



# **G-Cloud 14 Pricing Document**

# **Welcome**

# Our approach

GHD supports a Skills for the Information Age (SFIA) rate card and the principles of providing a common set of competencies across resources delivering against aligned requirements.

Our Strategic Insights services are tailored specifically to you, your challenges and your requirements. As part of this approach, we will propose, and collaboratively agree, an appropriate commercial model and will gladly provide a quotation for services against our standard SFIA rate card.

Our typical delivery models are fixed price or based on time & materials and our SFIA rate card is shown in this document. The rate card presents the maximum rate per consultant per day, which we believe to be highly competitive. However, we may consider adjustments to those rates on a case-by-case basis.

# Skills for the information age (SFIA)

## Definitions & rate card

### Standard rate card

	Strategy and architecture	Business change	Solution development and implementation	Service management	Procurement and management support	Client interface
1. Follow			£650			
2. Assist			£850			
3. Apply			£1050			
4. Enable			£1250			
5. Ensure or advise			£1500			
6. Initiate or influence			£1850			
7. Set strategy or inspire			£2500			

### Standards for consultancy day rate cards

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Professional indemnity insurance:** included in day rate
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence

**\*Thank You**

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