

Crown Commercial Service **G-Cloud 14 Framework**

Service Definition | Lot 3 – Cloud Support Services

Business Architecture and Business Analysis Services

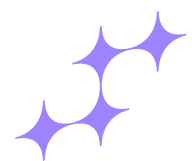
Company Overview

Stellarmann, previously William Alexander Consulting, is a professional services firm helping private and public sector organisations build the teams they need to deliver their technology and change programmes.

We launched in 2020 when clients told us they wanted to attract the very best of the UK's contractors, whilst staying compliant with IR35 legislation.

Since then, we have successfully built dozens of all-star teams of associates working on multi-million pound government programmes, including projects for HMRC and The Crown Estate.

We provide access to the best associates on the market via our award-winning sister company William Alexander Recruitment – ensuring technical excellence. We also offer a shared risk payment model that guarantees a laser focus on delivering outcomes. Our engagement delivery management team also alleviate the cultural and operational headaches of line management for client-side project leaders.



Overview of the G-Cloud Service

Our service supports our customers with their agile, cloud and business change projects and transformations.

The analysis services can be provided for specific key deliverables of a delivery phase or throughout the project lifecycle, from discovery to live, and retire.

The comprehensive service encompasses business architecture, business process analysis and engineering, business and systems analysis and user research.

Our extensive associate community of analysis and agile specialists are highly experienced in delivering agile cloud services to public sector clients, successfully traversing complex stakeholder environments and working closely with product managers and service owners to put the needs of your users at the heart of everything we do.

Providing great thought-leadership and analytical minds, our teams embrace problem solving, defining agile user solutions and services can be delivered iteratively through alpha and beta.

KEY SERVICES

- Business architecture, functional architecture, and target operating model (TOM) expertise
- Business analysis, systems analysis, and data analysis expertise
- Business process modelling (BPM) and business process re-engineering (BPR) expertise
- Agile expertise, defining and shaping user needs and user stories
- Supporting product manager and owner, shaping and grooming product backlogs
- Use case development and UML system analysis modelling
- In-depth user research, user experience and omni-channel user journey design
- Cloud solutions risk, issue, process and problem analysis
- Strategic business case development, HMT Green Book, change and alignment
- ISEB certified associates with agile and industry best practice experience

Overview of the G-Cloud Service

BENEFITS

- Access to the best, often niche or rare, contract expertise in the UK via sister company William Alexander Recruitment
- We don't carry the overhead of a permanent bench of consultants who risk being rotated onto other projects. Your team will be deployed for the duration of the engagement.
- Flexibility to rapidly scale teams up or down as required
- Get your team signed up and compliance checked within 10–15 days from service request
- Collaborative 'one team' approach partnering with client and vendor teams
- Build your internal capabilities by delivering effective knowledge transfer
- Dedicated account management to understand your requirements and scope service
- Engagement delivery management ensures deliverables are on track and monitors wellbeing of associates
- Regular, accurate and up to date project reporting
- Private and public sector expertise combining best of both approaches
- Competitive, outcome focused pricing, delivering better value for money
- Flexible pricing based on time and materials (T&M), capped T&M, fixed price or blended pricing
- BPSS, SC and DV cleared associates available throughout the UK

Engaging Stellarmann

Ordering

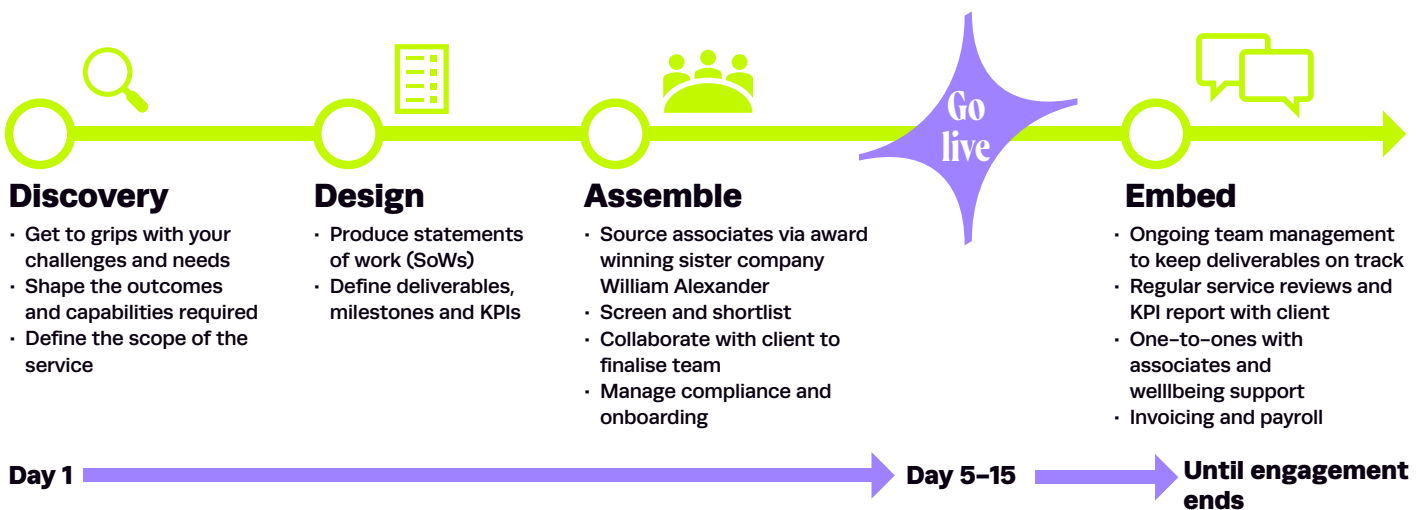
Our services can be ordered in line with the G-Cloud 14 framework call off-terms.

Please get in touch initially by emailing gcloud@stellarmann.com

Service Delivery

We assign each of our clients a dedicated, free of charge engagement delivery manager who will be responsible for shaping the services, outcome and deliverables as well as for ensuring the quality-of-service delivery.

We will guide you through our comprehensive four stage service delivery process that takes our buyers from initial discovery to the end of the engagement.



Engaging Stellarmann

Outcomes/Deliverables

Outcomes and Deliverables will be agreed in advance and detailed in each individual Statement of Work (SoW).

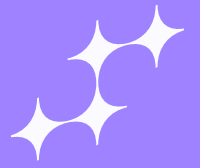
Typically, 20% of our total charges will be made up of fixed price deliverables, invoiced only on client acceptance. These deliverables will also be mirrored in all our individual associates' sub-consultancy agreements, ensuring that they are focused on delivering the outcomes you want, not just getting their timesheet approved.

In addition to this we provide 14-day warranty periods on all agreed deliverables where we will address any issues free of charge.

Training

We strongly believe in providing lasting value to our customers and see effective knowledge transfer, coaching and leaving a legacy of cultural and capability improvement as important aspects of this.

As such we try to ensure that knowledge transfer is embedded as a deliverable in each Statement of Work to ensure that it is carried out satisfactorily prior to our services ending.



Get in touch

To find out more or request our public sector
reference case studies

Email: gcloud@stellarmann.com

Call: 0203 393 6960

Visit: www.stellarmann.com

London | Brighton

