## birlasoft

Birlasoft Cloud Migration Planning

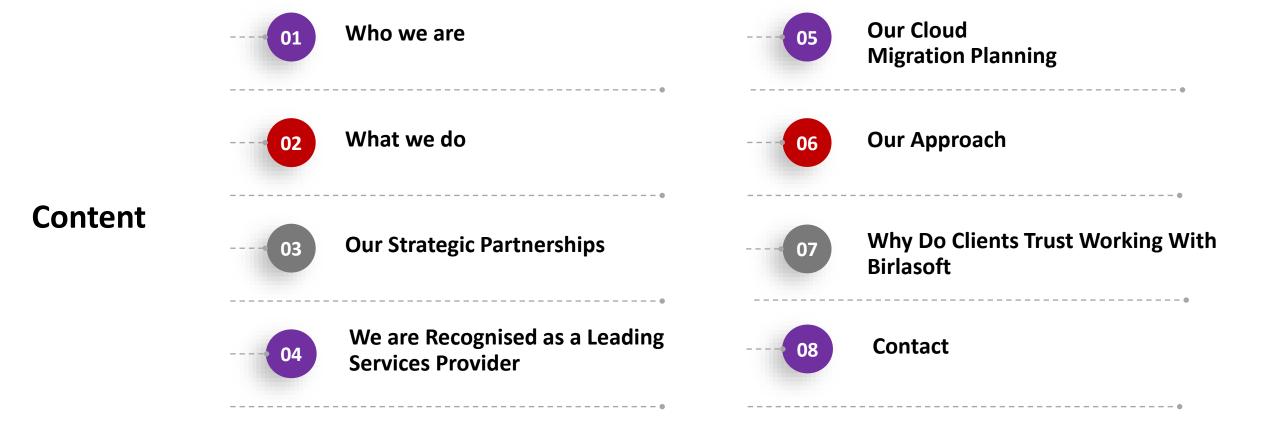
Gcloud 14 Lot 3

**Crown Commercial Services** 

Framework Reference: RM1557.14

**May 2024** 







### Who we are: Large Enough To Deliver And Small Enough To Care



years old Revenue

35,000

49

**Employees** 

Manufacturing Facilities

21 **Service Delivery Locations** 

**Technology & Automotive** 



Manufacturing



**Healthcare & Education** 

**Birlasoft Fast Facts** 

600+ Mn

**USD** Revenue

~20%

Revenue from **Enterprise Services**  300+

**Global Customers** 

30+

Years of Delivery Excellence

13,000+

**Employees** Worldwide

#### Delivering service in every time zone, language zone and regulatory zone



#### **AMERICAS**

- · Mexico, Brazil
- North America
  - New Jersey
  - Raleigh
  - Atlanta
  - Chicago
  - Los Angeles
  - Columbus

#### **EMEA**

- UK
- France
- Netherlands
- Germany
- Poland
- Slovakia
- Spain
- Dubai

India • Australia • New Zealand Singapore

#### **India Development Centres**

Noida (Delhi), Mumbai, Pune, Chennai, Hyderabad, Bangalore



# What we do: Digital Solutions For Global Public And Private Organizations, Spearheading Transformative Improvements In Client Operations And Customer Experience



## Digital Transformation Services

Enhancing efficiency, agility, customer experience, innovation, and competitiveness through digitization



## Data Analytics Transformation Services

Empowering insights, decision-making, efficiency, and innovation through data analytics transformation.



## Application Development and Support

Improving productivity, scalability, user experience, and competitiveness through application development



## **Enterprise Resource Planning Services**

Optimizing operations, resource management, decision-making, and efficiency through ERP services



#### Cloud Transformation Services

Enhancing scalability, flexibility, security, cost-effectiveness, and innovation through cloud transformation services



#### **Cyber Security**

Protecting data, systems, and networks, ensuring compliance, and minimizing risks



#### **Testing Services**

Ensuring quality, reliability, functionality, and performance of software products



#### **Automation**

Increasing efficiency, reducing errors, streamlining processes, and enhancing productivity through automation



### We Have Strategic Partnerships Tailored For Both Public And Private Clients

Birlasoft pioneer's groundbreaking digital solutions facilitate a significant enhancement in Client operational efficiency and the quality of customer engagements













































































### We are Recognised as a Leading Digital Transformation Services Provider

Birlasoft positioned as a "Leader" in Next-Gen ADM Services 2022 ISG Provider Lens™ study.

Also positioned as a "Contender" in 'Agile Application Development Outsourcing' quadrant for U.K. and U.S. regions

Birlasoft positioned as a "Contender" for Power & Utilities Industry – Services and Solutions 2022 ISG Provider Lens study for 'Next-Gen IT Services' and 'Enterprise Asset Management (EAM)' quadrants for both- UK regions and North America.

Birlasoft positioned as a "Product Challenger" in Microsoft Ecosystem Partners 2022 ISG Provider Lens- U.K. study. Also positioned as a "Contender" in 'Power Platform Services' quadrant.

