

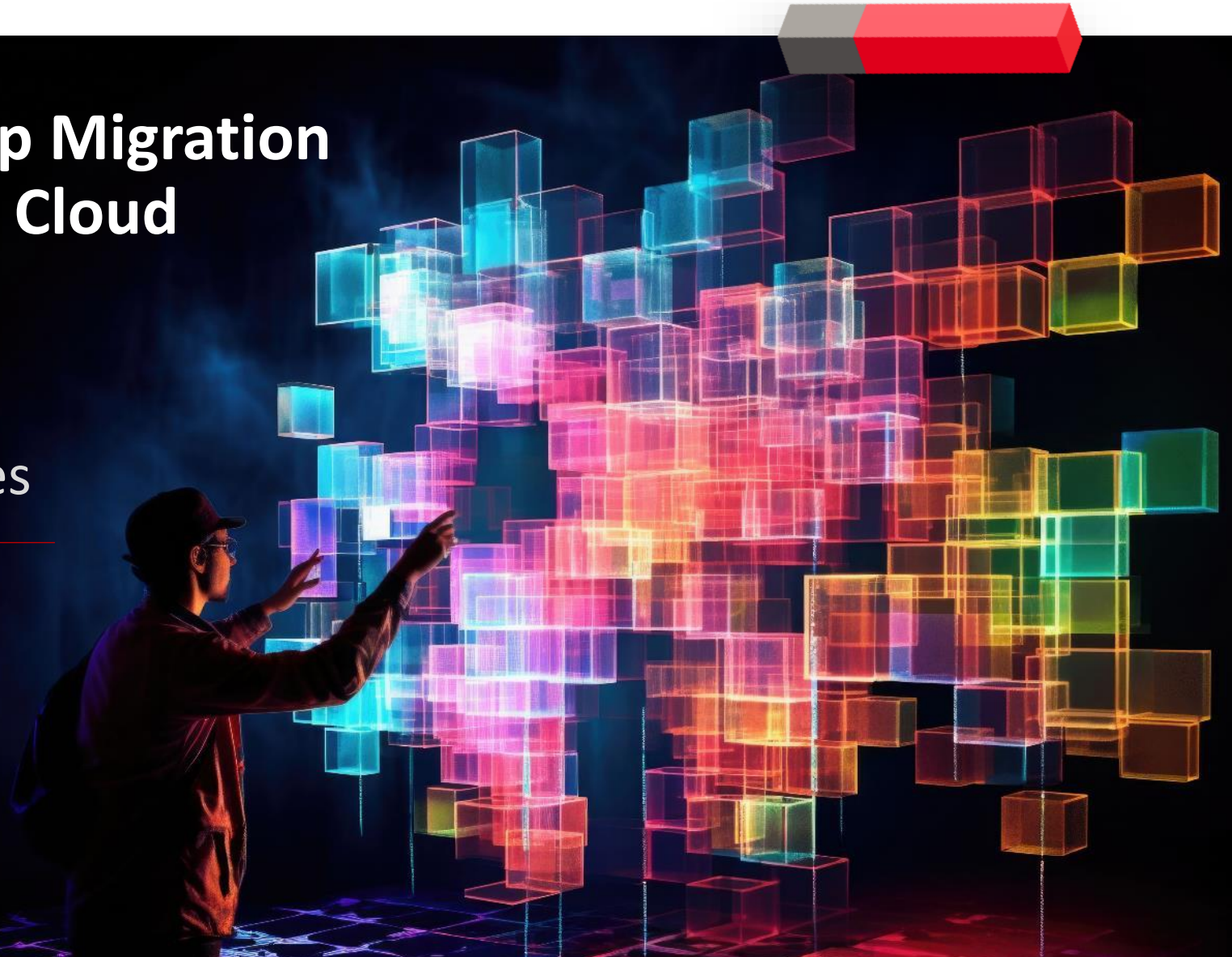
Birlasoft iMigrate Setup Migration and Modernization for Cloud

