Mission Statement

Our promise, with every service we offer, is to be ready to respond to our customers' needs the moment they arise; urgent or otherwise. There's no long-term commitment, no lock-in, no delay.

Cloud Intrastructure Project Delivery Service

Our Cloud Infrastructure Project Delivery Service provide experienced project managers, PMO staff and Consultation to undertake client services either in an interim or long term arrangement in support of the design and delivery of Cloud based services. Support to design and mobilise projects and/or develop the required project governance structures and management (PMO) processes and procedures required for successful delivery of Cloud solutions.

Understanding Client needs

Cloud based delivery of services mean that the speed of technological change continues to accelerate changing the type of solutions available, the delivery models required to deploy them successfully and supporting a massive shift in the expectation of end users .

Key stakeholders are looking for demonstrable business outcomes rather than simple technology delivery; setting your projects up in the right way to address this requires much more than technological expertise;

In our current economic environment money to invest is scarce and tightly controlled; organisations have to do a lot more with a lot less.

The increasing importance of the sustainability places new demands on the management of projects and the outcomes desired by businesses.

Excoteks Cloud Infrastructure Project Delivery Services are able to lever our track record of successful delivery for the benefit of clients, bringing our rigour and methods to the project needs and offering the effective leadership required to address today's project management challenges

PMO Methodology

Excoteks s Cloud Infrastructure Project Delivery services are fundamentally designed to support clients in achieving success through levering Excoteks's track record of successful delivery. This is undertaken by offering the experience and expertise of its Project and PMO managers in a flexible manner. Engagements are custom-designed to fit the client need and may span from short, sharp interventions through setting up programme centres to long term staff augmentation. This service supports and helps to enable our Cloud offerings

Depending upon the services purchased, this service can address:

- Staff augmentation and interim management roles (at portfolio, programme, project or PMO levels);
- Coaching and mentoring; full time or part time, shaped to client's need;

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- Project shaping/definition (such as strategy to project definition);
- Project/PMO start-up support;
- Project close-down support;
- Benefit definition, management and review or assurance assessment of customer benefit realisation;
- Process or standards set-up and implementation;
- Specific project/PMO process reviews and improvement

Our approach to supporting clients with Cloud Project Management services can help enable one or more of the following, depending on the services purchased:

- Project mobilisation;
- Increased assurance of delivery to time and budget;
- Effective project planning, governance, reporting and control;
- Proactive risk and issue management;
- Project performance improvements

These outcomes are achieved through:

- Access to expertise and experience in a range of Project Management methodologies, such as PRINCE2

Skills and Knowledge Transfer

Excotek recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible this forms part of the delivery plan for the service agreed at the start of the journey to the cloud. Our engineers are experienced in providing skills and knowledge transfer to all of our clients. We follow the following steps to ensure a smooth and thorough project hand over and transfer.

- Identifying the knowledge holders within the organization
- Motivating them to share
- Designing a sharing mechanism to facilitate the transfer
- Executing the transfer plan
- Measuring to ensure the transfer
- Applying the knowledge transferred
- Monitoring and evaluating

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