



# DevSultants

Advise • Create • Engage

G-Cloud 13

Service Definition Document

# Technology Business Case Development

Devsultants can help you develop compliant business cases to secure approvals for major technology transformation programmes. We have extensive experience creating financial models and benefits cases; and with our knowledge of commercials and technical project management, you can minimise time spent writing, and maximise your project delivery and benefits realisation.

## Service features

- Development of technology business cases
- Development of cost models, including financial treatments and optimism bias
- Alignment with HMT guidelines
- High level plan creation, with indicative timeframes
- Development of initial backlog or work breakdown structure
- Options and recommendations for strategic, outline, and full business cases
- Support with strategic business alignment

## Service benefits

- Minimise time spent developing successful business cases to secure funding
- Maximise time spent on delivery and realisation of benefits
- Independent team with no affiliations to specific technology vendors
- Early engagement to ensure full stakeholder support
- Experienced professionals who can help guide your team
- DV and SC resources available, reducing project lead times

## Credentials

### Central Government Client

Our team worked with the client to develop a business case for a major transformation of one of its organisations. Having engaged with stakeholders and drawn on the information available, the team were able to quickly produce an Outline Business Case to secure funding for the necessary work. Having secured the funding, our team also set up the PMO functions to allow the delivery team to hit the ground running and ultimately complete the transformation successfully.

### Central Government Client

Our team provided tailored support to the development of the financial case for a complex multi-billion pound programme of work. Having designed and built a new tool to capture the relevant detail, our team engaged with the client teams to identify and set out spending profiles over the period - helping them to prioritise and map dependencies, and also to identify and mitigate optimism bias. The work on this financial case was crucial for the development of the overall business case, and led to the client successfully securing the required funding for the programme.

**Client Senior Leader:** *"The main advisor to the finance team, in a challenging and frequently difficult environment, kept focus and delivered to plan with high quality."*