Gcloud 14 Lot 3

Crown Commercial Services

Framework Reference:
RM1557.14

May 2024



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birlasoft Who we are: Large Enough To Deliver And Small Enough To Care

Part of **CK BIRLA GROUP**

150+ years old
\$2.9B Revenue

35,000 Employees
49 Manufacturing Facilities
21 Service Delivery Locations

 Technology & Automotive
 Manufacturing
 Healthcare & Education

Birlasoft Fast Facts

600+ Mn

USD Revenue

~20%

Revenue from
Enterprise Services

300+

Global Customers

30+

Years of Delivery
Excellence

13,000+

Employees
Worldwide

Delivering service in every time zone, language zone and regulatory zone



AMERICAS

EMEA

APAC

AMERICAS

- Mexico, Brazil
- North America
 - New Jersey
 - Raleigh
 - Atlanta
 - Chicago
 - Los Angeles
 - Columbus

EMEA

- UK
- France
- Netherlands
- Germany
- Poland
- Slovakia
- Spain
- Dubai

APAC • Singapore • India • Australia • New Zealand

India Development Centres

Noida (Delhi), Mumbai, Pune, Chennai, Hyderabad, Bangalore

What we do: Digital Solutions For **Global** Public And Private Organizations, Spearheading Transformative Improvements In Client Operations And Customer Experience



Digital Transformation Services

Enhancing efficiency, agility, customer experience, innovation, and competitiveness through digitization



Data Analytics Transformation Services

Empowering insights, decision-making, efficiency, and innovation through data analytics transformation.



Application Development and Support

Improving productivity, scalability, user experience, and competitiveness through application development



Enterprise Resource Planning Services

Optimizing operations, resource management, decision-making, and efficiency through ERP services



Cloud Transformation Services

Enhancing scalability, flexibility, security, cost-effectiveness, and innovation through cloud transformation services



Cyber Security

Protecting data, systems, and networks, ensuring compliance, and minimizing risks



Testing Services

Ensuring quality, reliability, functionality, and performance of software products



Automation

Increasing efficiency, reducing errors, streamlining processes, and enhancing productivity through automation

We Have Strategic Partnerships Tailored For Both Public And Private Clients

Birlasoft pioneer’s groundbreaking digital solutions facilitate a significant enhancement in Client operational efficiency and the quality of customer engagements



We are Recognised as a Leading Digital Transformation Services Provider

Birlasoft positioned as a “Leader” in Next-Gen ADM Services 2022 ISG Provider Lens™ study.

Also positioned as a “Contender” in ‘Agile Application Development Outsourcing’ quadrant for U.K. and U.S. regions

Birlasoft positioned as a “Contender” for Power & Utilities Industry – Services and Solutions 2022 ISG Provider Lens study for ‘Next-Gen IT Services’ and ‘Enterprise Asset Management (EAM)’ quadrants for both- UK regions and North America.

Birlasoft positioned as a “Product Challenger” in Microsoft Ecosystem Partners 2022 ISG Provider Lens- U.K. study. Also positioned as a “Contender” in ‘Power Platform Services’ quadrant.

Birlasoft received Certificate of DivHersity in Top 20 Most Innovative Practices (Women Leadership Development) at the AccelHerate & DivHersity Awards 2024

Birlasoft positioned in Small (<\$750M) of Forrester’s “Now Tech: SAP Implementation Services Providers, Q1 2022”.

Birlasoft was recognized in the ISG Index 1Q’22 in the following categories: 'Global' and 'Americas', The Booming 15 (Revenues <\$1B) for Managed Services. This is the eighth consecutive time.

Birlasoft listed in the Forrester's Salesforce Consulting Services Landscape, Q1 2023 for the Small \$20M-\$65M category.

