



RailSmart

RailSmart
Pricing Document

3Squared

Version
1.0

Produced by
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Date
08/04/2024

Developed by  **3SQUARED**[®]

www.3squared.com

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Pricing

Price and Payment

The cost to all clients for RailSmart software available via the G-cloud Digital Marketplace comprises a fixed annual license described below. The cost of the annual licence is determined by the size of the contracting entity, with discounts applied for larger userbases.

Our fixed prices for the RailSmart apps are given in the tables below. These quotes prices are inclusive of all costs except VAT. All prices are subject to RPI increase.

Included in price (where applicable):

- Product licence
- Hosting
- Standard Level Support (24/7 available for additional cost)
- Mobile app

Invoice and Payment

Labour and Expenses Charges will be invoiced monthly in arrears for all Services provided in a calendar month, unless otherwise agreed, You shall pay such invoice to Us within 30 days of receipt of invoice. You will also pay VAT at the then prevailing rate.

If you request a change to these terms we reserve the right to increase our charges to take into account the cost of such changes.

Rate Cards

RailSmart EDS

Userbase Size Bands	Example Base Price Per Annum
Small	£9,500
Medium	£22,325
Large	£34,650
Extra Large	£70,800

EDS licensed users are those with records in the system (having their competency managed) plus assessors.

Add On's	Price Per Annum
EDS: Implementation / Reporting Consultancy Days - One Off <i>Suggested: 7 days</i>	£995.00 (one off price per day required)
EDS: Insights Basic Reports	£7.50 (per user)
EDS: EDS Training and Development with Virtual Campus LMS integration	£28.00 (per user)
EDS: Training and Development	£8.00 (per user)
EDS: Evidence Library	£8.00 (per user)
EDS: Dynamic Routes & Traction	£5.00 (per user)
EDS: Insights Reporting Data Integration (Per Additional Data Source)	£7.50 (per user)
EDS: Competency Cycle Review	£10.00 (per user)

RailSmart ORS

Userbase Size Bands	Example Base Price Per Annum
Small	£20,000
Medium	£146,563
Large	£228,400
Extra Large	£303,100

ORS licensed users are those being rostered (typically drivers)

Add On's	Price Per Annum
ORS: Implementation - One Off <i>Suggested: 5 days</i>	£995.00 (one off price per day required)
ORS: Payroll Integration	£100 (per user)

RailSmart DOCS and FORMS

Userbase Size Bands	Example Base Price Per Annum
Small	£10,000
Medium	£24,938
Large	£40,500
Extra Large	£76,000

DFH licensed users are those in the system who will be in receipt of documents or survey forms

Add On's	Price Per Annum
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DFH: Implementation <i>Suggested: 4 days</i>	£995.00 (one off price per day required)
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RailSmart CoPilot

Userbase Size Bands	Example Base Price Per Annum
Small	£35,000
Medium	£72,188
Large	£96,400
Extra Large	£117,600

CoPilot licensed users are those accessing the solution (typically drivers + control etc)

Add On's	Price Per Annum
CoPilot: Implementation <i>Suggested: 3 days</i>	£995.00 (one off price per day required)

RailSmart MCA

Userbase Size Bands	Example Base Price Per Annum
Small	£35,000
Medium	£115,938
Large	£168,400
Extra Large	£215,600

MCA the number of drivers is used to determine the price.

Add On's	Price Per Annum
MCA: Implementation - One Off	£995.00 (one off price per day required)

Suggested: 3 days

RailSmart SafeTrack

Userbase Size Bands	Example Base Price Per Annum
Small	£10,000
Medium	£55,813
Large	£103,500
Extra Large	£212,000

SafeTrack, licensed users are those in the system who will be in receipt of documents.

Add On's	Price Per Annum
SafeTrack: Implementation <i>Suggested: 5 days</i>	£995.00 (one off price per day required)

RailSmart IM

Userbase Size Bands	Example Base Price Per Annum
Small	£25,000
Medium	£45,363
Large	£66,600
Extra Large	£115,200

IM the total number of employees is used to determine the price.

