



G Cloud 14 Pricing For

QA360 Solutions & Services May'26

QA360 Continuing Healthcare & All Age Continuing Care Platform

ICB Transformation & Efficiency Partnership Pricing 2026–2027

G-Cloud14 Pricing Schedule

Pricing Valid 1st May '26 to 31st March '27

This commercial framework has been designed to support NHS organisations and Integrated Care Boards (ICBs) undertaking operational transformation, service integration and efficiency programmes associated with evolving care models, organisational consolidation and increasing operational demand.

1. QA360 Continuing Healthcare & All Age Continuing Care Platform SaaS 26-27

QA360 is a configurable enterprise platform supporting Continuing Healthcare (CHC), All Age Continuing Care (AACC), Personal Health Budgets (PHB), referral management, workflow automation, operational reporting and care coordination across health and care services.

- Concurrent License of up to 350 users
- Unlimited named users can be created
- Workflow and task management
- Operational dashboards and reporting
- Referral, assessment and review management
- Patient and professional portals
- Personal Health Budget functionality
- Role-based access and Multi-Factor Authentication support
- Assistive AI-supported operational administration
- Mobile-responsive access
- Hosting, support, maintenance and upgrades included

Service Component	Frequency	Price (Net of VAT)
QA360 CHC & AACC Platform	Annual	£145,000
Hosting & Infrastructure	Optional Included Service	Included
System Maintenance & Upgrades	Included	Included
Standard Helpdesk Support	Included	Included
Client Service Management	Included	Included

2. Enterprise Deployment Package

The Enterprise Deployment Package supports implementation and onboarding activities required for large-scale NHS and ICB deployments.

Deployment Service	Frequency	Price (Net of VAT)
Enterprise Deployment Package	One-off	£85,000

The deployment package includes:

- Project management and implementation support
- System configuration and workflow setup
- Standard data migration support
- Standard integrations and interface configuration
- Training and onboarding support
- Go-live planning and deployment assistance

2a. Example Commercial Scenarios For ICB's

Example 3 Year Commercial Model

Service Component	Year 1	Year 2	Year 3	Total
QA360 CHC & AACC Platform	£145,000	£145,000	£145,000	£435,000
Enterprise Deployment Package	£85,000	-	-	£85,000
Total 3 Year Cost				£520,000

Example 5 Year Commercial Model

Service Component	Year 1	Year 2	Year 3	Year 4	Year 5	Total
QA360 CHC & AACC Platform	£145,000	£145,000	£145,000	£145,000	£145,000	£725,000
Enterprise Deployment Package	£85,000	-	-			£85,000
Total 3 Year Cost						£810,000

3. Professional Services ¹

Additional professional services are available where enhanced support, bespoke configuration or extended deployment activities are required.

Professional Service	Unit	Price (Net of VAT)
Remote Training Session	Half Day	£600
Remote Training Session	Full Day	£1,000
Onsite Training & Consultancy	Full Day	£1,500
Additional Configuration & Workflow Development ¹	Per Day	£1,250
Bespoke Development Services ¹	Per Day	£1,500
Additional Data Migration Services ¹	Per Day	£1,250
Additional Integration Development ¹	Per Integration	From £10,000

Dedicated Test / Training Environment ¹	Annual	£12,000
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¹ Professional Services day rates are based on delivery of the commissioned workstream or activity and include access to the skills, resources and operational roles required to deliver the agreed outcomes.

This approach is designed to provide transparent and predictable commercial engagement without separate charging for individual consultancy grades, technical resources or supporting delivery roles typically associated with traditional time and materials (T&M) models.

Professional Services Bundles

Professional Services may be purchased either on an ad-hoc basis at the standard published day rates, or as part of a pre-agreed Professional Services Bundle aligned to implementation, operational support or continuous improvement requirements.

Where Professional Services Bundles are agreed at the point of contract award or annual renewal, a discount of up to 25% may be applied to the total bundled Professional Services value.

This approach enables organisations to plan and secure additional consultancy, training, configuration, enhancement or operational support capacity in advance while benefiting from improved commercial value and predictable budgeting.

Example

Service	Standard Cost
10 Training Days @ £1,000 per day	£10,000
Professional Services Bundle Discount (25%)	-£2,500
Total Discounted Cost	£7,500

Unused bundled Professional Services days may be carried forward within the agreed contract period subject to agreement.

4. Commercial Notes

Pricing is designed to support predictable operational investment and minimise hidden implementation or support costs commonly associated with fragmented commercial models.

- Additional concurrent user licenses can be purchased.
- Pricing is subject to final scope confirmation.
- All pricing is exclusive of VAT.
- Pricing assumes a single ICB deployment model.
- Additional bespoke development or specialist integrations may be separately scoped.
- Travel and accommodation expenses for onsite services may be chargeable where applicable.

Standard G Cloud 14 Pricing

Organisations may also procure individual QA360 modules and services in line with the standard G-Cloud pricing framework where a phased deployment or targeted operational requirement is preferred.

G-Cloud 14 pricing

Annual Licences, Term of 36 Months and optional extension of 12 months if agreed at Call-Off Level, Concurrent Users

	per licence	band size	Total	Band cost	Cumulative	Tech Release Support	Total	Average
Chord ³⁶⁰ starter pack [1 to 5]	£ 5,000	5	5	£ 25,000	£ 30,000	£ 5,000	£ 35,000	£ 7,000
Chord ³⁶⁰ 1 to 50	£ 1,500	50	50	£ 75,000	£ 75,000	£ 12,000	£ 87,000	£ 1,740
Chord ³⁶⁰ 51 to 75	£ 1,250	25	75	£ 31,250	£ 106,250	£ 12,000	£ 118,250	£ 1,577
Chord ³⁶⁰ 76 to 100	£ 1,000	25	100	£ 25,000	£ 131,250	£ 15,000	£ 146,250	£ 1,463
Chord ³⁶⁰ 101 to 150	£ 600	50	150	£ 30,000	£ 161,250	£ 15,000	£ 176,250	£ 1,175
Chord ³⁶⁰ Over 151	£ 500	50	200	£ 25,000	£ 186,250	£ 15,000	£ 201,250	£ 1,006

Hosting QA ³⁶⁰ by NHS [including Chord]		100	100	£ 25,000	£ 25,000	£ 15,000	£ 40,000	£ 400
Hosting QA ³⁶⁰ by NHS [including Chord]		250	250	£ 35,000	£ 35,000	£ 15,000	£ 50,000	£ 200

Prelude: Referral gateway	£ 25,000	site	Hosted [excl Chord]
Prelude: Referral gateway	£ 10,000	site	Non-hosted: with Chord
Allegra: Ratification	£ 5,000	site	
Lite: assessments	£ 25,000	site	Hosted [excl Chord]
Lite: assessments	£ 10,000	site	Non-hosted: with Chord
Harmony: Providers	£ 5,000	site	
Overture Patient Gateway	£ 10,000	site	
MediRef	£ 1,250	per user	Hosted [excl Chord]

¹ Technical services: T&M basis	
Project Director	£ 1,100
Project Manager	£ 950
Senior Consultant	£ 850
Senior Developer	£ 750
Consultant	£ 750
Developer	£ 650

Includes hosting by NHS organisation

¹Licence credits apply to service bundles and RFC costs.