Birlasoft is Great Place to Work Certified for the third time in a row

Birlasoft featured in the “Honorable Mentions” section of Gartner’s Magic Quadrant and Critical Capabilities report for Oracle Cloud Application Services, Worldwide, 2022

Birlasoft’s annual report conferred with Platinum Award at LACP 2022/23 Vision Awards, with worldwide #12 ranking. Also, won Worldwide Special Achievement Award for Best In-House Report

Birlasoft positioned in Midsize (\$100M to \$1B) of Forrester’s “Now Tech: Oracle Apps Implementation Services Providers, Q1 2022”

Our iMigrate Setup Migration and Modernization for Cloud



What is the Service

Our inhouse innovative 'iMigrate' framework, with a combination of our Next-gen accelerators, partner ecosystem and early automation helps overcome key challenges in complex Migrations for our clients.



Features

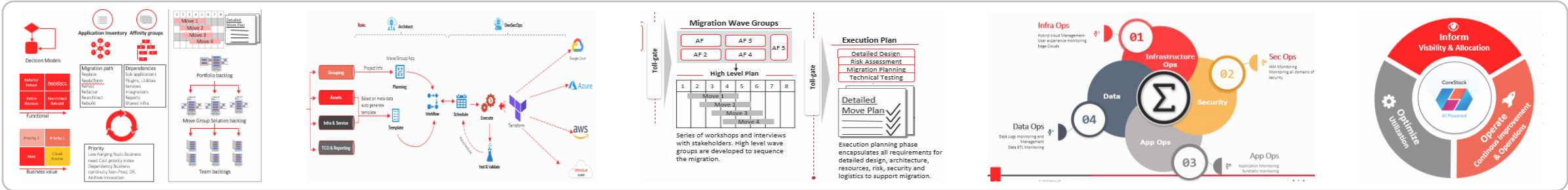
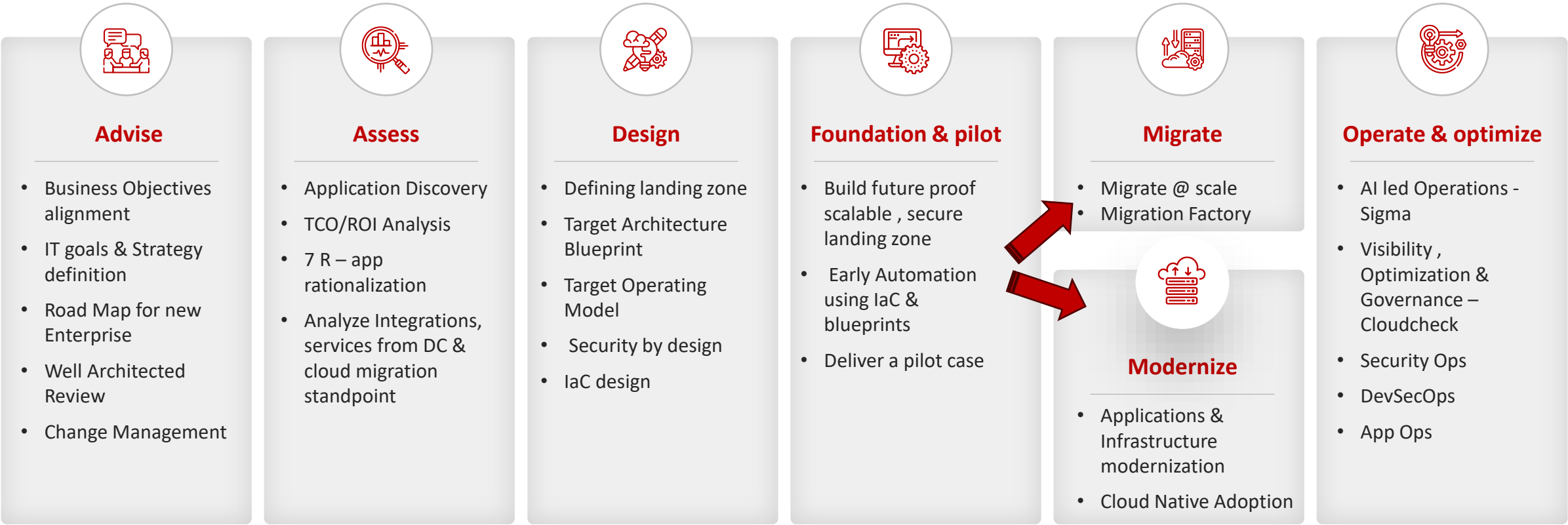
1. Setup & Planning: Deep dive into customer's environment.
2. Right-sizing & Optimization: Tailored resource allocation.
3. Automated Workloads & Data: Streamlined migration process.
4. Security & Compliance Focus: Protecting data throughout.
5. Hybrid & Multi-Cloud Support: Flexibility for modernisation needs.
6. Testing & Validation: Ensuring seamless transition.
7. Cutover & Rollback Planning: Minimizing downtime.
8. Knowledge Transfer & Training: Empowering teams.
9. Ongoing Support & Optimization
10. Cost-Effective Approach: Optimizing customer's cloud journey.



