



## Pricing for Cloud Consultancy and Migration Services

*G-Cloud 14*

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**Legal Entity:** Private limited Company  
**Company Number:** 05296759  
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## Pricing Structure

Buyers can avail themselves of consultancy and support services which will incorporate mapping solutions to buyer's requirements for Cloud Connectivity and Migration, Network Management and Monitoring, Hosted Security and Firewall, Hosted Voice, Azure, Office 365, AWS, cellular bonded connectivity services.

FluidOne engages with the buyer to complete a series of design workshops focused on the buyer's requirements for each technology element of the new solution.

Information gathering of technical requirements takes place during these workshops to provide the material we need to produce the necessary designs. Our technical design authorities will consider multiple ways of achieving requirements, via multiple solutions. Service and solution designs encompassing each technology element are produced, detailing low level service design parameters and technical configuration elements to ensure the solution meets all requirements. Consultants will discuss and agree overall cloud strategy ensuring adoption of Cloud First principles.

Our Project Manager will work closely with the buyer's Project Manager to coordinate all activities to ensure successful outcome. We will work to an agreed project plan approved by all stakeholders and managed by a dedicated Project Manager. Project plans will include assumptions and acceptance testing, including the need for parallel running where applicable. All project documentation will be shared and sign off will be required from all key stakeholders, supported by a robust communications plan to ensure reporting is adhered to with a regular review of progress, risks and issues.

Costs for these services are presented as VAT exclusive pricing based on day rates as follows:

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|-------------------------------------|----------------|
| • <b>Project Management</b>         | £1,200 per day |
| • <b>Technical Design Authority</b> | £1,500 per day |