

# SS&C Blue Prism Ltd

## Pricing Document

*Master the Unknown with Intelligent Automation*

## Table of Contents

1	Document overview .....	3
2	SS&C Blue Prism Cloud .....	4
3	SS&C Blue Prism Next Generation .....	7
4	SS&C Blue Prism Enterprise.....	9
5	S&C Blue Prism Process Intelligence (BPPI) – Process & Task Mining .....	11
6	SS&C Blue Prism Professional Services .....	13
7	Commercial Assumptions.....	13

## 1 Document overview

This pricing document has been created to provide pricing information on all Blue Prism Cloud (BPC) Blue Prism Next Generation and Blue Prism Process Intelligence (BPPI) products and services featured within the G Cloud catalogue.

**SS&C Blue Prism Cloud** requires no client infrastructure, is managed, maintained, and supported in a dedicated, secure environment by Blue Prism. It also includes all upgrades and new releases as part of the fixed annual cost. The platform includes Blue Prism Digital Workers, Optical Character Recognition (OCR), access to cognitive services, Orchestrator, Interact (forms) and a management console (HUB) all in a single licence fee with no hidden costs or additions.

**SS&C Blue Prism Next Generation** allows you to enjoy the benefits of the cloud, whilst keeping the work where it needs to be. With hybrid deployment, you'll have a self-hosted digital workforce that operates behind your firewall, on your own secure infrastructure – meaning no sensitive data leaves your network. The Blue Prism Next Gen platform creates order amongst the chaos through the Process Repository, where objects and processes can be saved in a single place. You can track changes for version control, making it easier to collaborate across the organisation. Release management capabilities are also included to provide a structured way of progressing from development to deployment.

Blue Prism Next Gen includes Control Center which provides you with a single place to monitor and manage your automations and digital workers.

Blue Prism Next Gen will provide you with access to the latest capabilities instantly, with no lengthy upgrade process. Digital Workers can be upgraded independently at a time that suits you, meaning that you do not need to upgrade (and test) everything at once.

**SS&C Blue Prism Enterprise (BPE)** is a runtime licence of Blue Prism software that can be installed

In your private cloud. It is a single licence that includes your Blue Prism 'bot', orchestration, and basic support in a single licence key.

**SS&C Blue Prism Process Intelligence – powered by ABBYY Timeline** deeply integrates best-of-breed process mining and task mining with intelligent automation and BPM to facilitate decision-making and deliver a unified workforce with the ability to monitor, respond and predict future outcomes.

Process Intelligence deliver rapid analysis, development and deployment of process flows and automations. Once processes are mined, optimised, automated and deployed, continuous closed-loop performance monitors for any deviations, which can be alerted and responded to, including automatic digital worker reallocation.

## 2 SS&C Blue Prism Cloud

### 2.1 Service Name – SS&C Blue Prism Cloud

Choose from one of two methods of enablement:

#### Enablement Option 1

Launch Pack plus Blue Prism Professional Services to build first process in year 1

Buy Price	
	Year 1 (£)
Blue Prism Cloud Including: 2 Production Workers, 1 Development Worker and Production Support	£41,950

Buy Price	
	Year 1 (£)
Blue Prism Cloud Including: 3 Production Workers, 1 Development Worker and Production Support	£52,450

<sup>1</sup>Blue Prism Cloud (BPC) Launch Packs consist of a bundle of 2 or 3 BPC Digital Workers for a 1-year term, plus Production Support.

<sup>2</sup>A fixed price Professional Services (PS) engagement in year 1 is required with each Launch Pack, to ensure one agreed process is up and running within the first year. The scope of the PS engagement will be subject to an agreed Statement of Work (SOW).

<sup>3</sup>New customers only

<sup>4</sup>These Launch Pack licences are non-renewable licences

## Enablement Option 2

### Standard Contracted Service

Select the number of Digital Workers required to meet the business requirements

Pricing includes in a single licence

- Dedicated hosted platform, managed, maintained and supported by Blue Prism (no client infrastructure). Includes patching and updates.
- All infrastructure, operating systems and databases
- Platform build and connectivity
- Blue Prism Digital Workers (runtime instances)
- Blue Prism Director (Orchestration)
- IADA.AI (Cognitive Skills & Translation)
- Optical Character Recognition (OCR)
- Interact, Blue Prism's e-forms capability
- Process Studio
- Wireframer – Best Practice Object Designs
- Dashboard and Reporting “hub”
- Automation Lifecycle Management (ALM)
- Bi-annual upgrades
- Software Support
- Free training via online Blue Prism University
- 1 Development Worker is provided free of charge with every 5 Production Digital Workers purchased