Benefits

1. Reduced Migration Time: Faster path to the cloud.
2. Improved Performance & Scalability: Enhanced cloud experience.
3. Cost Optimization & Savings: Get the most out of cloud investment.
4. Enhanced Security & Compliance: Peace of mind with robust security.
5. Reduced Risk & Downtime: Minimized disruption to business.
6. Increased Agility & Innovation: Unlock the power of the cloud.
7. Improved Collaboration & Productivity: Empower workforce.
8. Simplified Management & Visibility: Gain control of cloud environment.
9. Expert Guidance & Support
10. Future-Proofed Cloud Strategy: Ready for evolving needs.

Cloud Migration & Modernization Approach



Landing Zone

With our proven experience and industry best practices, Birlasoft enables your Cloud environment that is right for your business and is future proof



Blueprints

Jumpstart your cloud landing zone by using cloud native or third-party automation templates



Future proof

Build landing zone not only for today but create for the future to enable you to grow cloud footprint and support during Merger & acquisitions



Domain best practices

100% alignment to Cloud Adoption Framework along with best practices and guidelines from industries like Manufacturing , BFS



Iterative improvement

Evaluate architecture and principles on an ongoing basis using Well Architected Reviews to improve business , technology and processes

iMigrate – Migrate @scale

Combination of our accelerators , partner ecosystem and early automation helps overcome **key challenges** in complex Migrations , and **bring down efforts** significantly to key decisions



Early Automation

50% less time for analysis & Planning



IPs & Accelerators

70% faster access to actionable insights , predictable migrations
Realtime dashboards for tracking & auditing