Birlasoft received Certificate of DivHersity in Top 20 Most Innovative Practices (Women Leadership Development) at the AccelHerate & DivHersity Awards 2024

Birlasoft positioned in Small (<\$750M) of Forrester's "Now Tech: SAP Implementation Services Providers, Q1 2022".

Birlasoft was recognized in the ISG Index 1Q'22 in the following categories: 'Global' and 'Americas', The Booming 15 (Revenues <\$1B) for Managed Services. This is the eighth consecutive time.

Birlasoft listed in the Forrester's Salesforce Consulting Services Landscape, Q1 2023 for the Small \$20M-\$65M category.

Birlasoft is Great Place to Work Certified for the third time in a row

Birlasoft featured in the "Honorable Mentions" section of Gartner's Magic Quadrant and Critical Capabilities report for Oracle Cloud Application Services, Worldwide, 2022

Birlasoft's annual report conferred with Platinum Award at LACP 2022/23 Vision Awards, with worldwide #12 ranking. Also, won Worldwide Special Achievement Award for Best In-House Report

Birlasoft positioned in Midsize (\$100M to \$1B) of Forrester's "Now Tech: Oracle Apps Implementation Services Providers, Q1 2022"

### **Our Cloud Migration Planning**



#### What is the Service

We offer "Cloud Full Stack" services and excel in crafting comprehensive cloud migration plans that ensure a smooth and successful transition for organisations. We provide business cloud planning for conversion across Public, Private or Edge Cloud environments. Our team of certified cloud architects possesses extensive experience in all migration methodologies.



#### **Features**

- Cloud Advisory Services
   Cloud Security Assessment
- 3. Well Architected Review
- 4. Cloud Centre of Excellence Setup
- DevSecOps & Site Reliability Engineering Maturity
- 6. Platform & tool optimisation
- 7. FinOps Advisory
- 8. Modernisation & Cloud Native Adoption
- 9. DevOps and Infra-as-a-Code



#### Benefits

- 1. Guided cloud transfiguration, cost savings, compliance, optimised performance, TCO
- 2. Enhanced protection, risk reduction, tailored security recommendations
- 3. Operational excellence: Strengthened reliability, cost efficiency
- 4. Effective governance, optimised infrastructure, operations through Cloud CoE
- 5. Improved productivity: Standardisation, integration DevSecOps for end-to-end automation
- 6. Maximise resource use, enhance performance, streamline operations, optimise costs.
- 7. Continuous optimisation, governance ensure cost visibility, fostering efficiency
- 8. Faster time to market, efficient development, scalability, enhanced monitoring
- 9. Automate provisioning, deployment with IaC, DevOps for scalability

### **Cloud Migration & Modernization Approach**



#### **Advise**

- Business Objectives alignment
- IT goals & Strategy definition
- Road Map for new Enterprise
- Well Architected Review
- Change Management



#### **Assess**

- Application Discovery
- TCO/ROI Analysis
- 7 R app rationalization
- · Analyze Integrations, services from DC & cloud migration standpoint



#### Design

- Defining landing zone
- Target Architecture Blueprint
- Target Operating Model
- Security by design
- IaC design



#### Foundation & pilot

- Build future proof scalable, secure landing zone
- **Early Automation** using IaC & blueprints
- · Deliver a pilot case



#### Migrate

- Migrate @ scale
- Migration Factory



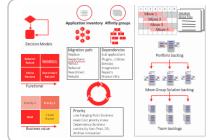
#### Modernize

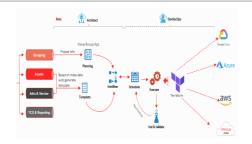
- Applications & Infrastructure modernization
- Cloud Native Adoption

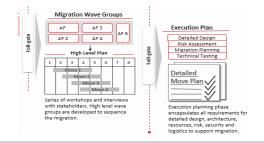


#### **Operate & optimize**

- Al led Operations -Sigma
- Visibility, Optimization & Governance -Cloudcheck
- Security Ops
- DevSecOps
- App Ops













### iMigrate - Migrate @scale

Combination of our accelerators, partner ecosystem and early automation helps overcome **key challenges** in complex Migrations, and **bring down efforts** significantly to key decisions



## **Early Automation**

**50% less** time for analysis & Planning



## IPs & Accelerators

70% faster access to actionable insights, predictable migrations
Realtime dashboards for tracking & auditing



## Framework & Best practices

**100% visibility** and access to all key stakeholders



## Partner Ecosystem

**Best practices** & access to partner practice to ensure successful migration



### **Landing Zone**

With our proven experience and industry best practices, Birlasoft enables your Cloud environment that is right for your business and is future proof



#### **Blueprints**

Jumpstart your cloud landing zone by using cloud native or third-party automation templates



#### **Future proof**

Build landing zone not only for today but create for the future to enable you to grow cloud footprint and support during Merger & acquisitions



