



**DevSultants**

Advise • Create • Engage

G-Cloud 13  
Cloud Support Services Pricing

# Pricing

Devsultants Cloud Support Services are generally based on a day rate as defined within our SFIA rate cards listed on the Digital Marketplace. This is, however, the maximum rate card, and there may be occasions where it is possible to deliver services at lower rates than those stated.

The price we offer you is calculated based on the scope of the work, the timescales involved, and the size, skillset, and experience of the team needed to deliver it. Clients generally prefer to work with us on a Time and Materials or Fixed Price basis, however we are willing to discuss other options such as contingent fee (where a percentage of fees are based on successful milestone delivery), risk-reward (where over or underpayments of fees are based on realisation of benefits), or other novel arrangements.

Discounts may be available and will be considered on a case-by-case basis.

