SERVICE WORKS GLOBAL
PART OF ADDNODE GROUP

Pricing Document

QFM BIMi
G Cloud 14 Submission

Pricing Structure

SaaS or Fixed Term

QFM BIMi can be procured as a fixed term licence purchase or as through Software as a Service (SaaS).

Fixed Term Module Licences

Module Licence fees represent the cost to own the application licence for the QFM module per year that the contract is active.
Module Licence fees are payable upon order.
Additional Modules can be procured after the initial project.
Product Maintenance is calculated as a percentage of QFM Module fees.

Fixed Term User Licences

Users are licenced for the modules that they require access to.

Additional User licences can be purchased after the initial project.
Product Maintenance is calculated as a percentage of User Licence fees.

Fixed Term Hosting

QFM Cloud hosting is charged in tiers depending on the usage type.
The Hosting fee is payable from the establishment of the environment and is payable annually in advance.

Fixed Term Annual Maintenance & Support

The system support and maintenance fees are calculated as a percentage of the full module and user licence fees. An ongoing yearly subscription is required to continue using the software (included within pricing shown).

Maintenance is payable upon installation of the module.

Full product maintenance is charged each year thereafter.

SaaS Subscription

The SaaS Subscription fees represent all components of the QFM service (except Consultancy) and is calculated according to the Modules and User licence quantities required.

Consultancy time

SWG will estimate the required consultancy days to design, implement, test and deploy the project. Some work may require chargeable scoping to establish quoted works.

Consultancy days are charged on a time and materials basis with a formal Change Process being followed if the budget is to change.

Consultancy Time will be charged each month the project is active.

Fixed Term Pricing

QFM Module Licences

QFM Module	Quantity Type	Base Price per Year
QFM BIMi	Per Module per Year	£20,000
QFM FM Integration	Per Module per Year	£5,000
QFM BIMi Integrator	Per Module per Year	£10,000
QFM Senslinc	Per 10 Buildings	£15,000
QFM Senslinc AI Tools:		
FM Occupancy	Per Module per Year	£7,500
Comfort Management	Per Module per Year	£7,500
Smart Maintenance	Per Module per Year	£9,000
Utilities Reduction	Per Module per Year	£5,000
Environmental Footprint Analysis	Per Module per Year	£7,500
Heating Systems Optimisation	Per Module per Year	£9,000
Sens'doors	Per Module per Year	£5,000
Sens'Mobility	Per Module per Year	£7,500

QFM User Licences

QFM Module	Quantity Type	Base Price
QFM BIMi User	Per concurrent User	£3,000
QFM FM BIMi User	Per concurrent User	£1,000

QFM Module Licences (Capital Purchase Model)

QFM Module	Quantity Type	One-time License Cost	Yearly Subscription
QFM BIMi	Per Module	£34,250	£8,563
QFM FM Integration	Per Module	£8,500	£2,125
QFM BIMi Integrator	Per Module	£17,000	£4,250
QFM Senslinc	Per 10 Buildings	£25,500	£6,375
QFM Senslinc AI Tools:			
FM Occupancy	Per Module	£12,750	£3,188
Comfort Management	Per Module	£12,750	£3,188
Smart Maintenance	Per Module	£15,250	£3,813
Utilities Reduction	Per Module	£8,500	£2,125
Environmental Footprint Analysis	Per Module	£12,750	£3,188
Heating Systems Optimisation	Per Module	£15,000	£3,750
Sens'doors	Per Module	£8,500	£2,125
Sens'Mobility	Per Module	£12,750	£3,188

QFM User Licences (Capital Purchase Model)

QFM Module	Quantity Type	One-time License Cost	Yearly Subscription
QFM BIMi User	Per Module	£5,000	£1,250
QFM FM BIMi User	Per Module	£1,500	£375

QFM Hosting

Hosting Level	Monthly Fee
Base QFM Hosting	£2,000
Level 1 QFM Hosting	£4,000
Level 2 QFM Hosting*	£6,000

Additional Hosting Storage

Hosting Storage	Yearly Fee
Storage per 5 GB	£2,000

QFM Maintenance and Support

QFM Maintenance and Support is calculated based on the QFM Modules and QFM User licences procured.

Annual Upgrades

Annual Upgrades	Yearly Fee
Annual Upgrades	£2,400

QFM Consultancy

Day Rate	Rate
Standard Daily Rate	£1,200
Out of Hours Rate	£2,400

SaaS Pricing

SaaS Subscription

SaaS subscription fees are based on the QFM Modules and QFM User licences required. Below is an indicative cost of a standard QFM BIMi project.

SaaS	Monthly Fee
QFM BIMi and Full Users	£4,875

This excludes consultancy time, which would cost around £18,000 in year 1.

QFM Consultancy

Day Rate	Rate
Standard Daily Rate	£1,200
Out of Hours Rate	£2,400

Additional Terms

Contract Documents

Contract Documents can be found at the following location:

https://www.swg.com/swg-contract-documents/

Pricing Discounts & Bundles

SWG will work with customers to deliver affordable solutions.
Discounts can apply to bundles or where larger quantities of consultancy time are procured.

SWG will quote on full works based on the requirements requested.