## RJH Cloud Consulting Service Definition Document

## **Services Offered by RJH Cloud Consulting**

RJH Cloud Consulting are a Salesforce registered consulting partner, offering the following services to public sector organisations

- 1. Salesforce implementation health checks and recommendation reports
- 2. Salesforce Implementation Services delivered as follows:
  - a. Define the vision of a proposed Salesforce solution / service
  - b. Engage with the end users and other stakeholders associated with the solution / service
  - c. Design of the core architecture and licensing requirements for the delivery of a solution / service
  - d. Agile delivery of the build and iterative enhancement of minimum viable product (MVP)
  - e. Support of accreditation and assurance processes as required / appropriate
- 3. Ongoing support of Salesforce solutions implemented by third parties or our own team. Support services can be delivered in one of two ways:
  - a. Discreet enhancement projects, costed and contracted individually against a statement of work prepared in partnership with the customer
  - Flexible Annual Support contracts with specialist Salesforce Administrators,
     Developers and Trainers available to support for a fixed number of hours per
     month. Additional hours are available as required to support larger
     requirements and or projects

## **Billing Arrangements**

All services are provided on a time and materials basis as per the day rates published in our SFIA rate card. In the case of support arrangements, a minimum, fixed, committed number of monthly hours / days will be agreed in proportion to the size and complexity of your Salesforce implementation.