 - Further Information

For further information and to discuss your requirements for this service, or any other of our services, then please do not hesitate to get in touch at:

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