

Perform Partners

A professional services consultancy that works for you.



















Our teams deliver results. As experts in technical and business change, we provide the capability customers need when they need it.

Straight to the point:

- We Save Time and Money: We help customers operate more efficiently, saving them money and reducing headaches while delivering the benefits their business needs.
- Get Expert Help Fast: We've got the experts ready to jump in, ensuring your projects progress and deliver.
- We Stand with the Customer: We build relationships with customers and orbiting partners and act in their best interest. There is no fluff, just strategies that genuinely work.

Why Us?

- Direct Approach: We eliminate the fluff. Expect straight-to-the-point strategies and solutions that work.
- Aligned with Your Success: We custom-fit our services to your objectives. Your success is our success.
- True Partnership: Transparency, integrity, and a commitment to your success define our partnership with you.





Why work with Perform Partners?

We formed Perform Partners with a clear mission; to improve how businesses achieve change.

We're all about real results, straight-talking relationships, and making meaningful change happen.

Choosing us means you're getting a partner as committed to your success as you are; our approach is hands-on and personalised.

Our team is what makes us different. A group of enthusiastic problemsolvers, we thrive on innovation and are united in our goal to deliver for our clients.

Flexibility, creativity, and a bit of fun are the secrets to our success.

Some of our clients...































Our technical partners...











Tech Transformation

Let's cut to the chase. With us, tech transformation hits three major areas: slicing through technical debt, boosting your systems capability, and fully exploiting Cloud technology.

Here's what we do:

- Slash Technical Debt: We dive in to untangle and resolve those backlogged tech headaches, freeing up your
 operations and setting the stage for smoother, more efficient processes.
- System Upgrades: We're talking about giving your systems a serious upgrade, not just a facelift. This is about enhancing user experience and ensuring your tech doesn't just keep up but leads.
- Maximise Cloud Potential: Leveraging the Cloud isn't just about following the trend; it's about unlocking scalability, security, and innovation. We make the Cloud work harder for you, turning potential into performance.

Interested in this service? Contact us today:

Contact us...



Strategic Planning

02 Smooth Transition

03. Continuous Improvement

Efficiency
Boost

Adaptable and Dependable Collaboration

Change Squads

We provide experts in project management, business analysis, architecture, and cloud engineering. This isn't about fancy tech talk; it's about effectively and efficiently completing your projects.

Our Change Squads are tailored your unique demands. They're not here to sit on the sidelines. They dive in to fill those crucial gaps, making sure your projects don't just start but finish strong. By integrating our squads, your team can breathe and focus on what they're best at without losing pace on essential initiatives.

Interested in this service? Contact us today:

Contact us...



Benefits & Solutions...

Cost-Efficiency and Strategic Independence

02. Instant Access to Expert Talent

3. Flexible Gap Managemen 04. Empowering Internal Teams

Adaptable and Dependable Collaboration

06.1

7. Trusted
Representation
and Advocacy

A Proven Track
Record of
Delivery





Regulatory Compliance Navigation

In the regulated environments, mastering the delicate balance between innovation and compliance is paramount.

Our Regulatory Compliance expertise and deep understanding of regulatory landscapes enable us to easily navigate these complexities. We help our clients meet the current regulatory standards but are also well-prepared for future legislative changes, transforming potential compliance challenges into opportunities for growth and market leadership.

Interested in this service? Contact us today:

Contact us...



Benefits & Solutions...

Simplifying
Regulatory
Complexity

Mitigating Risks
Effectively

O3. Streamlining Compliance Processes

04. Integrating Compliance Strategically

Fostering
Continuous
Adaptability





Our Services through G-Cloud

- Programme, Project & Product Delivery
- Business & Technical Transformation
- Cloud Support & Hosting Specialists
- Change and Transformation Specialists
- Change Squads



Well-Architected Review

The Well-Architected Review is an architectural assessment based upon the AWS Well-Architected Framework. The Well-Architected framework has been developed to help cloud architects build the most secure, high-performing, resilient, and efficient infrastructure possible for their applications.

Features

- Review undertaken in as little as one day
- Structured review of the well-architected pillars
- Performance efficiency
- Operational excellence
- Reliability
- Security
- Cost Optimisation

Benefits

- Optimise workloads identifies opportunities to enhance and re-architect workloads to run more efficiently, reliably and become more cost-effective.
- Mitigate risks lowers the risk of things going wrong, safeguarding systems and data.
- Reduced time to market speeds up build and deployment times by leveraging market-leading platform services and automation.
- Learn from best practice enables organisations to implement cloud best practices.



Cloud Migration & Management

Moving to the cloud enables organisations to take advantage of rapid scalability and excellent resilience, resulting in significant cost savings. At Perform Partners we support and guide customers through the design, development and support of cloud-based software services, based on their own priorities, ensuring the end solution delivers the required outcomes.

Features

- AWS, Microsoft and Broadcom Consulting Partner
- Full project / programme management support from initiation to delivery
- Technical support and guidance
- Architecture, design, implementation, transition and ongoing support
- 24/7 Support available
- Monitoring and alerting

Benefits

- Flexible service
- Cost optimisation resulting in significant cost savings
- Highly scalable cloud services which can quickly respond to market demands
- Reduced risk of challenging or failed deployments
- Maximise return on investment
- Benefit from years of experience working with cloud technologies



Cloud Hosting

Perform Partners can provide fully managed Amazon Web Services (AWS) deployments. This enables customers to take advantage of all the features and benefits of an AWS solution, which is managed and supported by fully AWS-accredited engineers and consultants. We provide collaborative and bespoke specifications to suit your managed AWS environment.