Framework & Best practices

100% visibility and access to all key stakeholders

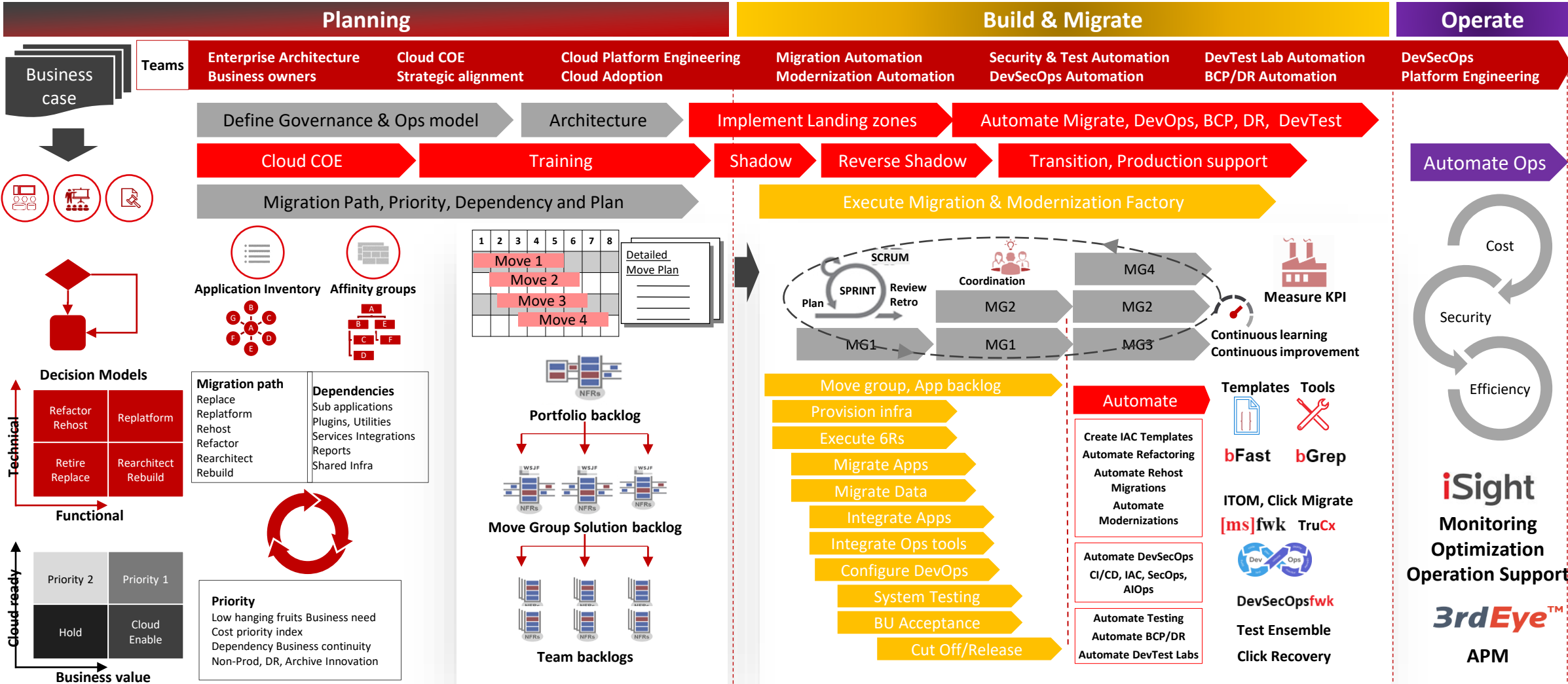


Partner Ecosystem