### SS&C Blue Prism Cloud

Per Digital Worker/year in £ GBP  
Including Production Support

Digital Workers	Term (years)		
	1	2	3
2	£27,353	£25,221	£25,221
3	£22,785	£21,126	£21,126
4	£20,528	£19,079	£19,079
5-10	£19,436	£18,081	£18,081
11-20	£16,385	£14,900	£14,900
21-50	£14,627	£13,293	£13,293
51-100	£13,378	£12,159	£12,159
101-200	£12,474	£11,340	£11,340
201-500	£11,745	£10,679	£10,679
501-1000	£11,072	£10,070	£10,070
1000+	£10,526	£9,566	£9,566
Dev Worker	£6,300	£6,300	£6,300

## 2.2 Service Name – SS&C Blue Prism Cloud Support Options (optional)

Knowledge Support – Time called-off in 2-hour increments

	Term (years)		
	1	2	3
<b>Bronze</b> - up to 20 hours per annum	£7,200	£7,200	£6,600
<b>Silver</b> - up to 50 hours per annum	£14,400	£14,400	£13,200
<b>Gold</b> - up to 120 hours per annum	£28,800	£28,800	£26,400

### Platform Support

<b>Business Critical Support</b> 24x7 Support	20% uplift on annual licence fee
--	----------------------------------

## 3 SS&C Blue Prism Next Generation

### 3.1 Service Name – SS&C Blue Prism Next Generation

Blue Prism Next Generation is a cloud-native platform that provides access to intelligent automation capabilities, delivered in a way that suits your organisation best.

Blue Prism Next Generation is Blue Prism's new, cloud-native Intelligent Automation platform that enables you to take advantage of a breadth of capabilities, deployment options, commercial models, and go-to-market channels, from a single, unified platform.

Select the number of Digital Workers required to meet the business requirements

Pricing includes in a single licence

- Dedicated hosted platform, managed, maintained and supported by Blue Prism. Includes patching and updates.
- Blue Prism Digital Workers (runtime instances)
- Process Studio
- Dashboard and Reporting Control Center
- AI integration
- Regular updates/upgrades
- Software Support
- Free training via online Blue Prism University

#### SS&C Blue Prism Next Generation

Per Digital Worker/year in £ GBP  
With Production Support

Digital Workers	Term (years)		
	1	2	3
1-4	£18,897	£17,179	£17,179
5-10	£16,765	£15,241	£15,241
11-20	£15,699	£14,272	£14,272
21-50	£15,021	£13,655	£13,655
51-100	£14,246	£12,951	£12,951
101-200	£12,598	£11,453	£11,453
201-500	£11,338	£10,308	£10,308
501-1000	£10,369	£9,427	£9,427
1000+	£9,594	£8,722	£8,722

### 3.2 Service Name – SS&C Blue Prism Next Generation Support Options (optional)

Knowledge Support – Time called-off in 2-hour increments

	Term (years)		
	1	2	3
<b>Bronze</b> - up to 20 hours per annum	£7,200	£7,200	£6,600
<b>Silver</b> - up to 50 hours per annum	£14,400	£14,400	£13,200
<b>Gold</b> - up to 120 hours per annum	£28,800	£28,800	£26,400

#### Platform Support

<b>Business Critical Support</b> 24x7 Support	20% uplift on annual licence fee
--	----------------------------------



## 4 SS&C Blue Prism Enterprise

Select the number of digital workers required to meet business requirements. These can be deployed on a PC, Server infrastructure or a private cloud environment. Includes Production Support. An upgrade to Business Critical Support is available and details can be found [here](#).

SS&C Blue Prism Enterprise  
Per Digital Worker/year in £ GBP\*

Digital Workers	Term (years)		
	1	2	3
1-10	£10,080	£9,576	£9,576
11-20	£9,975	£9,072	£9,072
21-50	£9,429	£8,568	£8,568
51-100	£8,873	£8,064	£8,064
101-200	£8,316	£7,560	£7,560
201-500	£7,760	£7,056	£7,056
501-1000	£7,203	£6,552	£6,552
1000+	£6,657	£6,048	£6,048

\*Production Support will be added to the licence price at 15% of the annual licence fee.

