

Athena Commercial Cloud Requirements Capture Service Definition Document

ABOUT US

- Since we started in 2006, Athena Commercial has been guiding businesses through commercial transactions, integrating innovative technology solutions, and enhancing overall operational efficiency.
- Our core mission is to help clients deliver successful commercial transactions, increase efficiency, and achieve substantial cost savings. All anchored by our commitment to transparency, fairness, and openness.
- At Athena, we recognise the uniqueness of each public sector entity. Our bespoke approach is meticulously crafted to align with your distinctive needs, propelling significant value and cost reductions. Our expertise is broad and deep, spanning across diverse industries from Defence to Technology Outsourcing, Telecommunications, Education and Facilities Management.
- Our team has a wealth of experience, encompassing adept professionals who have honed their skills in both public and private sectors, providing an unparalleled depth of insight across various landscapes.



OUR VALUES

PROFESSIONAL SERVICE

Athena Commercial is known for our strong ethics and professionalism. Our team of experts ensure that every interaction and solution offered is of the highest professional standard.

TANGIBLE OUTCOMES

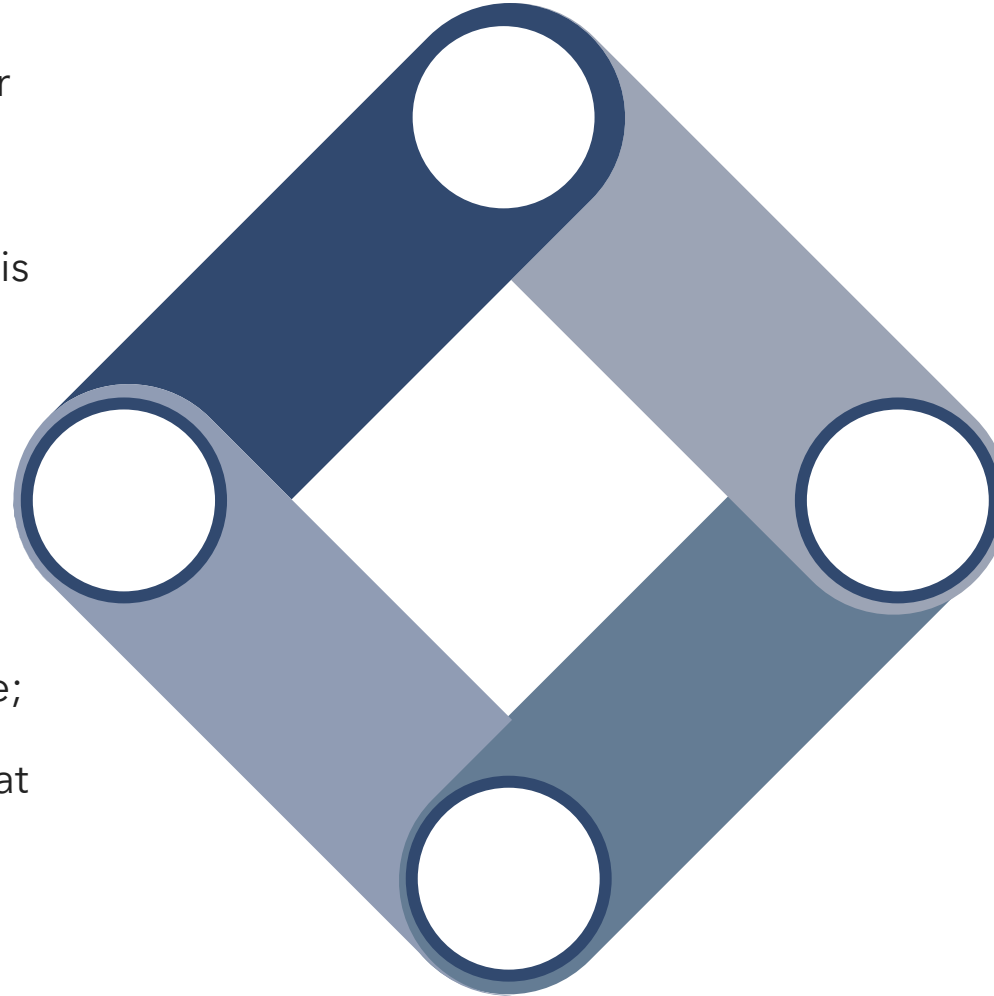
At Athena, we don't just promise; we deliver. Our focus is on providing tangible outcomes that drive real change and progress within your organization.