Best practices & access to partner practice to ensure successful migration

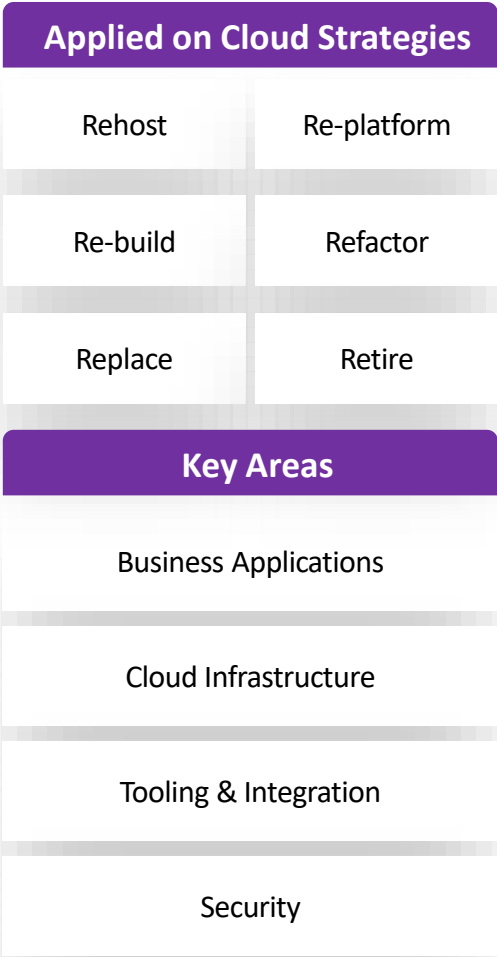
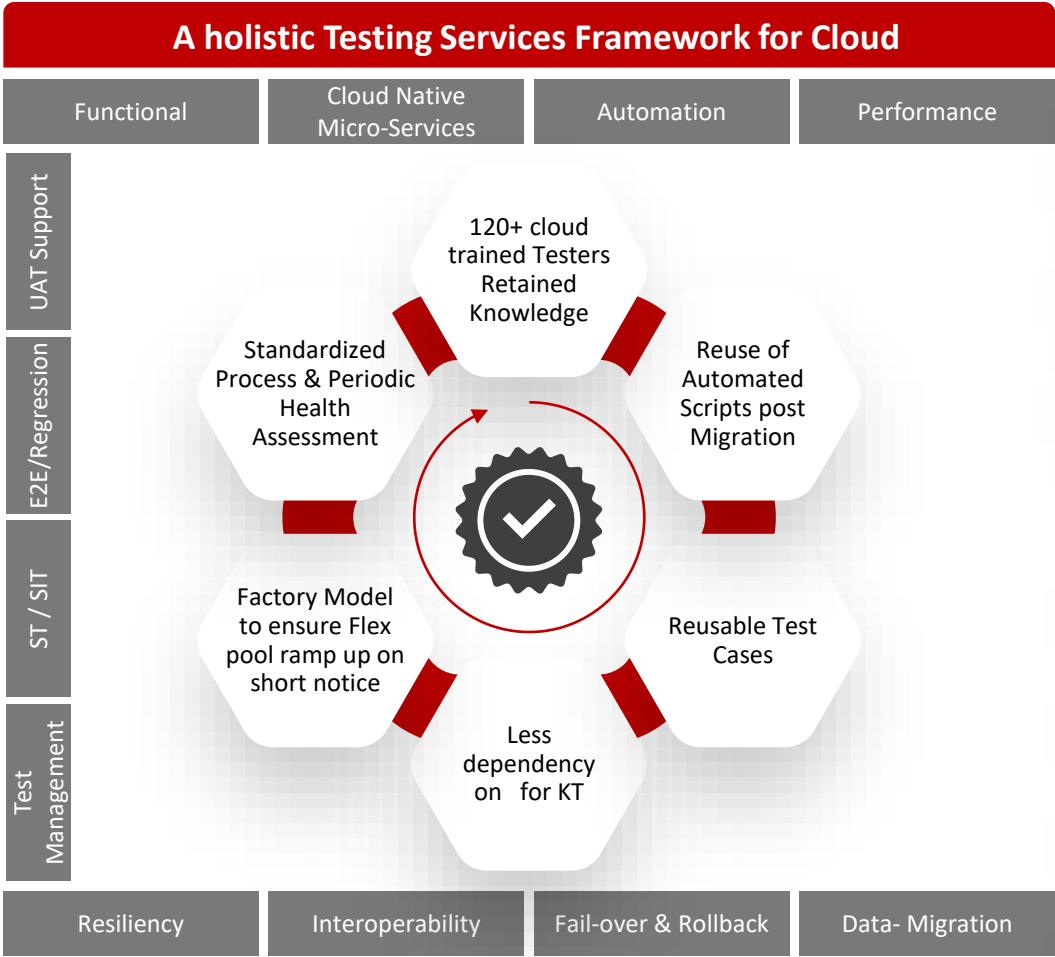
iMigrate – Factory model