#### **Domain best practices**

100% alignment to Cloud Adoption Framework along with best practices and guidelines from industries like Manufacturing, BFS

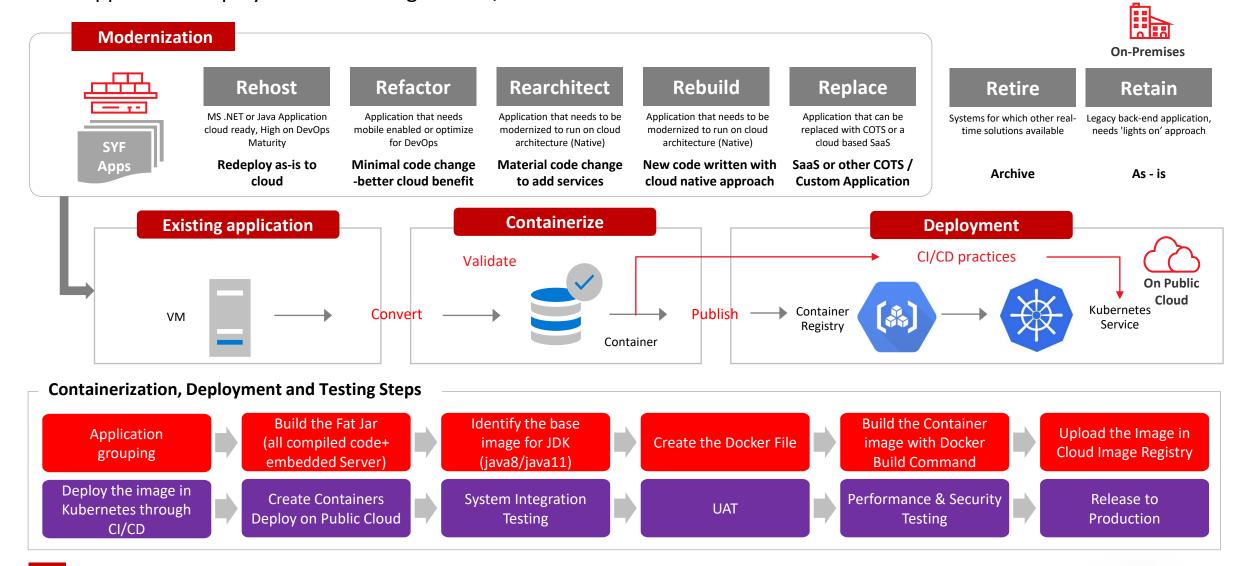


#### **Iterative improvement**

Evaluate architecture and principles on an ongoing basis using Well Architected Reviews to improve business, technology and processes

### **Execution: Migration Factory with Containerization on Public Cloud**

Faster application deployment with integrated CI/CD tools and orchestration



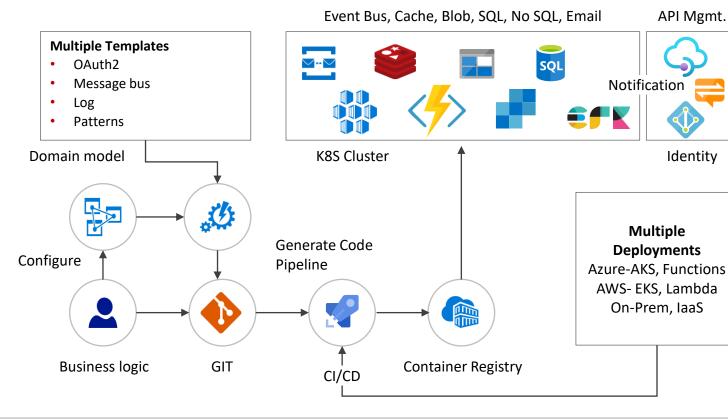
### **Micro-services Framework**

#### **Built in Features Pattern:**

- DDD
- CQRS
- CRUD
- SAGA

#### Configurable:

- Authentication
- Authorization
- Message broker
- Logging
- Notification
- Email
- SQL
- No SQL
- Cache



#### Savings

50%

Dev. timeline

80%

Lines of Code Generated

1500 hrs.

**Framework Efforts** 





## Why do 300+ Clients Trust Working with Birlasoft

At Birlasoft, our team merges cutting-edge technological proficiency with extensive client insights derived from our targeted market strategies.

#### **Global Reach:**

Birlasoft operates on a global scale, leveraging its presence in various regions to provide comprehensive support to clients worldwide.

#### **Robust Technology Stack:**

Birlasoft harnesses a robust technology stack, comprising of industry-leading tools and platforms, to deliver scalable and resilient solutions that meet the evolving needs of clients.



#### **Collaborative Approach:**

Birlasoft fosters a culture of collaboration, working closely with clients as trusted partners to co-create innovative solutions and achieve shared goals.

#### **Commitment to Quality:**

Birlasoft upholds a steadfast commitment to quality, adhering to rigorous standards and best practices to ensure the reliability, security, and performance of its solutions.

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