

# Merger & Acquisition Management Services

G-Cloud 14

Service Definition



May 2024

## Introduction

At Hitechs (trading as Himanyu Technologies Limited), we make IT simple for you.

Our priority at Hitechs is ensuring your success. Whether you're seeking to expand your operations, increase your technological performance, or enhance your organisational effectiveness, we're here to ensure that the process is well-planned and executed. Our team is experienced in a wide variety of business processes ensuring you get the most professional results every time.

## Who Are we?

We love what we do, and it shows. We are passionate professionals with 3 decades of experience in the IT field and we know the industry like the back of our hands- because we keep learning from every project for a more productive outcome in the next. There's no challenge too big or too small, and we dedicate our utmost energy to every project we take on.

## What do we offer?

We offer consulting services across various IT solutions. We have delivered various mission critical and highly complex projects that needs great attention to detail, in-depth technical understanding on integrations & migration strategies. We never settle for second best, and always have your satisfaction as our top priority. It's who we are, and we are proud of it and our achievements.

WE MAKE IT SIMPLE FOR YOU

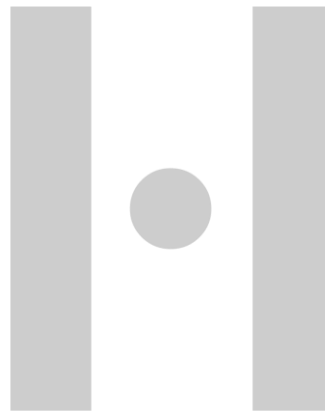
## Merger & Acquisition Management Services:

### Service:

We are highly skilled & passionate consultants with successful track record of delivering the transition of all IT services to the new company as part of the Sale agreements and stayed compliant across all sectors.

## Features:

1. Full discovery of:
  - a. End User Computing
  - b. Active Directory (AD) Services
  - c. Network (VPN, SDWAN, etc)
  - d. User inventory (HR/ Workday, applications, etc)
  - e. Office 365
  - f. SharePoint
  - g. IT Service Management
2. Initial Sale cutover
3. Separation requirements, planning & advisory.
4. Benefits realisation.
5. Strategy & assurance.
6. Governance model agreement.
7. Architecture Design & migration strategy.
8. Implementation, migration & optimisation.
9. System testing, monitoring, and automation.
10. Full Separation and handover to BAU



## Benefits:

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1. Multiple delivery disciplines using industry standards (Agile, PRINCE, Waterfall)
2. On demand access to consultants
3. Knowledge transfer and process handover during transition.
4. Delivery planning and implementation tailored to GDPR.
5. Cutting corners is not an option for us. We do everything thoroughly from start to end for exceptional outcome.
6. Our priority is that your needs are met to your full satisfaction every time and we will do what it takes to find the best solution.
7. We don't give ideas based on your need, but we work with you to come up with ideas that are right for you or your clients.
8. We use smart 4D's approach (Discover-Design-Develop-Deliver) for successful outcomes.

9. Options analysis and benefits realisation based on thorough gap analysis and as per client's strategy.
10. We collaborate with the required teams and a clear & transparent communication is maintained at all levels and throughout the engagement.

## At Hitech:

- ✓ Our priority is that your needs are met, to your full satisfaction, every time.
- ✓ We don't give ideas based on your need, but we work with you to come up with ideas that are right for you or your clients.
- ✓ Your satisfaction is our only priority. We'll do what it takes to find the best solution; however, challenging it is!!
- ✓ Every client is unique. That's why we customize every one of our plans to fit your needs exactly. Whether it's a small strategy or a comprehensive effort, we'll sit down with you, listen to your requests, and prepare a customised plan.
- ✓ We use 4 D's for all our engagements - Discover, Design, Develop, Deliver.

## Our Approach

We use 4D's- Discover, Design, Develop and Deliver.

### Discover phase:

- **Research & Analytics**

This is where we spend most of our time with you to understand the requirements, your expected outcome, time frames and every possible information. This forms the backbone to our other 3 D's and is a significant phase in every engagement; be it small or big!!

## Design phase:

- **Planning Strategy**

Once we know what you want, we work the ways out from forming a team or putting forward options or even drafting the physical topology model or a business case or justification letter. This phase is crucial in terms of scope agreement, resources, finances and finally the key milestones. All of these are to maximise your productivity with reduced effort and time but without compromising on the outcomes.

## Develop phase:

- **Concept Creation**

This is where we spend our precious time using our expertise and skills to develop, implement and test the product we agreed for you. Each client and project will have various lifecycles depending on the platform and governance.

## Deliver phase:

- **Approval and handover**

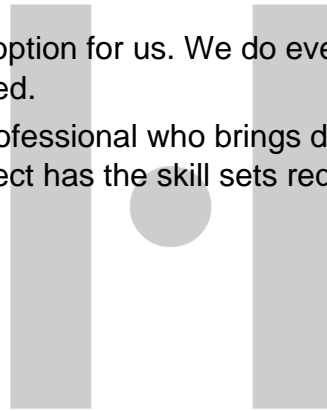
We not only deliver to your expectations, but we continue to support the work during early life support as per the agreement in discover phase. We fix issues before handing over to your in-house support teams and with full and document knowledge transfer.

## How can we do better next time?

No matter how good we do; we always try and find ways to improve. Hence, we do this last stage at our own expense and provide you a full overview of work including a fact file.

## Why Hitechs?

- ✓ Trust & confidence- We dedicate ourselves to every project and together we reach a common goal with trust and strive for the top and you'll reach it. That's our motto, and our experience. We'll work our hardest so that your most challenging goals, every time.
- ✓ Expert Team- Your project will be handled by experts every time. We make sure you have the most experienced professionals working for you. We have varied expertise spread across the globe ready to join any assignment to meet your requirements.
- ✓ Quality Guaranteed- Cutting corners is not an option for us. We do everything as thoroughly as we can, from the beginning to the end. No excuses and no shortcuts allowed.
- ✓ Every member of Hitechs is an experienced professional who brings distinct strengths and specialities to the company. We work together as team to ensure that your project has the skill sets required to succeed.



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