

Service Pricing

GCloud14

These terms are applicable to G- Cloud Framework SCS. They are in addition to the general terms of business for the provision of G-Cloud services.

Services can be procured on a day by day basis using the rates below.

For services procured on the basis of a number of days, unless specified otherwise in the Call-Off Agreement, invoices are submitted at the end of each calendar month, together with a report detailing activity and achievement for the project that month.

All invoices are payable 28 days after the date on the invoice. If you do not pay an invoice within 28 days of the date of the invoice, we may charge you interest at the rate set by legislation.

Our fees may reflect not only time spent, but also may include any time spent travelling for the purpose of the services that cannot be used productively for other purposes.

You will pay any agreed reasonable expenses that we incur.

All taxes, including VAT, that are due in relation to our goods and services must be paid in full.

PRICING SCHEDULE

Day Rates by Grade

	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & management Support	Client Interface
Maximum Rates						
1. Follow	725	725	725	725	725	725
2. Assist	830	830	830	830	830	830
3. Apply	940	940	940	940	940	940
4. Enable	1045	1045	1045	1045	1045	1045
5. Ensure/Advise	1245	1245	1245	1245	1245	1245
6. Initiate/Influence	1455	1455	1455	1455	1455	1455
7. Set Strategy/Inspire	1765	1765	1765	1765	1765	1765

Standards for Consultancy Day Rate Cards

Consultant's Working Day

- 8 hours exclusive of breaks working from home

Working Week

- Monday to Friday excluding national holidays

Office Hours

- 09:00 – 17:30 Monday to Friday

Travel and Subsistence

- Payable at department's standard T&S

Mileage

- As above

Professional Indemnity Insurance

- included in day rate.

VAT

- excluded

Driving down costs

We resource assignments with the **minimum number** of consultants required as this allows maximum Client exposure to activity during the lifecycle of assignments. We promote sustainable outcomes, skills & knowledge transfer and leave a quality legacy for our clients.

We are accomplished deliverers of projects and programmes and our delivery skills have a proven track record of delivering our assignments right first time which drives down costs in three ways:

- i) reduces or removes any over-run costs,
- ii) removes assignment costs at the earliest opportunity,
- iii) allows benefit realisation at the earliest opportunity.

A recent example of this is where a client's project had been delivered late they would have incurred a £15m penalty.

It was delivered on time, saved the £15m penalty and was also c£4.5m under budget. Key to this is our ability to manage suppliers and ensure value for money from their deliverables to our clients.

We have broad skills in this area, from de-risking the delivery of key components from critical niche technology vendors, to bringing in large strategic value deliverables from global suppliers. These are major factors in driving down our clients' costs.

Knowledge Transfer

This is a core component of both our proposal to any client and the way we work with all our clients. On every assignment we undertake, a key part of our approach is to always include as many client resources as possible and to embrace working with other suppliers and partners. During assignments we seek to transfer skills and knowledge to client resources and embed best practice.