



G-Cloud 14 Framework

G-Cloud 14 Framework Pricing

Janes Group UK Ltd

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Introduction

This pricing document outlines Janes' service offerings and associated pricing for G-Cloud 14, in compliance with the Public Contract Regulations 2015 (PCR15) and the principles set out in Clause 3 of the Framework Agreement. This document provides commercial information to enable buyers to assess the most economically advantageous service for their needs without further competition.

Product Offerings

Janes two core product categories are Foundational and Current Intelligence:

Foundational Intelligence is the highest-level offering of structured, enduring military data. This category is designed to support strategic planning, operational analysis, and long-term intelligence needs. It is typically used by defence ministries, intelligence agencies, and organisations requiring deep, structured data. It includes:

- **Military Capabilities:**
 - Military groups
 - Inventories
 - ORBATS (Order of Battle)
 - Installations
- **Equipment:**
 - Equipment families and variants
 - Specifications
 - Naval vessels and platforms
- **Organisations:**
 - Non-state groups
 - Commercial organisations
 - Government organisations
 - Joint ventures

Current Intelligence, at its highest-level focuses on real-time and near-real-time insights. This category supports situational awareness, crisis response, and operational decision-making. It's particularly valuable for users needing timely updates and contextual analysis. It includes:

- **News:**
 - Curated news, insight, and analysis relevant to defence, security, and geopolitical developments.
- **Events coverage of:**
 - Terrorism
 - Government and political developments
 - Protests and riots
 - Serious and organised crime

Both products offer ~195m graphed statements, interconnected and mapped to 1.64m entities supplied through flexible delivery mechanisms.

Other products available include: Forecasts/Programs/Budgets/Markets: Forecasts, Budgets, Industry; Country Intelligence: PMESII, CBRN; IntelTrak; and self-paced or face-2-face OSINT Tradecraft Training.

Pricing Model

Janes pricing model considers a wide range of factors, including the number of products, number of delivery platforms used, user training needs, product integration requirements as well as customer use cases; this facilitates multiple and flexible discounts, allowing clients to benefit from significant cost efficiencies across the full spectrum of our offerings, from advanced data solutions to customisable delivery formats most commonly our online portal and API.

At its simplest, Janes pricing model is user- and system-based; it enables collaboration with customers to scale their requirement for our services through transparent, adaptable pricing that evolves with their data needs and strategic priorities. Janes pricing model reflects the value delivered through our online and offline trusted offerings of structured, assured defence and national security insights.

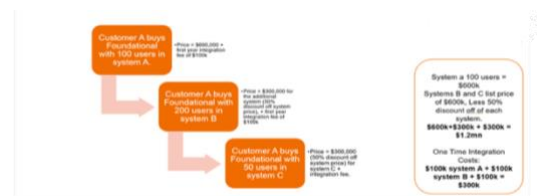
Janes does not price based on usage. We do not differentiate between types of users. Users with access to Janes data can derive value from it; using the right piece of content at a critical time can have immensely high value.

Separate pricing is available for academic institutions, their current students and faculty.

Online Portal Pricing is user-based, across user bands with discounts available for API customers.

Offline (API) Pricing is system-based, with estimated number of users per system and discounts available for additional systems: number of systems, number of users in the system; number of entities using the system.

The diagram opposite illustrates how the number of users, number of products and delivery systems offer discounting and deliver economies of scale.



List Price Tables (Online & Offline)

Contract Length 12-month License
Client Name G-Cloud 14 Framework
System Users Scalable
Number of systems 1

Online	Level	Product Comprises	Up to 5 Users
Foundational Intelligence	Highest Level	Military Capabilities, Equipment & Organisations	£136,789
Military Capabilities	Sub Product	Military Groups, Inventories, ORBATS, Installations	£19,975
Equipment	Sub Product	Equipment Family, variant, Specifications, Ships	£104,038
Organisations	Sub Product	Non-State Groups, Commercial Organisations, Government Organisations, Joint Ventures.	£19,975
Current Intelligence	Highest Level	News, Events	£61,279
News	Sub Product	News, Insight and Analysis	£20,808
Events	Sub Product	Terrorism, Government & Political, Protests & Riots, Serious & Organised Crime	£43,696
Country Intelligence	Highest Level	Country Profiles (PMESII), CBRN	£67,209
PMESII	Sub Product	PMESII reports, Country Stability Indicators	£49,938
CBRN	Sub Product	Response, Mitigation, Production data for Chemical, Biological, Radiological and Nuclear	£20,808
GPS	Highest Level	Defence Spend	£41,615
IntelTrak	Highest Level	Transactional data related to China and Russia	£45,777
Forecast, Programs and Budgets	Highest Level	Forecasts, Budgets, Programmes, Industry & Markets modules	
Forecasts	Sub Product	Markets Forecast	£149,815
Budgets	Sub Product	Defence Budgets	£12,485
Industry & Markets	Sub Product	Market potential index, M&A	£33,292
Programmes	Sub Product	Defence Programmes	£23,305

Offline	Level	Product Comprises	Up to 200 Users
Foundational Intelligence	Highest Level	Military Capabilities, Equipment & Organisations	£499,383
Current Intelligence	Highest Level	News, Events	£166,461
Country Intelligence	Highest Level	Country Profiles (PMESII), CBRN	£249,692

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