Add On's	Price Per Annum
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IM: Implementation <i>Suggested: 5 days</i>	£995.00 (one off price per day required)
IM: Departure Board	£15.00 (per user)

RailSmart Insights

System Design and Build	One Off Fee
System Design and Build	£4,975

Data Volume Size Bands	Example Price Per Annum (based on number of modules*)						
Small		1	2	3	4	5	6+
	Cost per Annum	£1,900	£3,420	£4,845	£6,080	£7,125	£7,980
Medium		1	2	3	4	5	6+
	Cost per Annum	£4,465	£8,037	£11,385	£14,288	£16,743	£18,753
Large		1	2	3	4	5	6+
	Cost per Annum	£6,930	£12,474	£17,671.50	£22,176	£25,987.50	£29,106
Extra Large		1	2	3	4	5	6+
	Cost per Annum	£14,160	£25,488	£36,108	£45,312	£53,100	£59,472

*Modules = products feeding data into Insights

Indicative price based on data volumes and update frequency

Add On's	Price
Insights: Implementation <i>Suggested: 5 days</i>	£995.00 (one off price per day required)

RailSmart VC

Userbase Size Bands	Example Base Price Per Annum
Small	£3,720
Medium	£16,920
Large	£27,900
Extra Large	£55,000

Note: Pricing is for RailSmart Virtual Campus platform only.

Content bundles are available in bands of 30, 100, or 'unlimited' courses.

Content pricing is dependent on the volume bundle selected above and types and levels of the courses chosen within the bundle. Please contact 3Squared to discuss content options.

Add On's	Price Per Annum
VC: Implementation <i>Suggested: 5 days</i>	£995.00 (one off price per day required)

RailSmart DRM

Initial Map Design and Configuration (Number of Stations)	One Off Fee
Small	£19,950
Medium	£24,950
Large	£29,950

Dynamic Route Map License Fee (Number of Stations)	Example Price Per Annum									
<p>DRM: Silver</p> <p>Features:</p> <ul style="list-style-type: none"> Client's own-TOC Map with search, disruption trigger services status, dynamic key, relevant other TOC routes and screen reader friendly Live departures pop up with native service level detail LDB loading info, train composition, platform orientation and short platforms identification Annotations on map (e.g. major service interruptions, bridge strike etc.) Auto-status banner on map Option to show alternative bus routes on map 	<table border="1"> <thead> <tr> <th>Number of Stations</th> <th>Cost per Annum</th> </tr> </thead> <tbody> <tr> <td>Small</td> <td>£26,995</td> </tr> <tr> <td>Medium</td> <td>£31,995</td> </tr> <tr> <td>Large</td> <td>£36,995</td> </tr> </tbody> </table>	Number of Stations	Cost per Annum	Small	£26,995	Medium	£31,995	Large	£36,995	
Number of Stations	Cost per Annum									
Small	£26,995									
Medium	£31,995									
Large	£36,995									
<p>DRM: Gold</p> <p>Silver features PLUS:</p> <ul style="list-style-type: none"> Rainbow board accessibility display Accessibility symbols on map Station and accessibility information pop-ups with lift status and onward travel and station made easy maps Station map displays bus stop locations Station map show bus departure time in real time 	<table border="1"> <thead> <tr> <th>Number of Stations</th> <th>Cost per Annum</th> </tr> </thead> <tbody> <tr> <td>Small</td> <td>£39,990</td> </tr> <tr> <td>Medium</td> <td>£46,990</td> </tr> <tr> <td>Large</td> <td>£53,990</td> </tr> </tbody> </table>	Number of Stations	Cost per Annum	Small	£39,990	Medium	£46,990	Large	£53,990	
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<p>DRM: Platinum</p> <p>Silver and Gold features PLUS:</p> <ul style="list-style-type: none"> Future date picker displays impact of upcoming engineering, station closures etc Historic audit tool to review map on previous date and time 	<table border="1"> <thead> <tr> <th>Number of Stations</th> <th>Cost per Annum</th> </tr> </thead> <tbody> <tr> <td>Small</td> <td>£45,985</td> </tr> <tr> <td>Medium</td> <td>£53,985</td> </tr> <tr> <td>Large</td> <td>£61,985</td> </tr> </tbody> </table>	Number of Stations	Cost per Annum	Small	£45,985	Medium	£53,985	Large	£61,985	
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Small	£45,985									
Medium	£53,985									
Large	£61,985									

Add On's	Price
DRM: Implementation <i>Suggested: 1 day</i>	£995.00 (one off price per day required)

RailSmart IMS

Flat Rate	Cost
Initial Configuration	£14,995 (one off fee)

Userbase Size Bands	License Fee Per Annum
Small	£34,995
Medium	£101,495
Large	£172,745
Extra Large	£362,745

IMS the total number of employees is used to determine the price.

Add On's	Price
IMS: Implementation <i>Suggested: 5 days</i>	£995.00 (per day required)

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