



G-Cloud 14

Pricing document

Innovation and Change

Sullivan & Stanley

Lot 3 Cloud Support

Pricing Overview

The S&S pricing is structured according to the nature of the engagement and operates three distinct commercial models. Firstly, we can offer a Fixed Service Price approach, based on defined deliverables, a Milestone approach based on key outcomes or a standard time and materials model. Time and Materials will align to the appropriate daily rates contained in our G-Cloud SFIA rate card, plus reasonable expenses where applicable and allowed, and associated VAT.

It is our preference to work with you, defining the scope and output and deploying our expert teams on a Fixed Services Model with a structured deliverable approach.

We use modern Delivery approaches with a strong focus on Data and Insight to establish clear Objectives and Key Results aligning to GDS standards and best practices.

As an example, a one-week Design Sprint price could start at around £15,000, but can vary depending on the desired scope and deliverable.

Additional or specific customer requirements can be reviewed and accommodated as needed, with pricing determined on either a fixed service price or alternative approach.

Volume Discount

S&S will provide a discount on our G-Cloud SFIA rate card, this is available based on committed volume of work across an agreed term.

Sector Pricing Discount

For authorised and recognised educational institutions we offer a pricing discount of 5% to be discussed in advance at the time of contract signing.

Contact Details

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