PROVEN TRACK RECORD

Our journey since 2006 has been marked by a series of successful ventures, underlining our ability to deliver results that speak for themselves.

VALUES FOCUSED

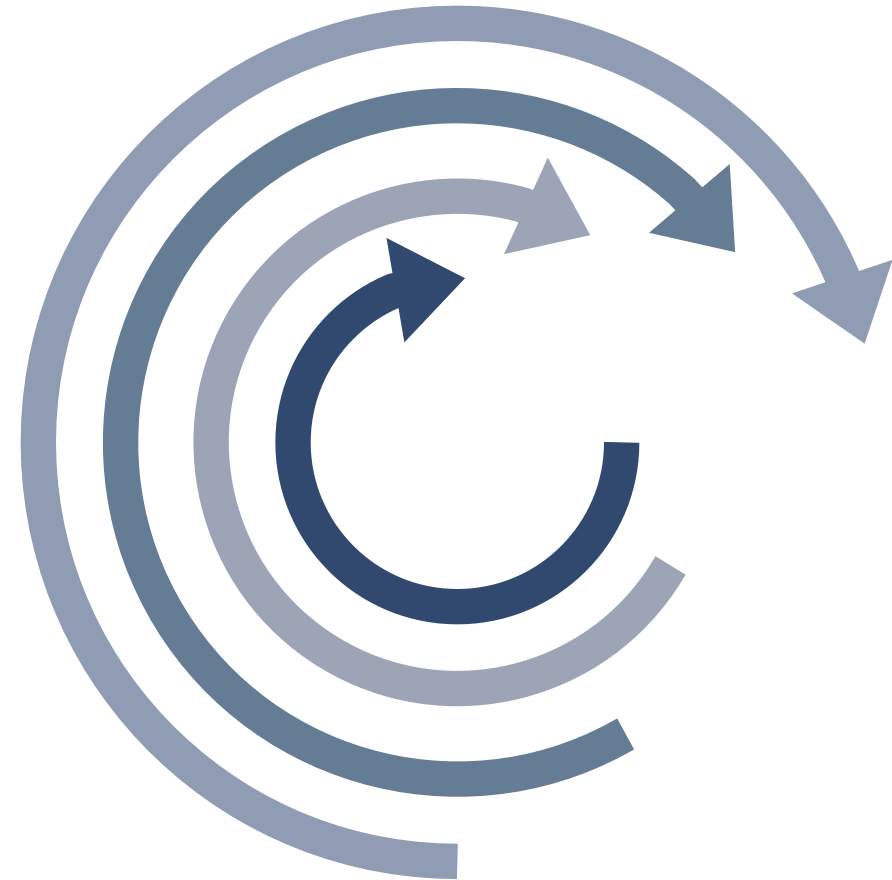
Our business model and approach are deeply rooted in our core values, ensuring that every decision and action taken is a reflection of our ethos.



