# Unsung All-Things PKI Ltd.

G-Cloud-14
Pricing Document

Service Offering: PKI Managed Services

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## **Overview**

Unsung Ltd commit to offer our clients a competitive and value for money based service, which is evidenced by our flexible pricing models. This document sets out the pricing approach we offer to both the private and public sector alike.

Please see our separate SFIA Rate card for details of our rates. Provision of our services is based on Unsung's SFIA Rate card with the levels of responsibility as described in SFIA framework. All of our pricing arrangements are discussed in advance with the client to ensure they fit the specific requirements before commencement.

## **Pricing Models**

#### **Professional Services**

- Our PKI professional services are priced based on the Unsung Rate Card.
- All professional services are priced and delivered by consultants on a per working day basis. However Unsung would welcome an opportunity to discuss specific requirements with clients, enabling projects to be priced according to needs.
- The resource type and actual effort required to complete the PKI services will be agreed with the client based on scope, complexity and estimated timeframes.
- All services are delivered and charged in a transparent fashion, with no hidden costs.

#### **Products and Solutions**

- Unsung are able to offer customers a wide range of additional PKI products & solutions in accordance with our G-Cloud offerings.
- Please speak to us about our relationships with credible and verified third party providers, and how we can help you find the best solution to meet your needs.

## **Managed Services**

- If you have an existing PKI solution which you need support to manage, Unsung can provide a service package to clients whereby we oversee your existing estate.
- Our pricing for such services will vary dependent on requirements and can cover a range of outcomes including PKI discovery, health check, troubleshooting, solution design, improvement planning, ongoing support and certificate lifecycle management.
- These services can be offered on a fixed monthly charge, and can come with associated service levels providing peace of mind that your estate is in safe hands.

# **Pricing Discounts**

Unsung will always aim to offer the most financially beneficial proposal to clients. Our rate card is highly competitive, yet we are open to discuss discounts, particularly on larger scale projects or multiple services.

Where multiple services are purchased to complete a specific programme, any volume discounts on day rates will be subject to negotiation and agreed prior to services being purchased.

## **Pricing Terms**

All prices quoted are excluding VAT (or local taxes), which will be applied at the prevailing rate at point of payment.

Services shall be subject to a mutually agreed set of Terms and Conditions. All quotes shall be valid for 90 days from the point of offer.

All of the services described in our various service descriptions can, by request, be engaged as a fixed-price service, subject to discussion and agreement with Unsung Ltd. All prices quoted are excluding VAT which shall be applied at the prevailing rate.

## **Further Questions?**

This pricing document and SFIA rate card should be read in conjunction with one another. However, should you have any additional questions about our pricing, please don't hesitate to get in touch.

Email us at info@unsungltd.com