

## **Pricing**

Our pricing is structured by population of the area where the fundraising programme will be active. This model allows Spacehive to plan for the increased resource required to host more users on the platform and to deliver the activation programme to a larger population.

There are no additional costs for onboarding, offboarding or platform tipping.

The table below sets out our pricing structure. All prices displayed are per annum costs and are exclusive of VAT.

Population	Price
< 100,000	£30,000
100,000-299,999	£40,000
300,000-499,999	£45,000
500,000-749,999	£50,000
750,000-999,999	£55,000
> 1 million	£65,000
> 2 million	£80,000
Nationwide community fundraising programme	£150,000



## **Programme discounts**

## Smaller populations

Spacehive is offering a 20% year one discount for buyers whose crowdfunding programme is covering an area with a population that is <100,000. Contracts must be a minimum of 24 months for the discount to apply.

## **Neighbouring local authorities**

Spacehive is offering a 20% year one discount for local government buyers working in partnership with neighbouring local authorities to procure Spacehive. The discount is based on the fee for the combined population of all local authority areas. Contracts must be a minimum of 24 months for the discount to apply.

## Two tier programme

Spacehive is offering a 20% year one discount for local government buyers operating under a two tier structure with a county council or a combined authority with an existing crowdfunding programme. Contracts must be a minimum of 24 months for the discount to apply.

# Time-limited programme discount

Buyers can receive a 15% year one discount on all programmes procured via G-Cloud until 24 December 2025. Contracts must be signed and payment made on or before 24 December 2025 for the discount to be valid.

Discounts cannot be applied in conjunction with any other discount Spacehive is running on G-Cloud.

#### Additional services

Spacehive offers a range of additional services that can be purchased by buyers in addition to their community fundraising programme package.

The table below sets out our range of additional services. All prices are exclusive of VAT. Programme discounts are not available on additional services.

Additional Service	Price
Online crowdfunding event Additional digital Spacehive-hosted workshop to educate and inspire project creators	£2,500 per event
In-person crowdfunding event Additional in-person Spacehive-hosted workshop to educate and inspire project creators	£3,250 per event
Software licence for buyer funding stream Distribute another buyer funding stream to your programme in addition to the x4 included in core price	£3,000 per annum
Software licence for external organisation funding Licence for external organisations to distribute their funding stream alongside the buyer in the locality	£5,000 per annum
Targeted media spend campaign Campaign of targeted social media advertising to increase project numbers	£5,000 per campaign
White labelled fundraising platform Seamless integration of Spacehive programme page into buyer site	£15,000 per annum