SERVICE DESCRIPTION

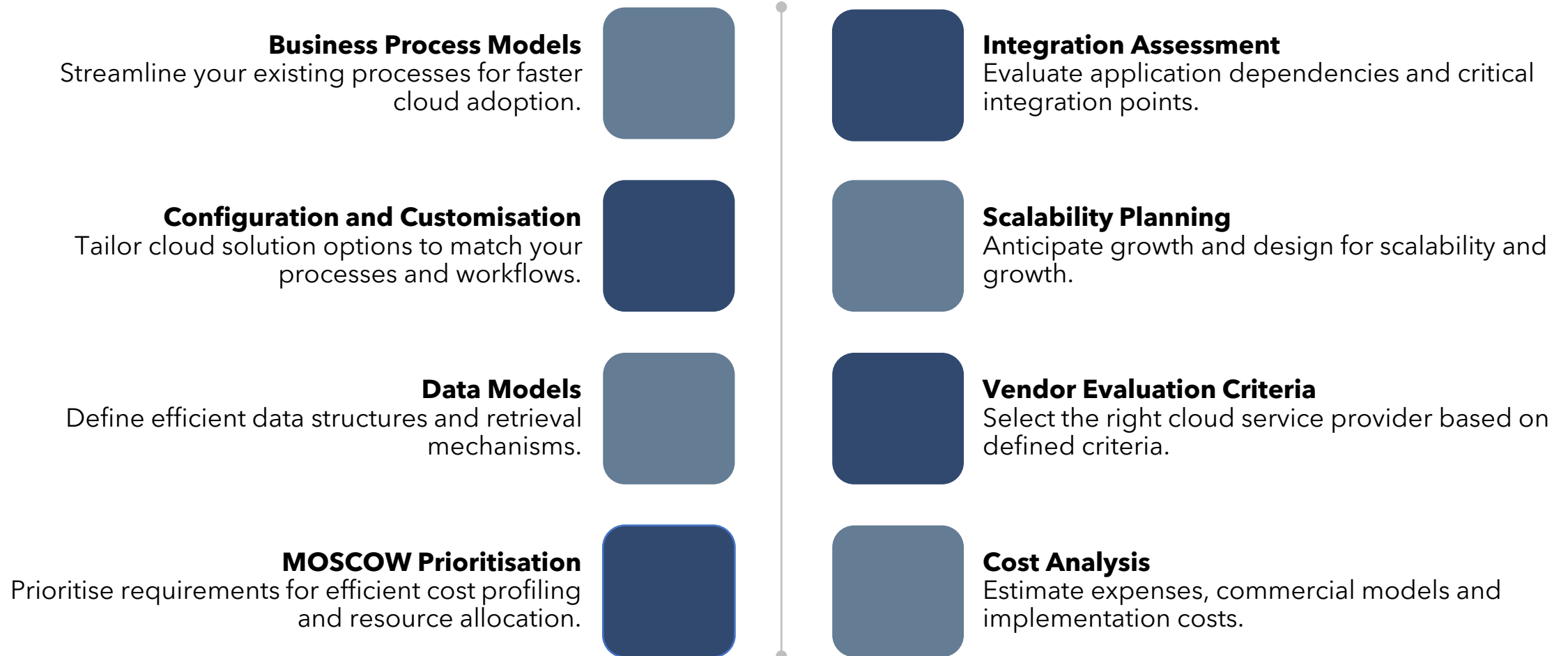
Our **Cloud Requirements Capture** service ensures that your cloud journey begins on a solid foundation. We collaborate closely with your team to understand your unique needs, align business objectives, and address compliance and security considerations. By capturing requirements effectively, we pave the way for a seamless transition to the cloud.

- 1 EFFICIENCY FROM THE START**
Streamlined processes leading to faster cloud adoption.
- 2 RISK MITIGATION**
Plan correctly and address potential pitfalls early in the process.
- 3 COST OPTIMISATION**
Ensure commercial models are appropriate and optimise resource utilisation.
- 4 COMPETITIVE EDGE**
Gain agility and stay ahead in the digital landscape with market insights.



SERVICE FEATURES

Athena Commercial, a trusted partner in cloud transformation projects, offers the Cloud Requirements Capture service. Our approach ensures a solid foundation for your cloud journey. We collaborate closely with your team, aligning unique needs, addressing compliance, and prioritising resource allocation. From business process models to vendor evaluation criteria, we pave the way for a seamless transition to the cloud.



SERVICE BENEFITS

Athena Commercial is your dedicated partner in navigating the complexities of cloud transformation. Our Cloud Requirements Capture service is designed to ensure your organization's successful transition to cloud computing. Let us guide you through each step, ensuring your cloud adoption is not just a change, but a significant advancement towards achieving your business objectives.

Business Process Models

Enhance efficiency, reduce time to market significantly.



Integration Assessment

Ensure seamless system integration, minimize disruptions effectively.



Configuration and Customisation

Ensure tailored solutions, improving business productivity markedly.



Scalability Planning

Future-proof systems, support growth without performance loss.



Data Models

Improve data access, support informed decision-making effectively.



Vendor Evaluation Criteria

Make informed provider choices, align solutions with goals.



MOSCOW Prioritisation

Sort your requirements into key categories for efficiency.



Cost Analysis

Offer financial clarity, enable cost-effective migration strategies.



**For any queries please
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