Features

- Procured and fully managed on your behalf
- Storage and Content delivery
- Databases migrations
- Public Cloud Deployment & Management
- Public Cloud Configuration Management

Benefits

- Outstanding service levels and support
- Monitored and supported 24/7/365
- Full integration of Public Cloud Services
- Access to Cloud experts
- Pay only for what you use
- Automatic scalability





We help our customers save time and money by providing experienced delivery, analytical and development leaders to meet their needs.

We engage openly with our customers and apply our unique approach identifying optimal delivery models and highlight potential cost savings.

We build trust, create strong customer relationships and agree common goals.

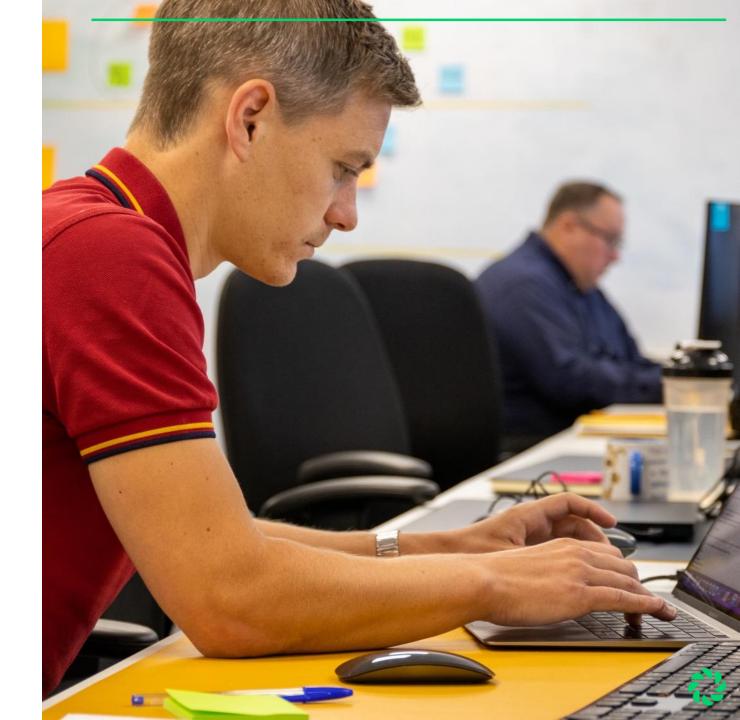
Perform Partners are part of your journey, we are the delivery experts.



We help customers reduce costs and increase ROI.

We enable customers to focus on their business priorities so we can focus on delivering their outcomes. Our unique approach and methodology has been proven to identify customer cost savings.

- IT estate cost saving specialists
- Shared resource model
- Frequent ROI analysis
- Benefit analysis
- Business case review and reward
- Change coaching
- Upskilling of customer employees



PERFORMPARTNERS



Delivering high performance systems within fast paced change environments

Our development team is orientated around modern lean agile development and DevOps practices, capable of gaining a rapid understanding of existing technology landscapes.

- Backend Java, Node (including Serverless framework), PHP
- Frontend React, VueJS, React Native

- Cloud/DevOps AWS, GitLab CI/CD
- Automation Testing JUnit, Selenium, Cypress, Cucumber, Serenity



Case Study: Higher Education

See More... :

Delivering Innovation, Efficiency, and Security in Higher Education

The University of Sheffield partnered with Perform Partners to revamp its outdated IT infrastructure, enhancing efficiency, security, and future growth capacity.

Learn how our team revolutionised IT infrastructure for higher education, delivering cost-effective, secure, and scalable solutions for a future-proof academic environment.

"Perform Partners played a crucial role in our complex transformation journey, providing the technical expertise, Cloud design, engineering, and change management support necessary for success. Overcoming the significant risk and complexity of our IT infrastructure roadblock, Perform Partners proved to be the remedy we needed. Their unwavering commitment and drive enabled our internal team to deliver the required solution. Their rigorous and candid approach kept the project on track, ensuring its successful execution. Without Perform Partners' invaluable contributions, we would not have been able to overcome this major challenge and progress towards our goals."

Arthur Clune, CTO at The University of Sheffield





Some of our clients...















Our History

2018

Founded

- 2019
- Open 1st Office
- 1st FTE Hire



- COVID Remote Working
- Deliver Largest Cloud Migration in EU*
- Co-hosted International Serverless Event



1st Award Win Cloud Project of the Year



- Open 2nd Office
- Rebrand & Website



- Open 3rd Office
- Multi-Award Win
- Commit to NetZero
- Commit to Mindful Employer



- Enter new sector: Consumer Markets
- Award Shortlist for Best Places to Work 2024





Team



Sectors

Financial Services

Healthcare

Telecom

Gaming

Higher Education

Government

Accreditation



Read more...

















How we can help...

We can support your change journey in a way that suits you.



Regulatory & Compliance Navigation



Tech Transformation & Modernisation



Change Squads

of our client base is FTSE 250



4.8 **CSAT**



PERFORMPARTNERS







Thank you

If you have any questions you would like to discuss, please contact:

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