Deliver at speed repeatedly



Cloud Testing Framework

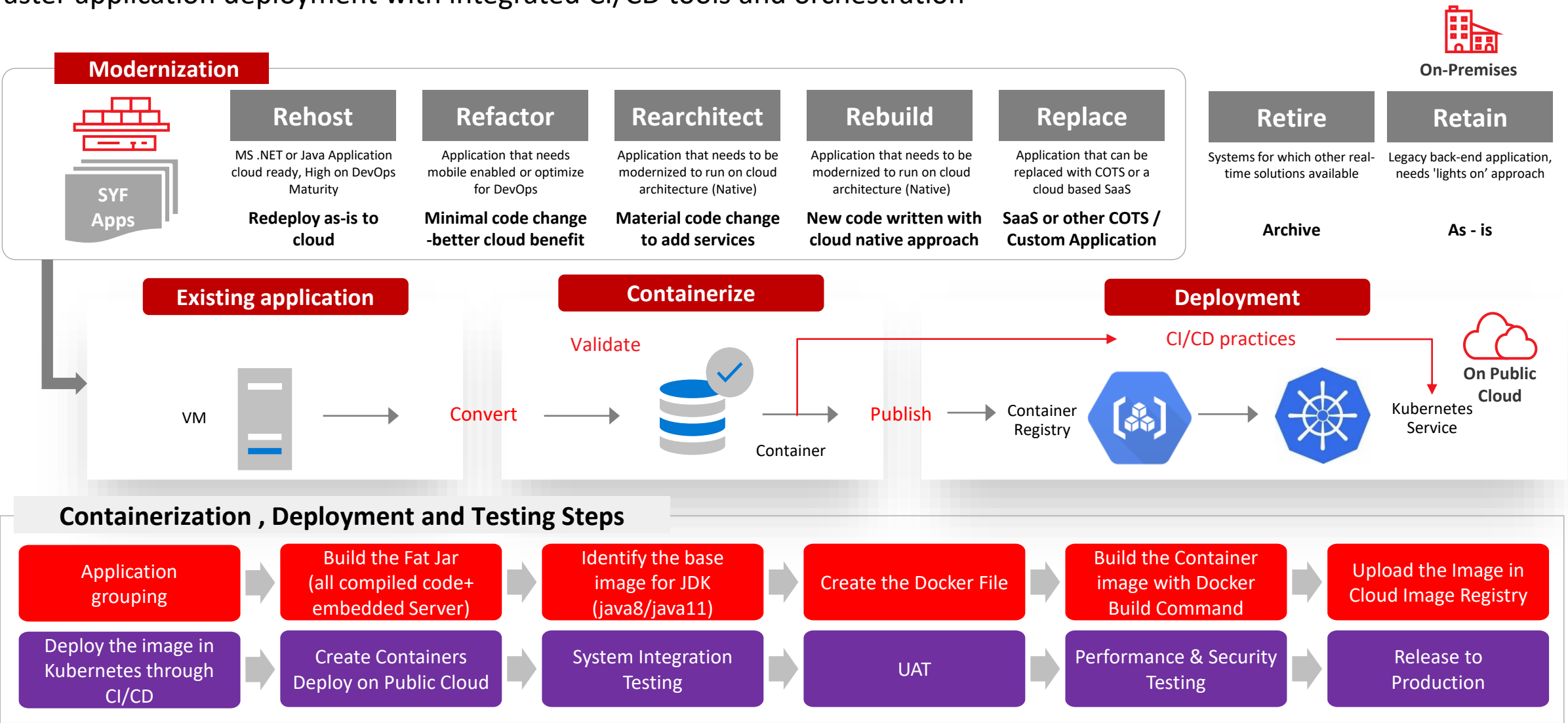
Automate test cases as far as possible



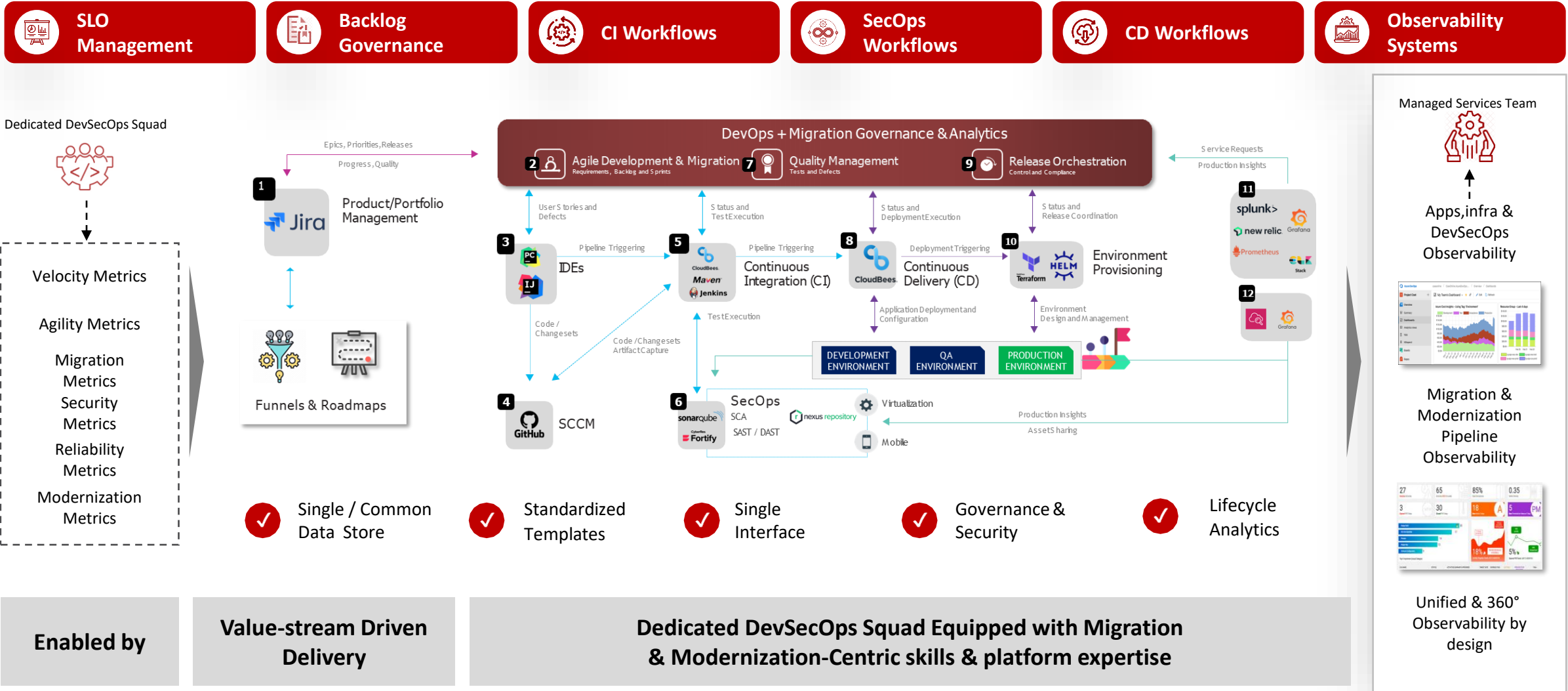
Cloud Test Factory for customers lays the foundation for successful Cloud Migrations with Single Point of Ownership for all quality assurance needs

Execution: Migration Factory with Containerization on Public Cloud

Faster application deployment with integrated CI/CD tools and orchestration



DevSecOps Pipeline-Driven Workload Migration Approach



Why do 300+ Clients Trust Working with Birlasoft

At Birlasoft, our team merges cutting-edge technological proficiency with extensive client insights derived from our targeted market strategies.

Global Reach:

Birlasoft operates on a global scale, leveraging its presence in various regions to provide comprehensive support to clients worldwide.

Robust Technology Stack:

Birlasoft harnesses a robust technology stack, comprising of industry-leading tools and platforms, to deliver scalable and resilient solutions that meet the evolving needs of clients.



Collaborative Approach:

Birlasoft fosters a culture of collaboration, working closely with clients as trusted partners to co-create innovative solutions and achieve shared goals.

Commitment to Quality:

Birlasoft upholds a steadfast commitment to quality, adhering to rigorous standards and best practices to ensure the reliability, security, and performance of its solutions.

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