



Crown
Commercial
Service

Pricing

G-Cloud 14

Framework Reference RM1557.14

Microsoft
Partner



Pivotal BI
— Leverage Your Data —

1 Standard Rate Card

	Strategy and Architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationship and Engagement
Follow	£495	£495	£495	£495	£495	£495
Assist	£545	£545	£545	£545	£545	£545
Apply	£605	£605	£605	£605	£605	£605
Enable	£675	£675	£675	£675	£675	£675
Ensure or Advise	£795	£795	£795	£795	£795	£795
Initiate or Influence	£895	£895	£895	£895	£895	£895
Set Strategy or Inspire	£1,095	£1,095	£1,095	£1,095	£1,095	£1,095

All rates shown exclude VAT

2 Time & Materials

The consultancy services provided under the rate card above will be delivered on a time and materials basis.

3 Use of Subcontractors

Pivotal BI reserves the right to subcontract roles to our partners based on availability of staff.

4 Other Arrangements

The pricing given in this document applies only to engagements contracted under G-Cloud and no guarantee is made to offer these rates in any other scenario.

5 Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 6:00pm Monday to Friday excluding national holidays
- Travel and subsistence:
 - Included in day rate for travel within M25.
 - Payable as incurred, in accordance with department's standard travel and subsistence rates for travel outside M25.
- Mileage: As above for travel outside of M25.
- Professional indemnity insurance: included in day rate

6 Volume Discounts

Not applicable.

7 Combination Discounts

Not applicable.

8 Education Pricing

As per rate card above. No discounts are available.

9 Sector Pricing

As per rate card above. Standard pricing across all sectors.