



INTEGRY

Pricing

WWW.INTEGRY.CO.UK

Pricing

Further to initial scoping activity works can be costed on a fixed cost basis. Additional work can be requested at the INTEGy SFIA rate card rates stated below and in the Integy SFIA rate card document.

Procurement Process

Should you wish to engage Integy's services via G-Cloud please email gcloud@integy.co.uk with a brief outline of your requirements or call us on 01392 796 525. The following process will be initiated following contact with the Integy G-Cloud team:

- We will arrange an initial free of charge scoping call to understand your requirements and help shape the engagement
- A quotation will be provided based on the advertised G-Cloud rates, considering any offers of discount based on quantity or volume of required work on the engagement
- Subject to quotation acceptance, engagement documentation will be provided including a Statement of works and payment schedule tailored to the length of engagement
- Purchase order received by Integy
- Engagement scheduled / start
- Engagement complete – Wrap up call with feedback and value add where possible.

SFIA Rate Card - Government and Corporate

Levels	Strategy & architecture	Business change	Solution Development & Implementation	Service management
Follow	480	480	480	
Assist	500	500	500	
Apply	750	750	750	750
Enable	800	800	800	800
Ensure/ Advise	850	850	850	850
Initiate/ Influence	1000	1000	1000	1000
Set Strategy/ Inspire	1200	1200	1200	1200

Discounts are available from the standard rate card for longer duration engagements

Standards

Working Day – 7.5 hours exclusive of travel and lunch

Working Week – Monday to Friday excluding national holidays

Office Hours – 09:00 to 17:00

Professional Indemnity Insurance – Included in day rate

Expenses

Expenses will be capped and agreed beforehand but recharged at cost for mainland UK. Unless stated otherwise in the applicable offer, quotation or statement of work, the Customer will reimburse INTEGITY for such expenses including, but not limited to, those set out below:

- All standard class air and/or rail travel
- A reasonable standard of hotel accommodation
- Motor vehicle expenses at £0.45p a mile
- Subsistence expenses.

SFIA Level Definitions

1. Follow

Basic capability to complete tasks under close supervision. Not expected to use much initiative. Should be organised.

2. Assist

Uses some discretion and has a wider circle of interaction than level 1, especially in speciality. Works on a range of tasks, and proactively manages personal development.

3. Apply

Complete work packages with milestone reviews only. Escalates problems under own discretion. Works with suppliers and customers. May have some supervisory responsibility. Performs a broad range of tasks, takes initiative, and schedules own and others work.

4. Enable

Works under general direction in a framework. Influence at account level, works on a broad range of complex activities. Good level of operational business skills.

5. Ensure and advise

Broad direction, supervisory, objective setting responsibility. Influences organisation. Challenging and unpredictable work. Self sufficient in business skills.

6. Initiate and influence

Authority for an area of work. Sets organisational objectives. Influences policy, significant part of organisation, and customers and suppliers at a high level. Highly complex and strategic work. Initiates and leads technical and business change.

7. Set strategy, inspire, and mobilise

Authority includes setting policy. Makes decisions critical to organisation, influences key suppliers and customers at top level. Leads on strategy. Full range of management and leadership skills.



INTEGY

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