Pricing includes in a single licence

- Blue Prism Digital Workers (runtime instances)
- Intelligent Document Processing (IDP)
- Interact, Blue Prism's e-forms capability
- Process Studio
- Wireframer – Best Practice Object Designs
- Dashboard and Reporting “hub”
- Automation Lifecycle Management (ALM)
- Cognitive abilities
- Access to software updates/upgrades
- Software Support
- Free training via online Blue Prism University
- Unlimited number of Development Workers are provided free of charge for use in non-production environments

#### 4.1 Service Name – SS&C Blue Prism Enterprise Support Options (optional)

Knowledge Support – Time called-off in 2-hour increments

	Term (years)		
	1	2	3
<b>Bronze</b> - up to 20 hours per annum	£7,200	£7,200	£6,600
<b>Silver</b> - up to 50 hours per annum	£14,400	£14,400	£13,200
<b>Gold</b> - up to 120 hours per annum	£28,800	£28,800	£26,400

#### Platform Support

<b>Business Critical Support</b> 24x7 Support	20% uplift on annual licence fee
--	----------------------------------

## 5 S&C Blue Prism Process Intelligence (BPPI) – Process & Task Mining

Powered by ABBYY Timeline

Blue Prism Process Intelligence (BPPI) provides real-time insights to help organisations rapidly transform, optimise and automate processes for the highest return on investment. It reduces process discovery and accelerates automation build and development, all with less effort and fewer resources.

BPPI provides data-driven real-time insights and complete process visualisation to identify what processes will deliver the highest return on investment, by calculating the savings in terms of cost and time achievable through streamlining the process. BPPI will help you better understand what drives various process behaviours, as well as where friction exists within your processes and where automation would benefit the process and help deliver transformational benefits.

### Entry Level Packages

Entry Level Package - Finance		Annual Cost (£)
Finance Processes only	2 Projects 2m Timelines/Data Points Unlimited Users	£45,000

Entry Level Package - Other		Annual Cost (£)
Other processes	2 Projects 2m Timelines/Data Points Unlimited Users	£45,000

*\*Project = end-to-end process*

Production Support will be added to the licence price at 15% of the annual licence fee.

### Platform Support

Upgrade to Business Critical Support is available

<b>Business Critical Support</b> 24x7 Support	20% uplift on annual licence fee
--	----------------------------------

## Standard Packages

Packages		Annual Cost (£)
Standard	5 Projects* 2m Timelines/Data Points Unlimited Users	£88,900
Advanced	15 Projects* 6m Timelines/Data Points Unlimited Users	£205,800
Premium	25 Projects* 10m Timelines/Data Points Unlimited Users	£330,000

*\*Project = end-to-end process*

Production Support will be added to the licence price at 15% of the annual licence fee.

## Platform Support

Upgrade to Business Critical Support is available

<b>Business Critical Support</b> 24x7 Support	20% uplift on annual licence fee
--	----------------------------------

## 6 SS&C Blue Prism Professional Services

### 6.1 Service Name – SS&C Blue Prism Professional Services

	Day Rate*
Senior Consultant	£1,200
Senior Developer	£1,000

*\*Pricing may vary depending on number of days purchased*

### 6.2 Service Name – SS&C Blue Prism Professional Services Packaged Solutions

Professional Services Packaged Solutions	Fixed Price £
Build Quality Assessment	£4,320
Intelligent Automation Launchpad	£24,000
Process Mining Insights (with Blue Prism instance)	£32,000
Process Mining Insights (on customer environment)	£40,000
ROM2 Assessment	£18,720
Technical Architecture Design Assurance	£8,640
Technical Infrastructure Assessment	£8,640
Blue Prism Cloud Migration (standard package)	£32,400
Blue Prism Cloud Migration with Blue Prism Director (standard package)	£44,400
Blue Prism Next Generation Accelerator	£6,000
Blue Prism Next Generation Accelerator - Adoption Package	£25,000
Blue Prism Next Generation Accelerator - Success Package	£50,000

## 7 Commercial Assumptions

- All pricing is in GBP and excludes VAT and any sales taxes at the prevailing rate
- BPC and Next Generation licences invoiced annually in advance
- Professional Services invoiced in advance
- Professional Services pricing excludes any expenses incurred in delivery which will be recharged at cost
- Payment terms are 30 days from date of invoice