



Pricing Document

Verbena Digital Ltd

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Verbena Digital G Cloud 14 Pricing Document

The SFIA rate card, published in this catalogue, represents the fees we charge for engagements performed using a Time and Materials charging model.

Our pricing assumptions for Time and Materials based assignments are:

- Consultant's Working Day – 8 hours exclusive of travel and lunch.
- Working Week – Monday to Friday excluding national holidays. Weekend work by arrangement.
- Office Hours – 09:00 – 17:00 Monday to Friday.
- Travel, mileage Subsistence – Payable at client's standard travel and subsistence rates.
- Mileage – As above.
- Professional Indemnity Insurance – included in day rate.
- VAT is not included.

We offer the following banded discount structure offered on a per Buyer per Call Off Contract basis only*. Invoices of:

- £50,000 - £99,999 – discount of up to 1%
- £100,000 - £149,999 – discount of up to 2%
- £150,000 - £199,999 – discount of up to 3%
- £200,000 - £249,999 – discount of up to 4%
- £250,000+ – discount of up to 5%

* Note: the above discount structure is banded so that any discount only relates to its corresponding band. By way of example a contract value of £150,000 would incur a discount of up to 1% on the value between £50,000 and £99,999 and up to 2% on the value between £100,000 and £149,999.

Alternative Pricing Models

In addition to Time and Materials arrangements, we can also consider performing engagements using other commercial models, including:

- Fixed price for defined work packages.
- Agreed daily rates which are inclusive of time and expenses in relation to work performed across multiple client sites.
- Risk and reward contracts, where our fees are linked to the achievement of specific milestones or deliverables.