Cyber Security M&A Playbook

Taking a risk-based approach to standardise the security M&A process.

CyberCX uses a comprehensive methodology to delivery M&A related playbooks at all stages of the deal life cycle and for both the buy and sell side.

The development of M&A related playbooks enable and support both the buy and the sell side with the decision to assess and invest into target organisations.

Organisational benefits

Enable Acquisition Process

Support the acquisition process by integrating targets more seamlessly.

Enable Strategic and Secure Technology Transitions

Playbooks establish a technology transition plan that can be eventually operationalised.

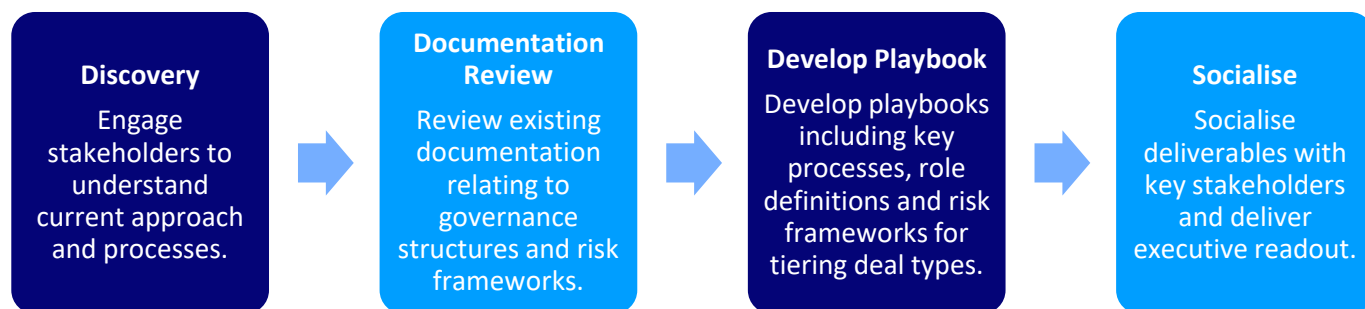**Unlock Technical Synergies**

Understand the technology landscape to identify opportunities for parties to combine resources.
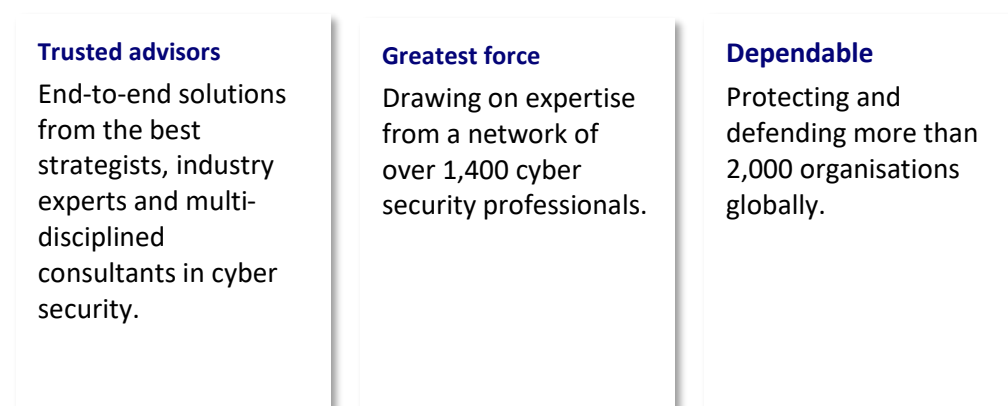
Service features

As part of developing M&A playbooks, CyberCX would undertake the following activities:

▷ Development of different methodologies for tiering deal types.

▷ Establishment of a risk framework for tiering deal types.

▷ Development of an approach for evaluating cyber risks and planning.

▷ Identification of the required integration and separation activities.

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Project Delivery Process

Discovery
Engage stakeholders to understand current approach and processes.

Documentation Review
Review existing documentation relating to governance structures and risk frameworks.

Develop Playbook
Develop playbooks including key processes, role definitions and risk frameworks for tiering deal types.

Socialise
Socialise deliverables with key stakeholders and deliver executive readout.

CyberCX capabilities you can rely on

Trusted advisors
End-to-end solutions from the best strategists, industry experts and multi-disciplined consultants in cyber security.

Greatest force
Drawing on expertise from a network of over 1,400 cyber security professionals.

Dependable
Protecting and defending more than 2,000 organisations globally.

Who should engage

▷ Small, medium and large organisations

▷ Executive leadership

Why CyberCX?

When it comes to security you need an experienced partner. CyberCX is the United Kingdom's leading independent cyber security services company.

CyberCX delivers end-to-end cyber security services and the United Kingdom's best cyber security talent with the most comprehensive range of cyber security services to business, enterprise and government.

Contact us to find out how CyberCX can boost the cyber security skills of your entire organisation.

cybercx.co.uk

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